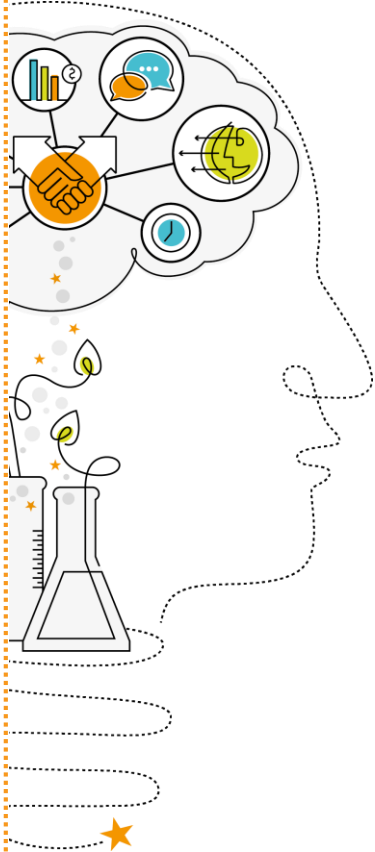


# CORPORATE PRESENTATION

*Unither Pharmaceuticals: A Global Leader in unit dosage forms*

March, 2020

# VISION, MISSION, PROMISE & VALUES



## OUR VISION

We want to be known as a provider of affordable, innovative, and easy-to-use health products that simplify the lives of patients around the world

## OUR MISSION

To deliver innovative, sustainable and competitive solutions to our customers

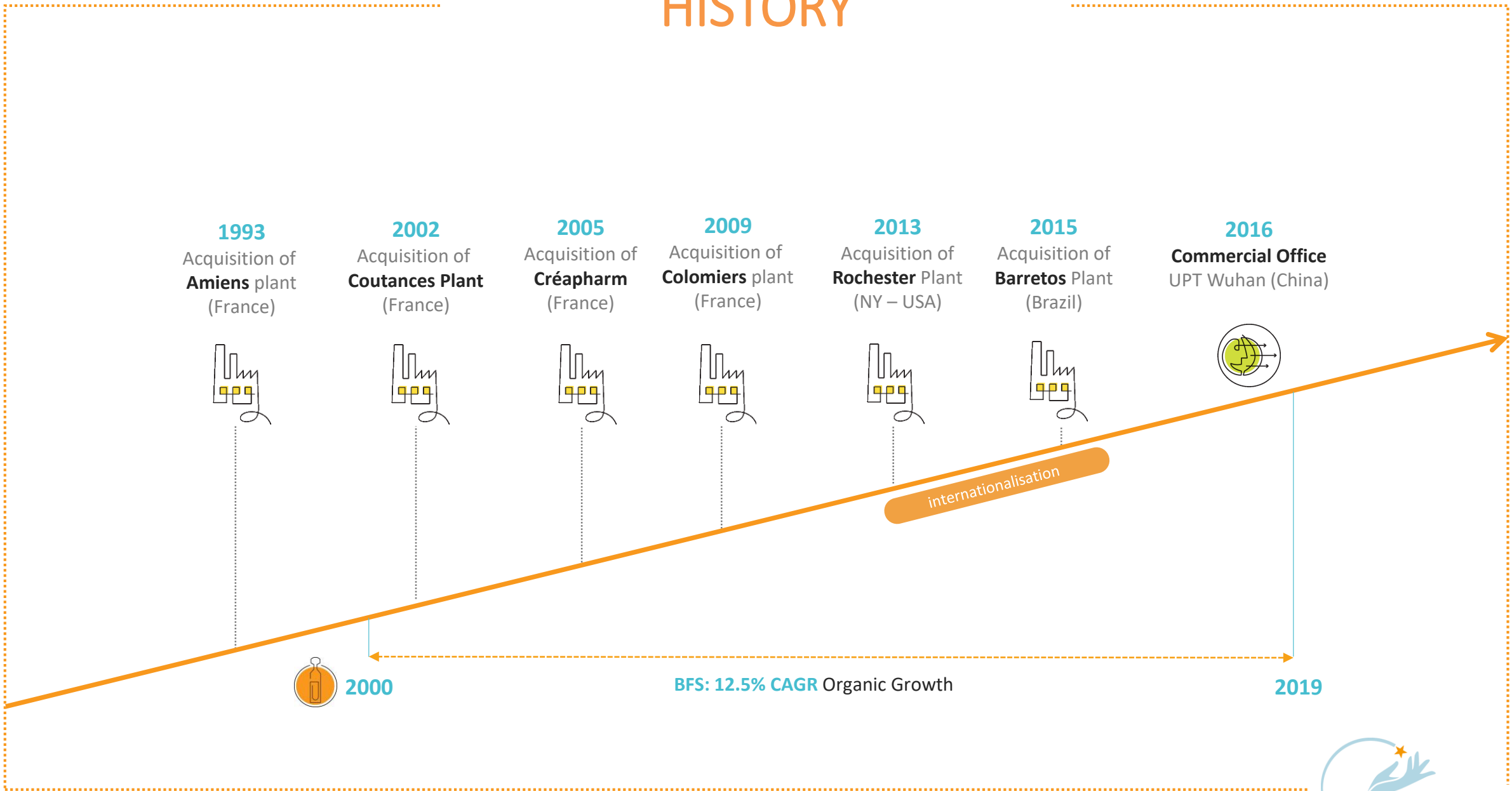
## OUR PROMISE

To consider patients needs in order to make successful products for our pharmaceutical customers

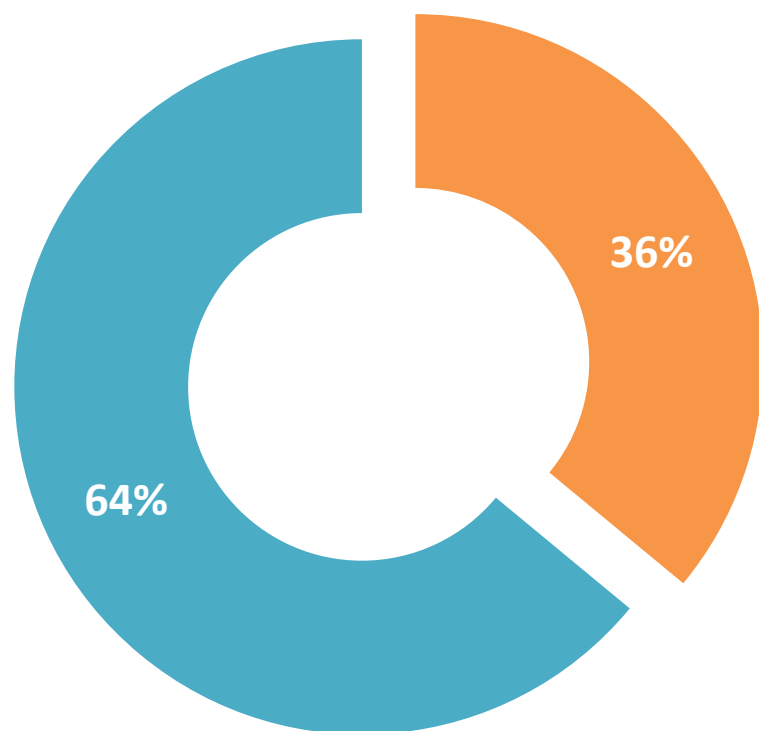
## OUR VALUES

Courage ; Innovation ; Respect ;  
Responsibility ; Trust

# HISTORY

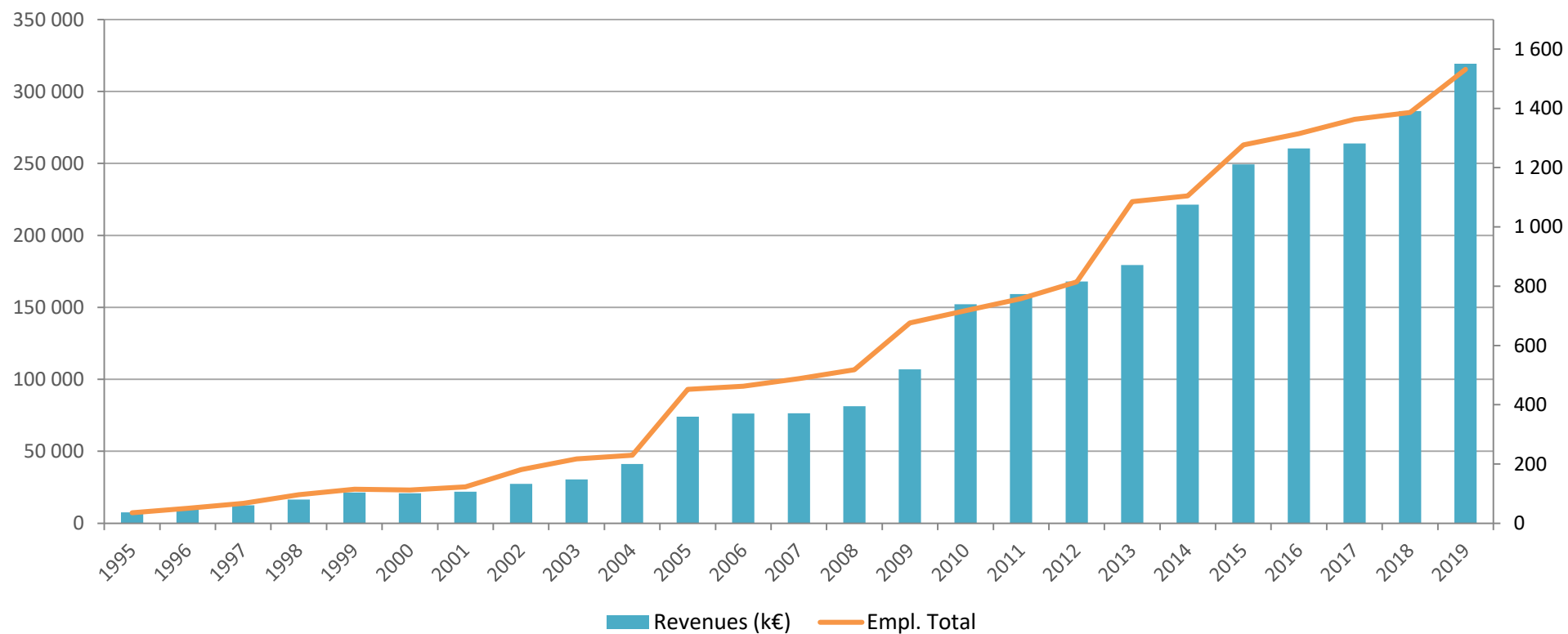


# INDEPENDANT COMPANY



- Management
- Private equity funds
  - Ardian (2017)
  - Keensight (2017)
  - Parquest (2006)
  - Picardie Investissements (1993)

# REVENUES & EMPLOYEES



# OUR MISSION



## Sustainable Solutions

Long-term Partnership



## Competitive Solutions

Niche Player



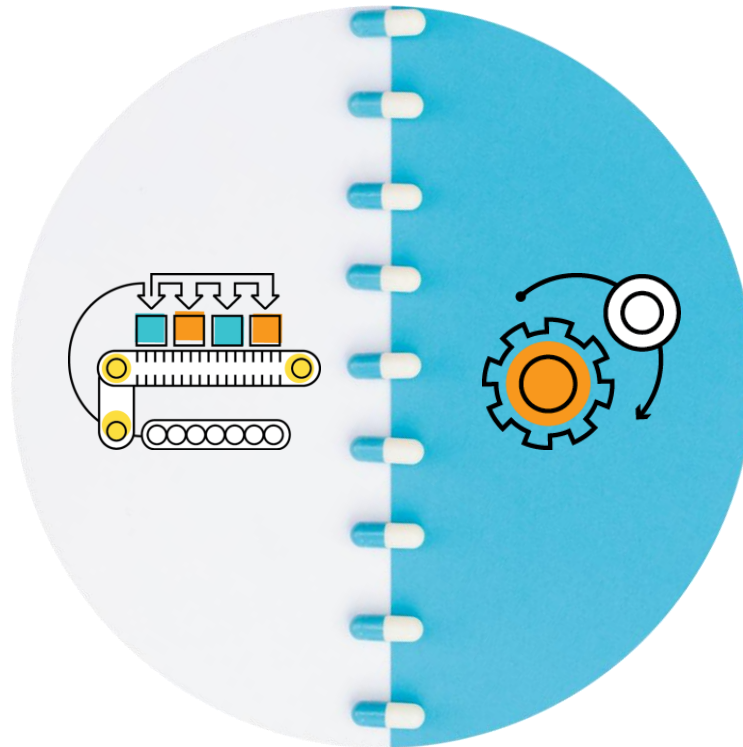
## Innovative Solutions

Dual Business Model

# COLLABORATION TYPE | DUAL BUSINESS MODEL

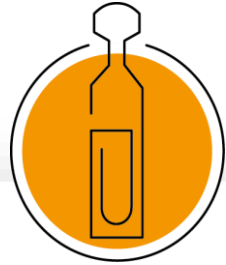
## Sustainable Solutions

**Contract Development  
& Manufacturing Organization**  
for strategic outsourcing



**Turn-key products  
& Dossiers**  
for licensing in

# NICHE PLAYER | BFS & LIQUID STICK-PACK



**BFS Worldwide Leader**

**3 billion**

Unit-doses in 2019



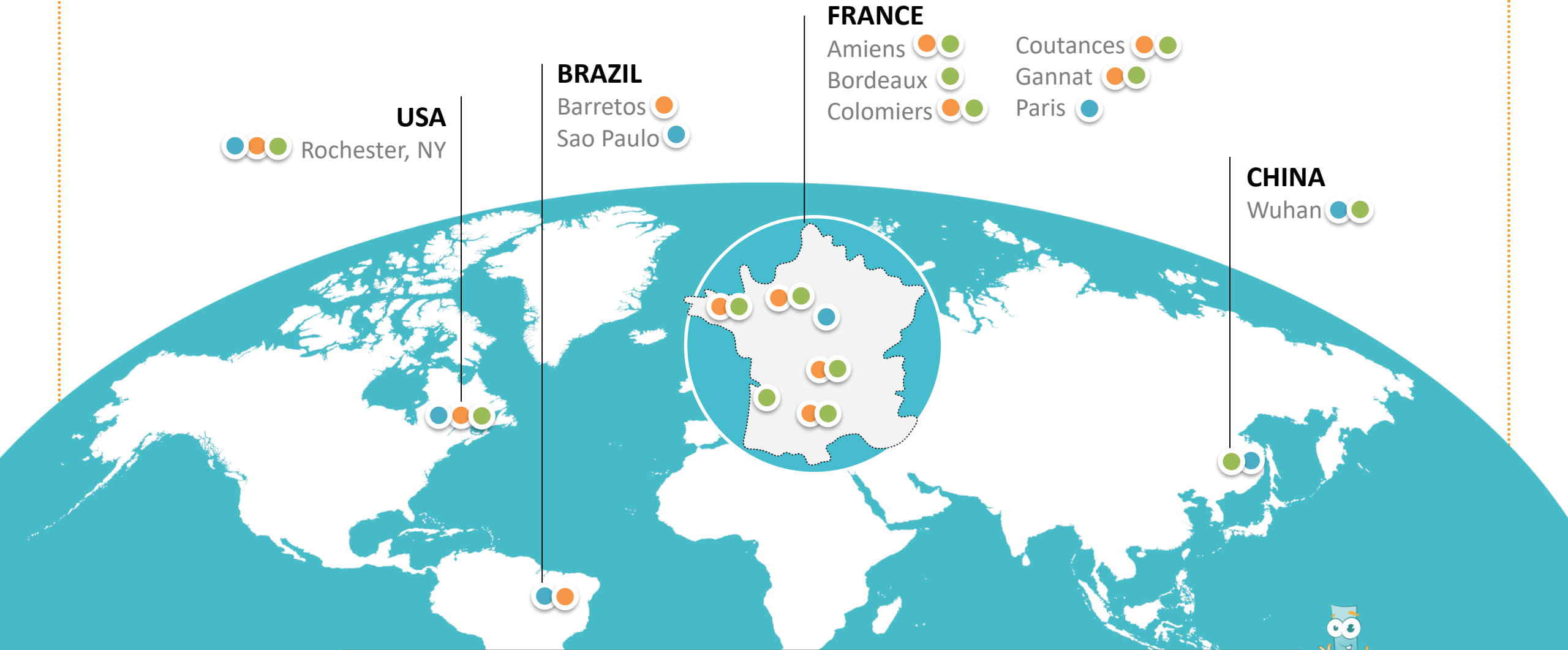
**Pioneer in Liquid Stick-Pack**

**400 million**

Unit-doses in 2019



# GLOBAL ORGANIZATION | PLANTS



Production

Commercial Office

Innovation & development



# GLOBAL ORGANIZATION | TECHNOLOGIES

## ASEPTIC FILLING



### BFS

Amiens – France  
Coutances – France  
Gannat – France  
Rochester – USA



### Multi Dose Preservative Free

Coutances – France

## NON STERILE LIQUIDS



### Bottles

Colomiers – France  
Rochester – USA  
Barretos - Brazil



### Liquid Stick-Pack

Colomiers – France  
Rochester – USA  
Barretos - Brazil

## OTHER



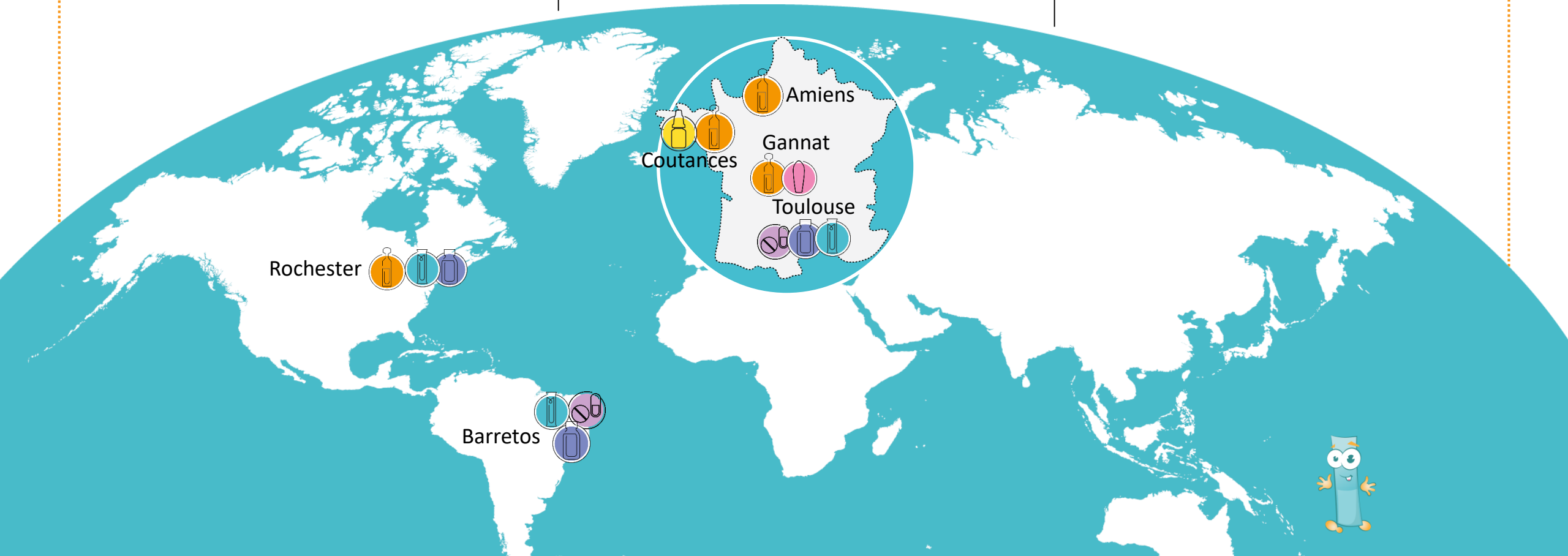
### Tablets & capsules

Gannat – France  
Rochester – USA  
Barretos - Brazil



### Suppositories & ovules

Gannat – France  
Colomiers – France



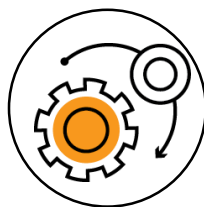
# FOCUS ON BFS

Plant	Amiens (FRANCE)	Coutances (FRANCE)	Gannat (FRANCE)	Rochester (NY, USA)
# Rotary Lines	12 + 3 alternative 1 in progress	10 1 in progress	3 1 in progress	1 + 1 alternative 1 in progress
FDA Approved		✓		✓
Formats	<ul style="list-style-type: none"> <li>• 0.5 mL</li> <li>• 3 mL</li> <li>• 5 mL</li> <li>• 10 mL</li> <li>• 15 mL</li> <li>• 20 mL</li> </ul>	<ul style="list-style-type: none"> <li>• 0.5 mL</li> <li>• 1 mL</li> <li>• 3 mL</li> </ul>	<ul style="list-style-type: none"> <li>• 5 mL</li> </ul>	<ul style="list-style-type: none"> <li>• 0.5 mL</li> <li>• 3 mL</li> </ul>
Other Dosage Forms	BFS only	Aseptic filling in progress	Effervescent Tablet, Semi-liquid	Liquid Solid
Specialization	Center of excellence for asthma	Center of excellence for eyedrops	No Frills Saline Solution	US Market
Room for expansion	✓	✓	✓	✓

# TO SUMMARIZE

## CONTRACT DEVELOPMENT & MANUFACTURING ORGANIZATION

*Focused on key pharmaceuticals niches*



## INDEPENDENT COMPANY

*36% owned by management –  
64% private equity fund*



## GROWING COMPANY

*€319 million in 2019 and  
1532 employees*



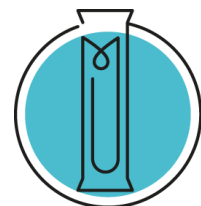
## GLOBAL COMPANY

*Industrial Footprint in 3 continents  
Products sold in more than 100 countries  
(USA / China / etc. )*



## WORLDWIDE LEADER ON BFS TECHNOLOGY

*3,125 billion doses manufactured in 2019*



## LIQUID STICK PACK PIONEER

*Capacity of 400 Million Liquid  
Stick-packs*

# Thank you for your attention.

**Please, feel free to contact us**

[unither@unitherpharma.com](mailto:unither@unitherpharma.com)

Tel. +33 (0)1 44 63 51 70

Fax. +33 (0) 44 63 51 79

[www.unither-pharma.com](http://www.unither-pharma.com)