

SEIDOLAB

Introduction

- "Pharmaceutical company established in 1958
- " Location: Lliçà de Vall, Barcelona, Spain
- "Our facilities comprise a manufacturing, development and marketing area for pharmaceutical and nutraceutical products.



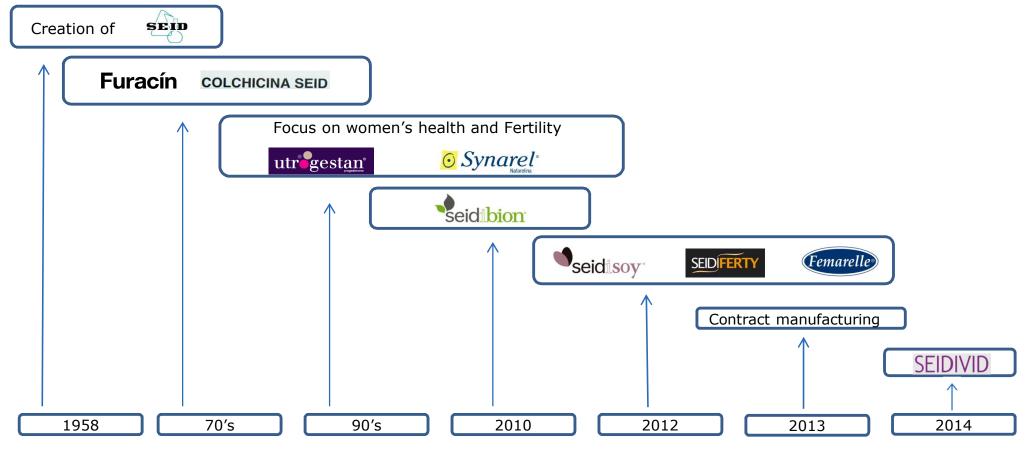
Manufacturing plant and offices



Short visual presentation

"SEID is a company true to its mission and corporate values: integrity, ethics and commitment to quality with special respect to the Code of Ethics.

"Our strategy focuses particularly on the areas of Gynecology, Obstetrics and Fertility, of course without neglecting other courses of action, together with the maintenance and enhancement of certain traditional products in our company.





Mission and Vision

Mission: Support and assist the medical community by providing the best products and services, with the final aim of satisfying the basic sanitary needs of society. Our mission focuses on improving Women's Health and Fertility, offering them effective and innovative therapeutic solutions in this areas.

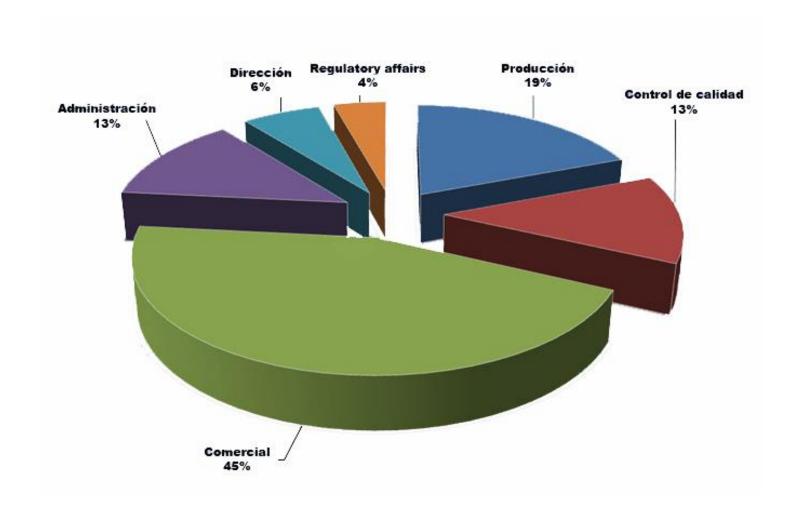


Vision: Consolidate our position in Spain as one of the national reference laboratories in the scope of Women's Health, especially in the areas of Gynecology, Obstetrics and Fertility.



Our best asset, people







WOMEN'S HEALTH AND FERTILITY RANGE



Specific treatment of benign breast conditions. Mastodynia. Painful breast tension, alone or associated to: Contraceptive treatments. Premenstrual syndromes. Onset of pregnancy. Benign breast conditions.



Genital and extragenital located endometriosis (from stage I to IV). Programs of controlled ovarian stimulation previous to in vitro fertilization under the supervision of a specialist.



Treatment of natural or surgically-induced menopause, e.g. hot flashes, night sweats, urogenital disorders (atrophic vulvovaginitis). Prevention of osteoporosis.



In disorders related to insufficient progesterone: menstrual cycle irregularities due to ovulation disorders. Pre-menstrual syndrome. Pre-menopause. In menopause, as a complement to standard estrogenic treatment in women with intact uterus.



WOMEN'S HEALTH AND FERTILITY RANGE



Food supplement that helps to meet women's nutritional needs before conception, during pregnancy and in breastfeeding.



Food supplement for improving sperm morphology, concentration and mobility in infertile men. It reduces oxidative stress, keeps cell membrane integrity and reduces DNA fragmentation.



Seidivid ingredients contribute protecting cells against oxidative damage and regulate the productive capacity of women of childbearing age.



The composition of this food supplement allows the maintenance of correct cholesterol levels and reduces the frequency of menopausal symptoms, including hot flushes, night sweats, irritability, etc.



Food supplement for relieving menopausal symptoms and increase the bone mineral density.



BURNS, WOUNDS AND DISINFECTION RANGE





Alternative treatment of second and third degree burns. Skin infections. Preparation of skin graft surfaces, where bacterial contamination can cause graft rejection or infection, especially in centres with a history of bacterial resistance.



RANGE OF METABOLIC DISEASES





Treatment of acute attacks of gout and chronic gout, prophylaxis of acute attacks starting treatment with mobilizers of acid uric and periodic disease (familiar Mediterranean fever).



OTHER PRODUCTS



Treatment of gastrointestinal diseases caused or worsened by excessive nervous tension.



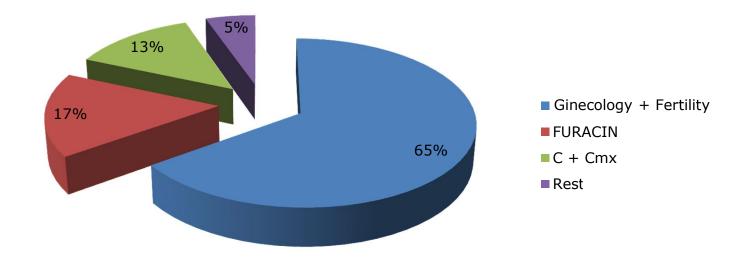
Meteorism full treatment. Removes excess gases and protects the digestive mucosa.



Symptomatic and temporary treatment of occasional constipation.

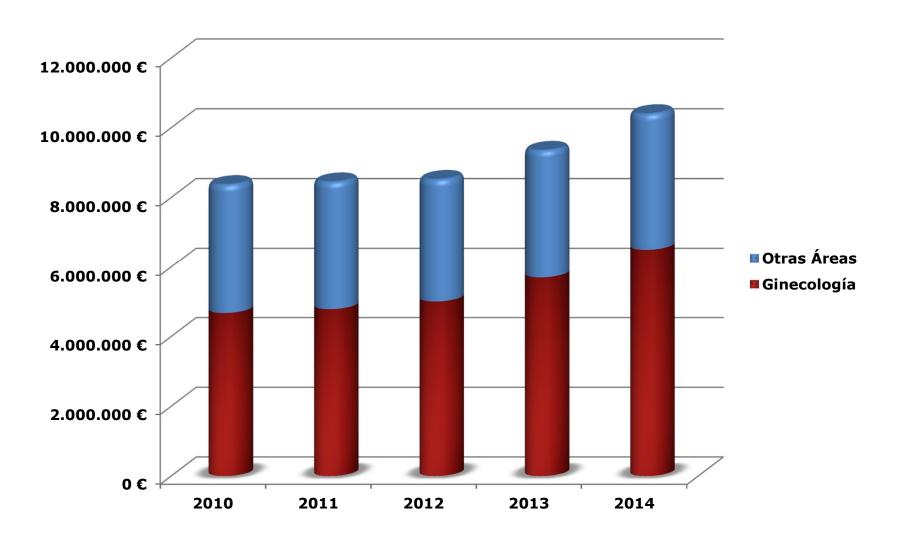


2014 Sales Summary





Sales Evolution 2014





Products Sector for Women's Health and Fertility

CREDENTIALS:

- 4.700 gynecologists in Spain.
- " 1.200 pharmacies.
- 600 female fertility specialists.
- " Key role of opinion leaders.
- " Leadership of the most important associations (SEGO, SEF, AEEM, ...).
- " Active audience.







Products Sector for Women's Health and Fertility

SALES FORCE:

- "Sales team specialized in the field of Women's Health and Fertility
- "Wide Coverage:
 - "80% of specialists in obstetrics and Gynecology.
 - " 100% of specialists in Fertility
- Extensive experience in this field:
 - "In collaboration with SEGO, AEEM y SEF.
 - "Attendance to congress, symposiums, meetings, ...





ADVANTAGES OF SEID:

- Excellent image/reputation.
- Appropriate sales force.
- " Experience and know-how.
- " Specialised vademecum.



SEID as a strategic partner





PRODUCTION CAPACITY:

5.000,000 units sales per year

Manufacturing of:

- " Creams/gels
- " Solutions
- " Tablets
- " Sachets





MANUFACTURING PLANT:



MANUFACTURING

PHARMACEUTICAL FORMS:

- ☐ Oral solid forms (tablets, capsules and sachets)
- ☐ Topical liquid forms
- ☐ Topical semi-solid forms (creams, ointments, gels, solutions)
- ☐ Topical hormonal semi-solid forms (dedicated facilities)

PACKAGING

PRIMARY AND SECONDARY

- " Blisters (Alu-PVC)
- "Strips (Alu-Alu)
- " Tubes
- "Sachets
- " Bottles



MANUFACTURING PLANT:



ALMACENAMIENTO Y DISTRIBUCIÓN

- Almacén Materias primas
- Almacén Material de acondicionamiento
- Almacén Semielaborado
- Almacén Producto terminado
- Almacén de Expediciones



Temperatura controlada en todos los almacenes (entre 12°C y <23°C)

ANÁLISIS

- -Análisis de materias primas, materiales de acondicionamiento, productos semielaborados y terminados
- Análisis microbiológicos
- Estudios de estabilidad a tiempo real y acelerada
- Cualificación de equipos
- Perfiles de disolución



MANUFACTURING PLANT:

- Aplicación de NCF (Normas de Correcta Fabricación) en todos las operaciones: fabricación, acondicionamiento, almacenamiento, distribución y análisis
- □ Inspecciones periódicas de las Autoridades Sanitarias al laboratorio (cada 3 años)



verificar cumplimiento de NCF

 Mejora continuada de la calidad secciones



Inspecciones internas periódicas a todas las



Formación continuada a todo el personal

- □ Equipos de fabricación, acondicionamiento y análisis cualificados y calibrados periódicamente
- Procesos y métodos validados

RESULTADO MEDICAMENTOS SEGUROS Y EFICACES





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