

ScinoPharm

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- **Value up into Injectables**
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Overview

ScinoPharm at a Glance

- Est. in 1997 and HQ in Taiwan (Tainan) with cGMP plants/R&D in Taiwan and China (Changshu) and marketing forces in Taiwan and China (Shanghai)
- Specializing in high potency (steroid/cytotoxic) APIs and injectable formulation, serving customers worldwide
- 70 generic APIs in portfolio with 29 APIs approved
 - 60 active US DMFs (805 DMFs WW) with 31 of them oncology APIs
- 100+ contract projects with 6 launched (4 NCEs) and 7 in phase 3 for NDA filing in 1-3 years
- Certified by key international regulators - US FDA, EMA, EDQM, Australian TGA, Japanese PMDA, Korea KFDA, Mexico COFEPRIS and German Authority

World Class Facilities

Taiwan

■ API Plant

- 6 of 16 production lines equipped with high potency capabilities for cytotoxic/steroid
- Provides comprehensive CRAM services for brand drug companies

■ Injectable Plant

- Vial and cartridge production lines for oncological and peptide products
- To meet US, EU, Japan GMP standards by adopting state-of-the-art isolator technology and single use technology for product contact path



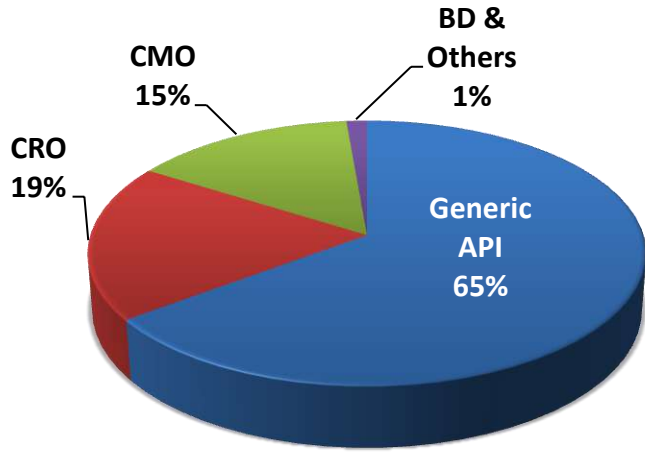
China

■ API Plant

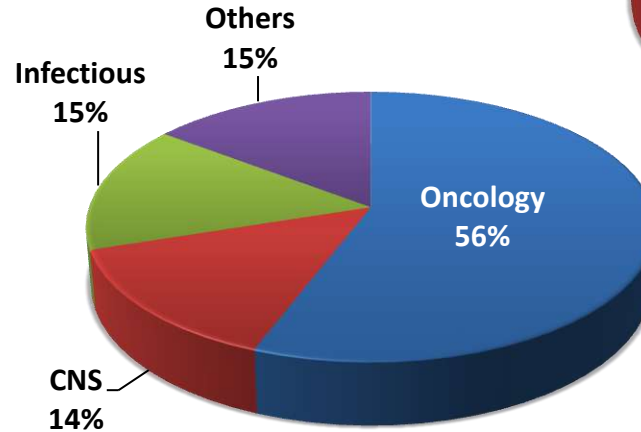
- 3 of 7 production lines equipped with high potency capabilities for cytotoxic
- US FDA approved cGMP facility for intermediates & high potency API
- Strong R&D capabilities of APIs on small to large scales for generic & CRAM markets
- Strategic partnerships with China clients for formulations targeting global/China markets



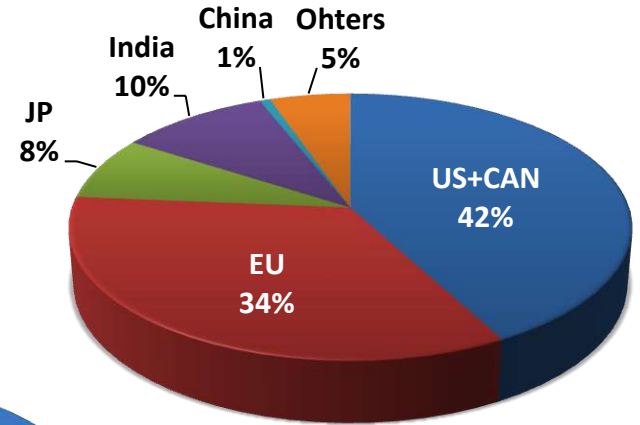
2018 Sales Distribution



by Business



by Indication



by Region

Regulatory Inspections (API)

Confidential

- US FDA inspection (6)
 - 2001/10; 2005/08; 2008/10; 2012/03; 2015/03; 2017/02
- Europe EMA inspection (2)
 - 2013/01; 2014/03
- Japan PMDA inspection (30)
 - On-site inspection (2) on 2008/05 and 2017/11
 - Desk inspection (28)
- EDQM Inspection (1)
 - 2016/10
- Taiwan DOH / TFDA inspection (22)
 - 2002/01; 2003/01; 2003/06; 2004/04; 2005/11; 2007/12; 2008/02; 2008/10; 2009/02; 2010/04; 2010/11; 2011/09; 2012/01; 2012/03; 2012/12; 2013/04; 2013/10; 2014/01; 2015/05; 2016/02; 2016/03; 2016/06; 2017/01
- German authority HSEEN (1)
 - 2016/11
- Korea KFDA inspection (5)
 - 2008/08; 2011/02; 2015/09
 - Desk inspection (2)
- Mexico COFEPRIS inspection (4)
 - 2010/10; 2013/05; 2016/01; 2017/09



Strategies

Strategies

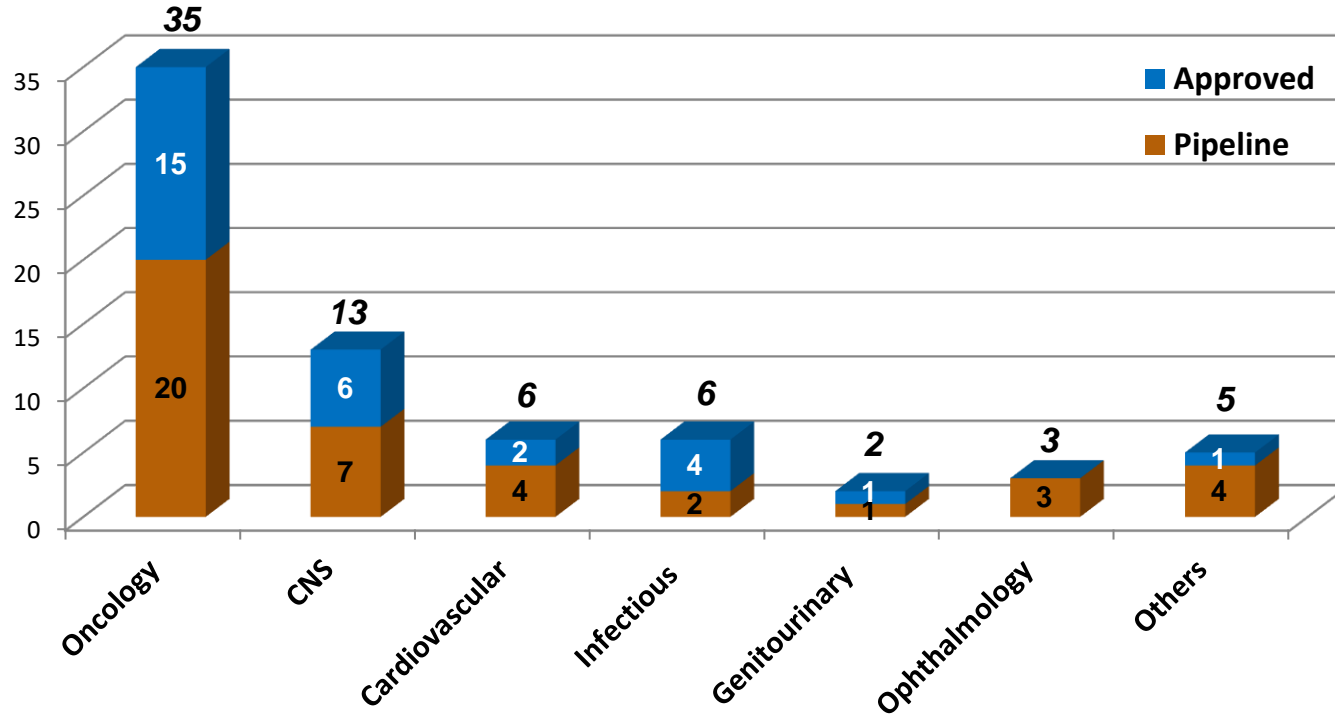
Optimize Existing Generic API Portfolio

Value up into Injectables

Expand CDMO Business

Actively Develop Japan and Emerging Markets

Strategy - Optimize Existing Generics API Portfolio







Note: Others (Women's Health, Respiratory, Gastrointestinal, Immunology and Metabolic)

Strategy - Value Up into Injectables

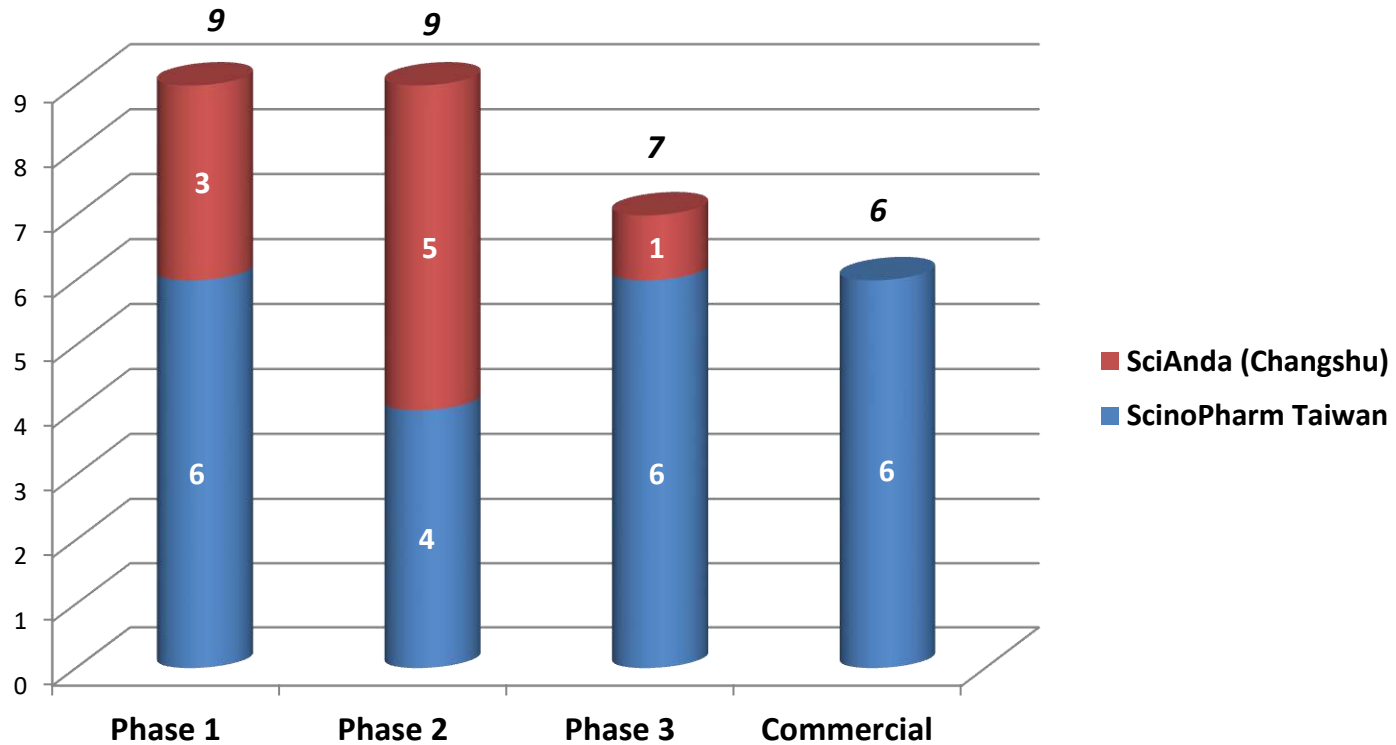
- Leverage leading position in oncology APIs to expand formulation portfolio
- Target complex products with high entry barriers or high unit-pricing
- Develop dossiers based on API expertise, including ANDA filing
 - Apply ANDA with in-house APIs via P4 or 505(b)(2) fast track
 - 3 US ANDA filings (via Injectable CMO) with 2 approvals (Decitabine and Fondaparinux Sodium)
 - Submission of 1st in-house ANDA in late 2019
- 15 projects with multiple partners in China and US/EU

In-House Injectable Portfolio

<p>Vial Product Line</p> <p>Cytotoxic Injectable</p>	<p>Liquid Solution</p> <p>3</p> 	<p>Lyophilized Powder</p> <p>6</p> 
<p>Cartridge Product Line</p> <p>Peptide Injectable</p>	<p>Prefilled-Syringe</p> <p>2</p> 	<p>Pen Device</p> <p>2</p> 



Strategy - Expand CDMO Business



Strategy - Develop Japan and Emerging Markets

Japan

- 20 generic customers with 7 from top 10 drug firms
- Direct business with local generic customers
- Support Japanese and foreign pharmaceutical companies for market expansion
- Develop CRAM projects and leverage new capabilities of injectables

China

- Focus on mid- to late-phase CRO projects
- Seek generic APIs/intermediates with large demand

South America & Russia

- Focus on oncology API/injectable market development



Brand Quality with Asian Advantages

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