



Company Presentation - March 2017



Our Company

The Origin

- PLS Pharma is a Portuguese capital Pharmaceutical Company established in 2012, by its backbone founders who have acquired a vast and diversified experience over the passed 25 years within the Pharmaceutical Industry and Business Management

Relationships

- Over the years PLS has proudly developed long lasting relationships with selected suppliers and customers

Operations

- PLS main business line is the import, representation and distribution of generic medicinal products hospital market. Additional business lines are ambulatory distribution and pharmaceutical services

Mindset

- With a young and professional team driven toward the development and follow up of a structured commercial approach, PLS offers products that guarantee the best results to its partners and to the final consumer, having in mind current competitive edge and requirements.

Footprint

- Giving shape to its strategy, PLS currently holds commercial activity and partnerships with 100% of private and public hospitals as well as all gross resellers for ambulatory market.

Legal

- PLS is licenced and regulated by the Portuguese Health Authority – INFARMED

Our Vision for the future

We aim to diversify our areas of business based on a policy of quality partnerships and services.



To quickly adapt business strategies and our operations to changing markets and consumer needs.



Procure and sell niche medicines that will allow us to perform both in the hospital markets as well as in ambulatory market.



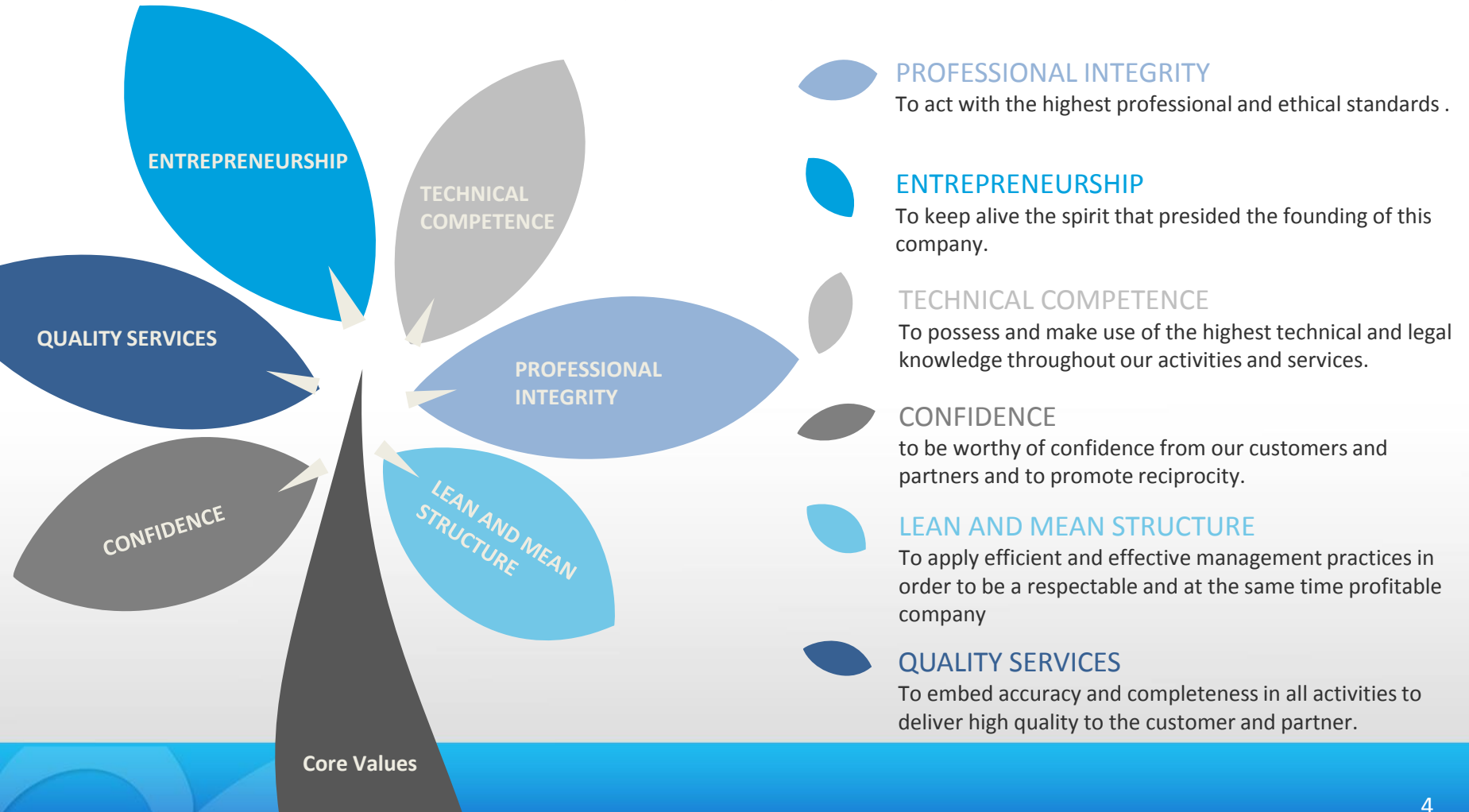
We aim to start our export activity thus expanding our global footprint.



Assure the best Efficacy, Safety and Quality much faster through parallel importation licensing



At PLS we take our core values very seriously as we are committed to walk the talk:



Product Portfolio

Our Portfolio reflects our flexible nature as it can apply to both hospital and ambulatory areas:

- Anastrozol
- Buprenorfine
- Exemestane
- Finesteride
- Morphine

We are growing with a pipeline of 5 products in registration process

Services

Our services span throughout the sales and servicing pharmaceutical value chain:

- Management and structuring of distribution channel
- Distribution, Placing and Logistics
- Stock Management and Provision
- Account Dedicated
- Management of POs and OverStock
- Exclusive partnership programme
- Exclusive Line Up
- Regulatory Support



Global presence in the national territory through approved wholesaler FARMAVENIX to hospitals and pharmacies, thus affirming its capacity to place its products on the market and at the service of its clients in speedily and effectively



Approved:

Wholesaler Distribution Authorization: A017/H/002/2015
Certificate of a GDP Compliance: A017/14/H/002/2015/002



Thank You

Thank you for taking the time to know PLS Pharma.

We are happy to answer any questions or comments, so please feel free to contact us:

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