

# Corporate Presentation *April 2018*

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#### **Paratek Investment Highlights**

Omadacycline: Potential Blockbuster Antibiotic in Both Hospital and Community Settings

Potential Blockbuster Antibiotic with Omadacycline

- If Approved, 1st New, Once-daily, Multi-indication, Oral Antibiotic in > 10Yrs
- > \$9 Billion Potential Addressable Market in U.S. alone\*

**Modernized Tetracycline: A Promising Antibiotic Profile** 

- Positive Ph3 Data in Skin Infections (IV/Oral + Oral only)
- Positive Ph3 Data in Community Acquired Bacterial Pneumonia (IV/Oral)
- Established Safety Profile in > 1,900 subjects

Clear Registration Path: U.S. FDA and EU EMA

- SPA + QIDP + Fast Track in the US
- Under FDA review; Anticipated Approval October 2018
- Expect to File in the EU in H2 2018

**Additional Pipeline Potential** 

- UTI Ph2 Study underway; Data Expected in 2019
  - **Biodefense opportunity:** Tx & prophylaxis in plague and anthrax
- Life-cycle opportunities: Lyme Disease, prostatitis, Rickettsial Disease

Capital Efficient
Commercial Model

- Significant Value Proposition = Hospitalization Minimization
  - Hospital Promotion Without Branded Broad-spectrum IV + Oral Competitors

**Non-dilutive Funding Options** 

- Omadacycline: Ex-U.S. Commercial Rights (except China)
- Sarecycline: Milestones + U.S. Royalties (Allergan); Ex-U.S. Rights (PRTK)



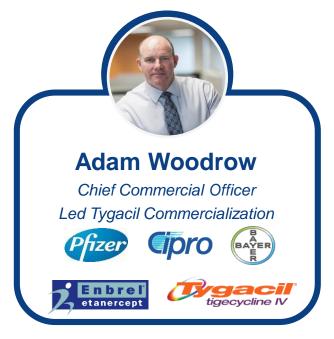
<sup>(\*)</sup> Paratek estimates based on 2015 AMR data current treatment failure rates and a Zyvox 2015 pricing analogue

# **Experienced Management Team**







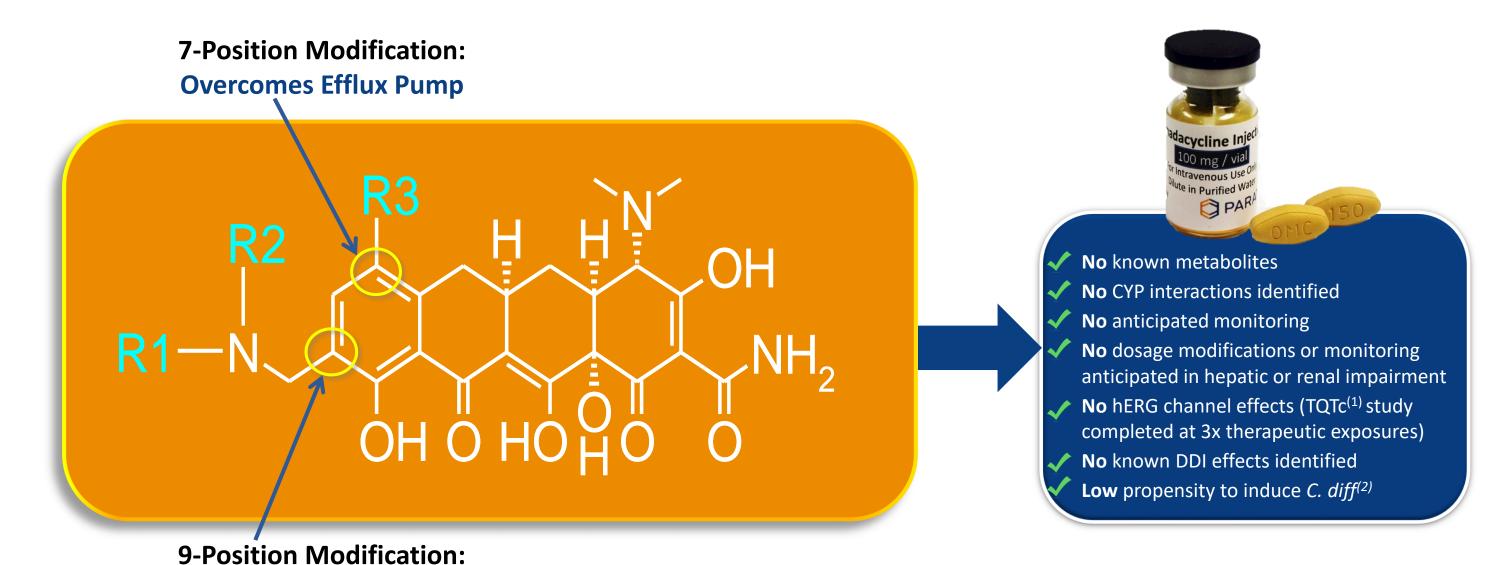






#### **Omadacycline: A Modernized Tetracycline**

First-in-Class Aminomethylcycline: RestoringTetracycline Efficacy by Overcoming Resistance



**Overcomes Ribosomal Protection** 

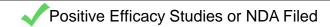
(1) Thorough QTc study (2) Wilcox ECCMID 2016



#### **Two NDA-Ready Assets**

#### U.S. FDA NDA Approvals Projected in Q4 2018

	Research	Preclinical	Phase 1	Phase 2	Phase 3	Pre- Registration	NDA Filing	Commercial Rights
Omadacycline	CABP (Oral	al & IV) – QI & IV) – QIDI al only ) – Q	P + SPA				1Q '18	PARATEK® (Global*)
	UTI (Oral & Biodefense Pathogens		cUTI / uUTI)					
Sarecycline	Inflammato	ry Acne (Acr	ne Vulgaris)				4Q '17	Allergan (U.S.)  PARATEK® (ex-U.S.)





## **Strong Track Record of Delivering on Key Milestones**

Omadacycline Events	Timing	Results
ABSSSI Phase 3 data: IV and oral	Q2 2016 🗸	Positive Phase 3 data
UTI Phase 1b data: PK/PD	Q4 2016 🗸	Proof-of-principle
CABP Phase 3 data: IV and oral	Q2 2017 🗸	Positive Phase 3 data
ABSSSI Phase 3 data: Oral-only	Q3 2017 🗸	Positive Phase 3 data
UTI Phase 2 initiation	Q4 2017 🗸	Enrolling
NDA submission	Q1 2018 🗸	Accepted
Projected NDA approval	Q4 2018	TBD

Sarecycline Events <sup>1</sup>	Timing	Results
Phase 3 efficacy studies	Q1 2017 🎺	Positive Phase 3 data
NDA (Allergan) submission	Oct 2017 🗸	Accepted
Projected NDA Approval	2H 2018	TBD

<sup>1.</sup> Allergan licensed U.S. development & commercial rights





# Omadacycline Commercial Opportunity

Potential Blockbuster Antibiotic in Both Hospital and Community Settings

#### **Omadacycline Possesses a Multitude of Differentiated Attributes**

No Generic Broad Spectrum IV-Oral Hospital Competitors

<u>Attribute</u>	Omadacycline <sup>(4)</sup>	Quinolones(1,2,3)	Cephalosporins <sup>(1,2,3)</sup>	Oxazolidinones(1,2,3)	Glycopeptides(1,2,3)
S. pneumoniae	<b>⊘</b>	<b>⊘</b>	<b>⊘</b>	<b>⊘</b>	<b>⊘</b>
MDR <i>E.Coli</i> <sup>(5)</sup>	<b>⊘</b>	8	8	8	8
Legionella species	<b>⊘</b>	<b>Ø</b>	8	8	8
S. aureus (MRSA, MSSA)	<b>⊘</b>	8	8	<b>⊘</b>	
Low <i>C. diff</i> Incidence	<b>⊘</b>	×	8		
Limited Drug-Drug Interactions	<b>⊘</b>	<b>•</b>	<b>⊘</b>	8	
No Major Safety Considerations	<b>⊘</b>	Tendon Rupture Neurotoxicity	<b>⊘</b>	Serotonin syndrome Thrombocytopenia	Renal Toxicity Ototoxicity
Once Daily IV/Oral Dosing			8	8	8

Sources: 1. JMI surveillance 2010, data on file 2. JMI Surveillance 2015, data on file 3. Product Label 4. Anticipated attributes and or activity based on current data 5. In-vitro data, Paratek data on file.



#### **Key Factors Enabling Omadacycline Formulary Endorsement**

Multiple Indications with a Bioequivalent<sup>(1)</sup> IV and Oral Formulation

	<u>Omadacycline</u>	<u>Ceftaroline</u>	<u>Delafloxacin</u>	<u>Tedizolid</u>	<u>Dalbavancin</u>	<u>Oritavancin</u>
Multiple Community Indications at Launch	<b>⊘</b>	<b>⊘</b>	8	×	8	×
Once-Daily IV	<b>(</b>	8	8		N/A	N/A
Once-Daily Oral	<b>⊘</b>	<b>&amp;</b>	8		×	8
Broad-Spectrum Bacterial Coverage	<b>⊘</b>	<b>②</b>	<b>⊘</b>	8	8	8
No Renal or Hepatic Dosage Modifications		8	8		8	
Low C. difficile propensity		8	×			

Sources: Package Inserts, First Data Bank (1) IV and oral exposures are equivalent.



#### Compelling Educational Opportunity Amplifies Unmet Need Awareness at Launch

Perception of Resistance to Oral Treatments is Low & Doesn't Match Reality

Resistance rates for generic oral broad-spectrum antibiotics used for CABP							
Common Pathogens (>80% of all infections <sup>1</sup> )	Penicillin	Amoxi-Clav	Azithromycin	Tetracycline	Trim-Sulfa	Levofloxacin	
S. pneumoniae	66.9%	29.8%	36.2%	33.8%	43%	2.6%	

Resistance rates for generic oral broad-spectrum antibiotics used for ABSSSI								
Common Pathogens (>80% of all infections <sup>1a</sup> )  TMP/SMX <sup>2</sup> Tetracycline <sup>3</sup> Clindamycin <sup>3</sup> Clavulanic acid <sup>3</sup> Levofloxacin <sup>3</sup>								
Staphylococcus aureus	2.3%	3.6%	15.0%	42.3%	36.5%			
MRSA	4.3%	4.7%	28.5%	100%	63.3%			
β-hemolytic streptococci	NA <sup>4</sup>	43.6%	18.6%	0%	0.3%			

Flamm RK, et al. Activity of omadacycline tested against Streptococcus pneumoniae from a global surveillance program (2014). Poster presented at Interscience Conference on Antimicrobial Agents and Chemnotherapy (ICAAC); September 17-21, 2015; San Diego, CA. Abstract C-554. Morrissey I et al. ECCMID 2014. Abstract P-1584

- 1. Corey GR, et al. Clin Infect Dis; 2010;51(6):641-650.
- 2. JMI Surveillance 2010. Data on file.
- 3. JMI Surveillance 2016. Data on file.
- 4. JMI Surveillance. 2010. Data on file. β-hemolytic streptococci are not tested with TMP/SMX and it is presumed to be at least 25% resistant. All other streptococci combined resistance is 35%.
- 5. Kaye KS, et al. *PLOS*. November 24, 2015. <a href="https://doi.org/10.1371/journal.pone.0143276">https://doi.org/10.1371/journal.pone.0143276</a>.



<sup>1</sup>a. Clinical and Laboratory Standards Institute (CLS) 2015 Criteria

#### **Omadacycline: Well Positioned for Blockbuster Potential**

Antibiotic	Broad Spectrum	Big 3 <sup>(1)</sup> Indications	Favorable Safety	Oral Frequency	2010 Sales <sup>(3,4)</sup>
Levofloxacin	<u> </u>	3	X	Once Daily	\$3.4B
Co-Amoxy clav	<u> </u>	3		Twice Daily	\$2.8B
Azithromycin <sup>(2)</sup>	<b>✓</b>	2	<b>1</b>	Once Daily	\$1.8B
Ciprofloxacin	<b>✓</b>	3	X	Twice Daily	\$1.4B
Clarithromycin <sup>(2)</sup>	<b>✓</b>	2	<b>1</b>	Twice Daily	\$1.4B
Omadacycline <sup>(5)</sup>		3		Once Daily	N/A

#### >65% of Revenue was Generated by the Oral Formulations



<sup>(1)</sup> Skin, Respiratory, UTI

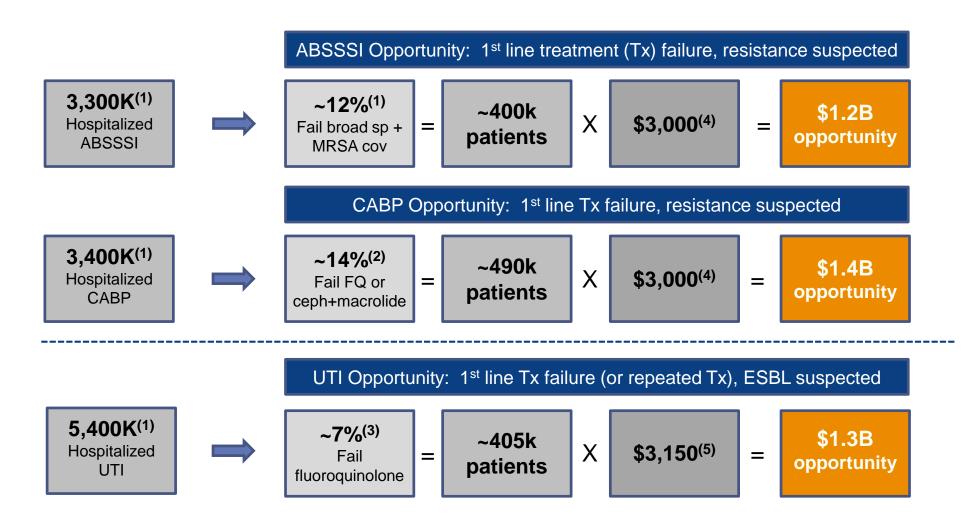
<sup>(2)</sup> Both Azithromycin and Clarithromycin did not have UTI claim

<sup>(3)</sup> IMS global sales data in 2010

<sup>(4)</sup> Major patents had expired for all products by 2010 except Levofloxacin where 2010 was peak year sales

<sup>(5)</sup> Anticipated based on current development plan

#### Potential \$3.9 Billion Addressable U.S. Hospital Market by 2028



<sup>(1)</sup> AMR data (2015): Of patients never receiving confirmed pathogen and getting potential MRSA coverage, 30%+ switch therapies (i.e., to another empiric therapy)



<sup>(2)</sup> Primary market research (est 18% of hospitalized CABP patients & 16.5% of community CABP patients are "high-risk" and suspected/confirmed to have a resistant pathogen)

<sup>(3)</sup> DRG Current Treatment: Gram Negative Infections (ID's est ~20% failure rate for fluoroquinolones)

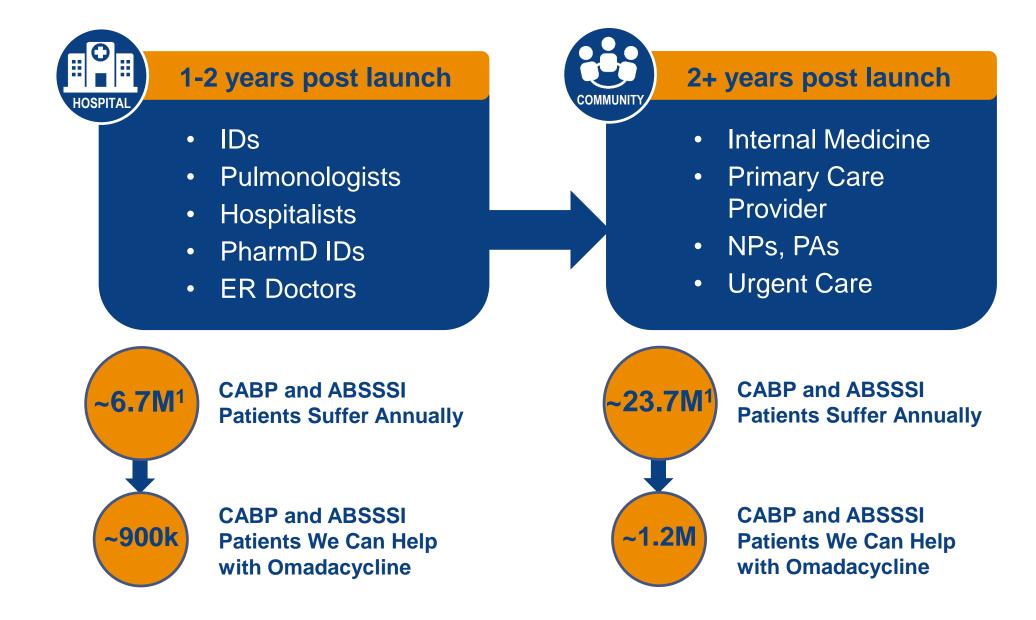
<sup>(4)</sup> Cost per course based on health outcome analysis, 10 day course of therapy and cost of branded Zyvox therapy as an analogue

<sup>(5)</sup> Cost per course based on mid point for levofloxacin course in UTI, a 450mg OMC daily dose, and 50% price premium to branded oral Zyvox as an analog

<sup>(6)</sup> Paratek estimates based on 2015 AMR data current treatment failure rates and a Zyvox 2015 pricing analogue

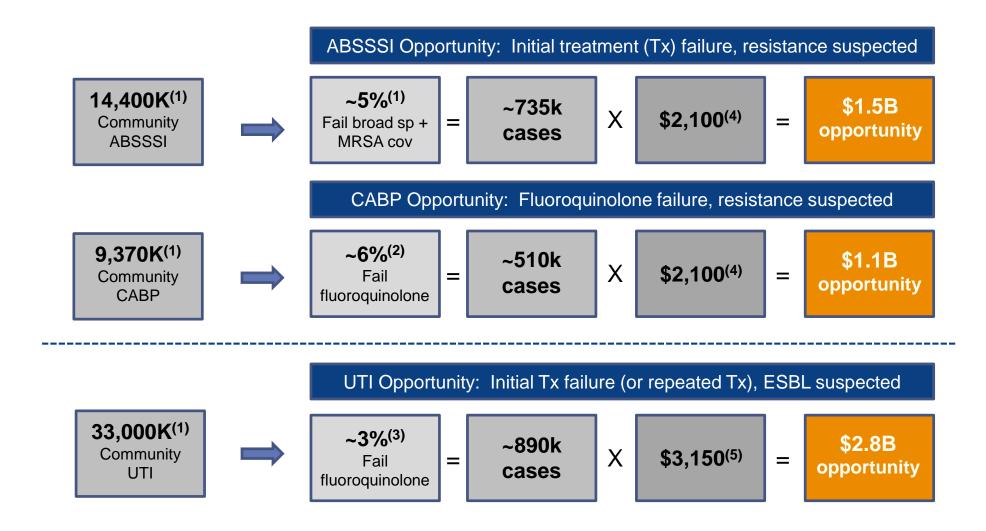
#### **Hospital Launch for Omadacycline:**

Success Begins with Specialists in Years 1-2 Post-Launch





#### Potential \$5.4 Billion Addressable U.S. Community Market by 2028



<sup>(1) 20%</sup> est failures (based on hospital patterns) of first line MRSA treatment



<sup>(2)</sup> Primary market research (est 18% of hospitalized CABP patients & 16.5% of community CABP patients are "high-risk" and suspected/confirmed to have a resistant pathogen)

<sup>(3)</sup> Primary market research (est 1-2% of community patients sent to ED/hospital due to resistant infection not treatable with current oral AB; estimated to grow to 2.7% by 2028

<sup>(4)</sup> Cost per course based on health outcome analysis, 7 day course of therapy and cost of branded Zyvox therapy as an analogue

<sup>(5)</sup> Cost per course based on mid point for levofloxacin course in UTI, a 450mg OMC daily dose, and 50% price premium to branded oral Zyvox as an analog

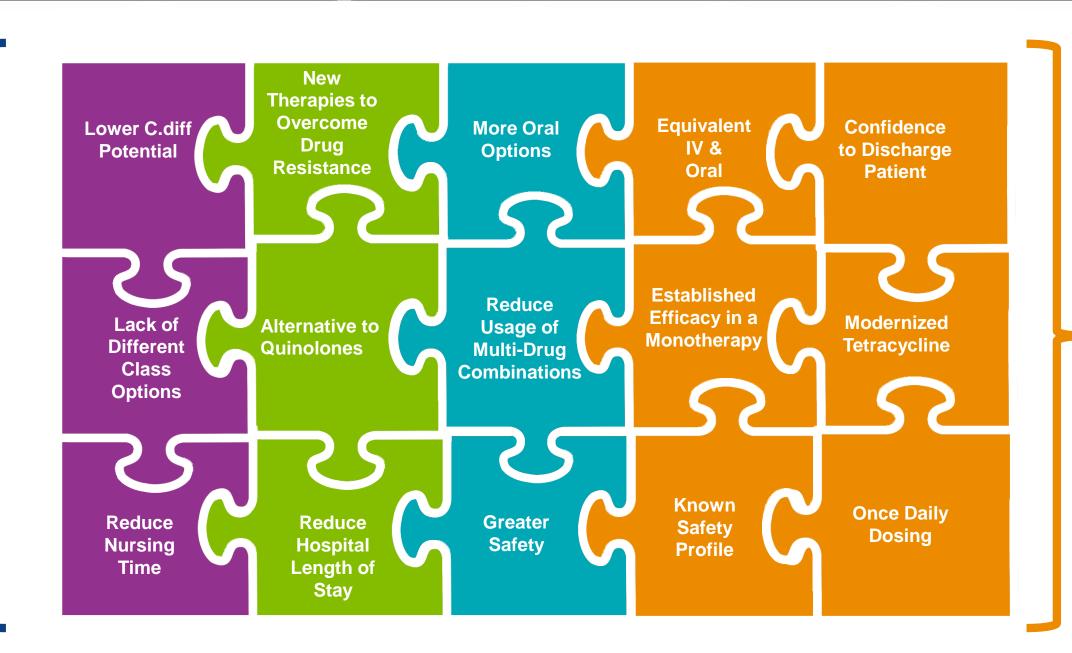
<sup>(6)</sup> Paratek estimates based on 2015 AMR data current treatment failure rates and a Zyvox 2015 pricing analogue

#### **Physicians Confirm Unmet Medical Needs**

Omadacycline Provides a Valuable Option



**There are Unmet Needs that Omadacycline Will Address** 

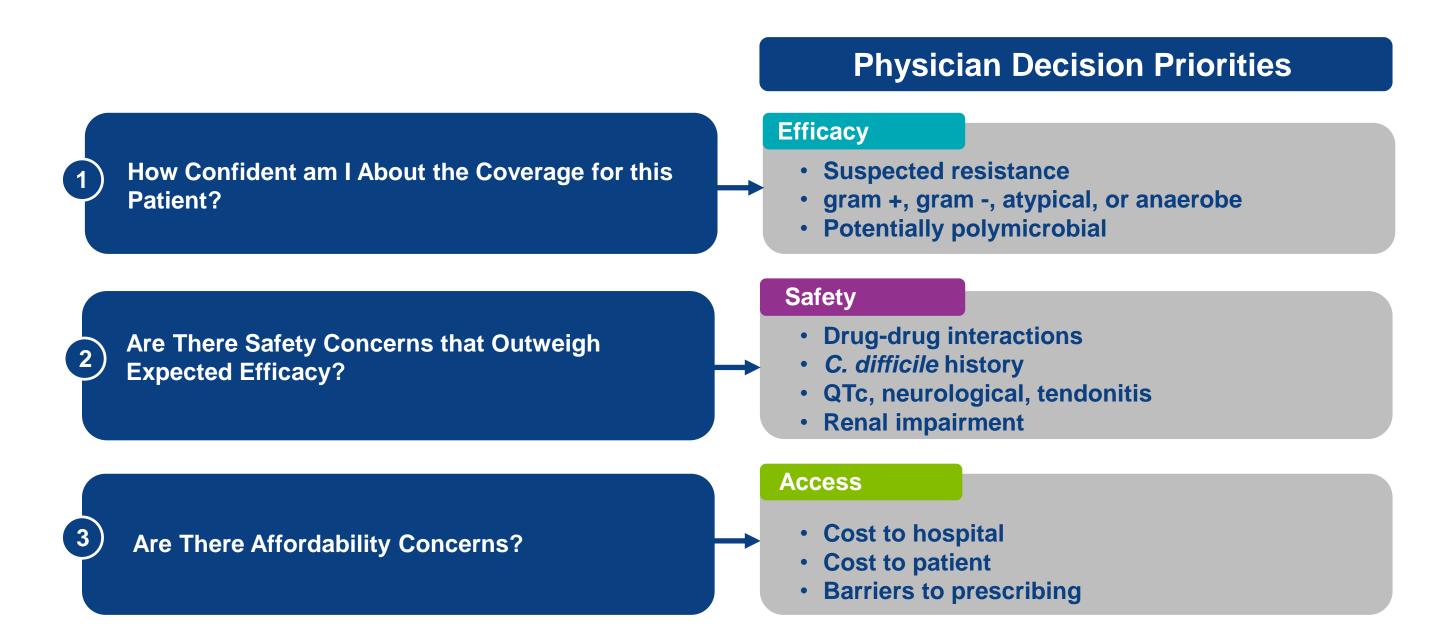


**Physicians Recognize the Positive Attributes of Omadacycline** 



#### **Physician Antibiotic Treatment Decision Priorities**

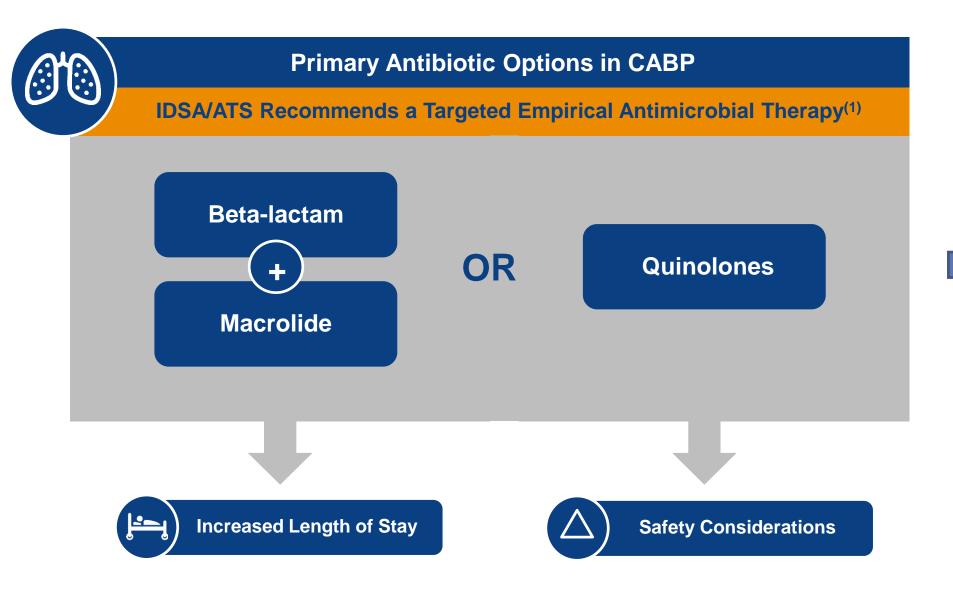
Omadacycline Offers Simplified Solutions to a Complicated Treatment Decision





#### Antibiotic Use-Limiting IV-only Formulations & Safety Considerations in CABP

Omadacycline: A Convenient Monotherapy Once-Daily Oral-IV Alternative





#### **The Omadacycline Patient:**

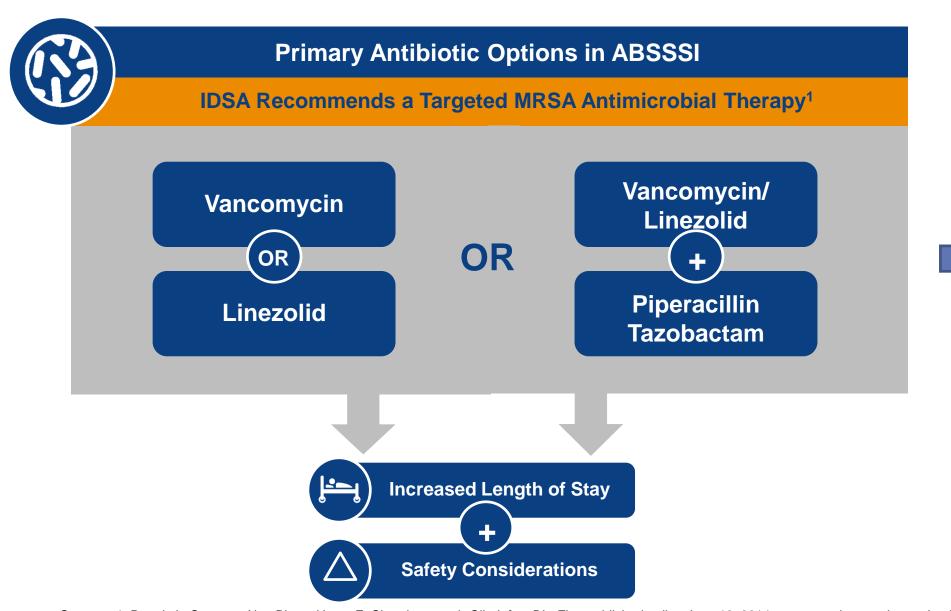
- Elevated Resistance Risk
- Polymicrobial Pathogen Risk:
  - Diabetes, Elderly
- Contraindications to Generic Options
  - ß-lactam allergy
  - Quinolone AE's (tendon rupture, confusion)
  - Recent history of *C.diff*

Sources: 1. Lionel A. Mandel, Richard Wunderink, Antonio Anzueto et al. Clin Infect Dis 2007; 44:S27-72



## Antibiotic Use-Limiting IV-only Formulations & Safety Considerations in ABSSSI

Omadacycline: A Convenient Monotherapy Once-Daily Oral-IV Alternative





#### **The Omadacycline Patient:**

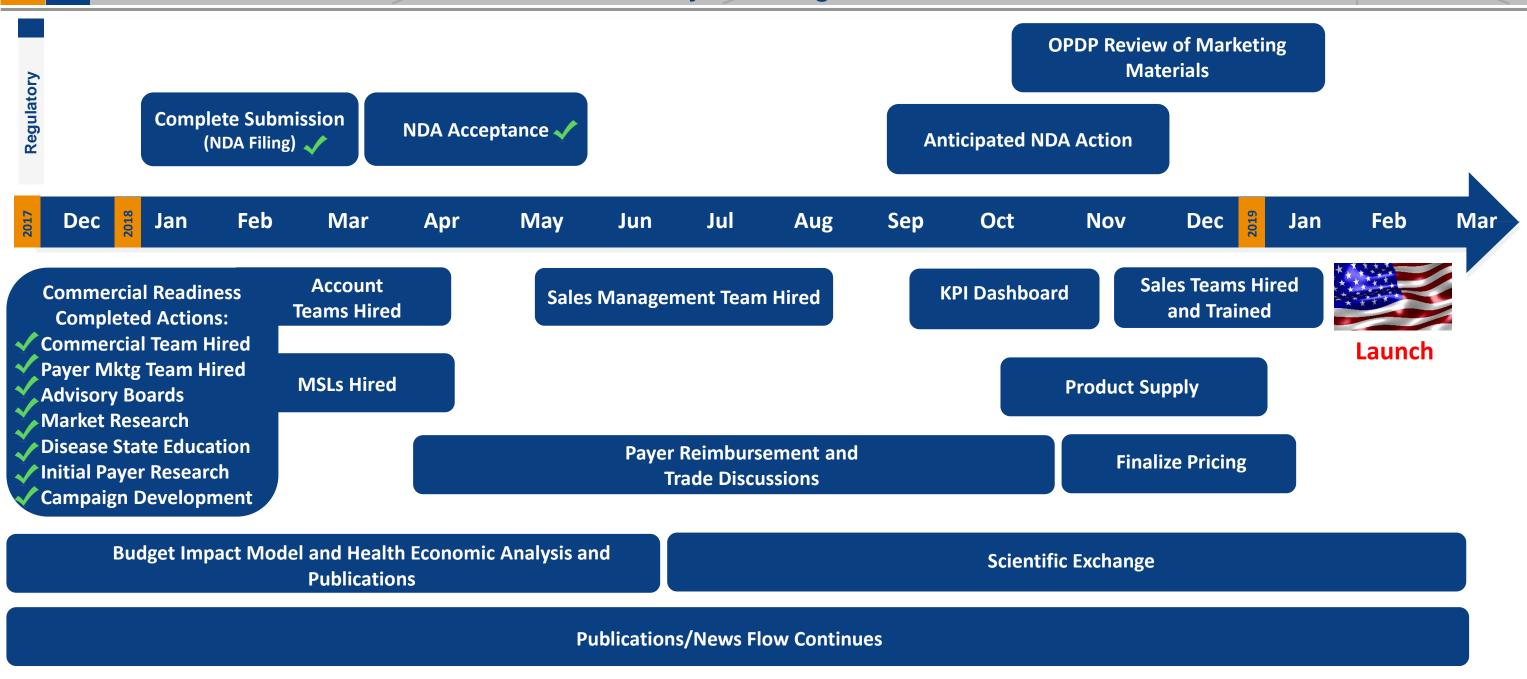
- Elevated Resistance Risk
- Polymicrobial Pathogen Risk:
  - Diabetes, Elderly, IVDU
- Contraindications to Generic Options
  - Renal insufficiency
  - SSRI/MAOI DDI
  - ß-lactam allergy

Sources: 1. Dennis L. Stevens, Alan Bisno, Henry F. Chambers et al. *Clin Infect Dis* First published online June 18, 2014, www.merckmanuals.com/professional/infectiousdisease/bacteria-and-antibacterial-drugs/fluoroquinolones; Retrieved 8/2017, www.merckmanuals.com/professional/infectiousdisease/bacteria-and-antibacterial-drugs/vancomycin. Retrieved 8/2017, Zyvok (linezolid) package insert. New York: Pfizer Inc; 2017.



#### Omadacycline U.S. Timeline to Launch (Q1-2019)

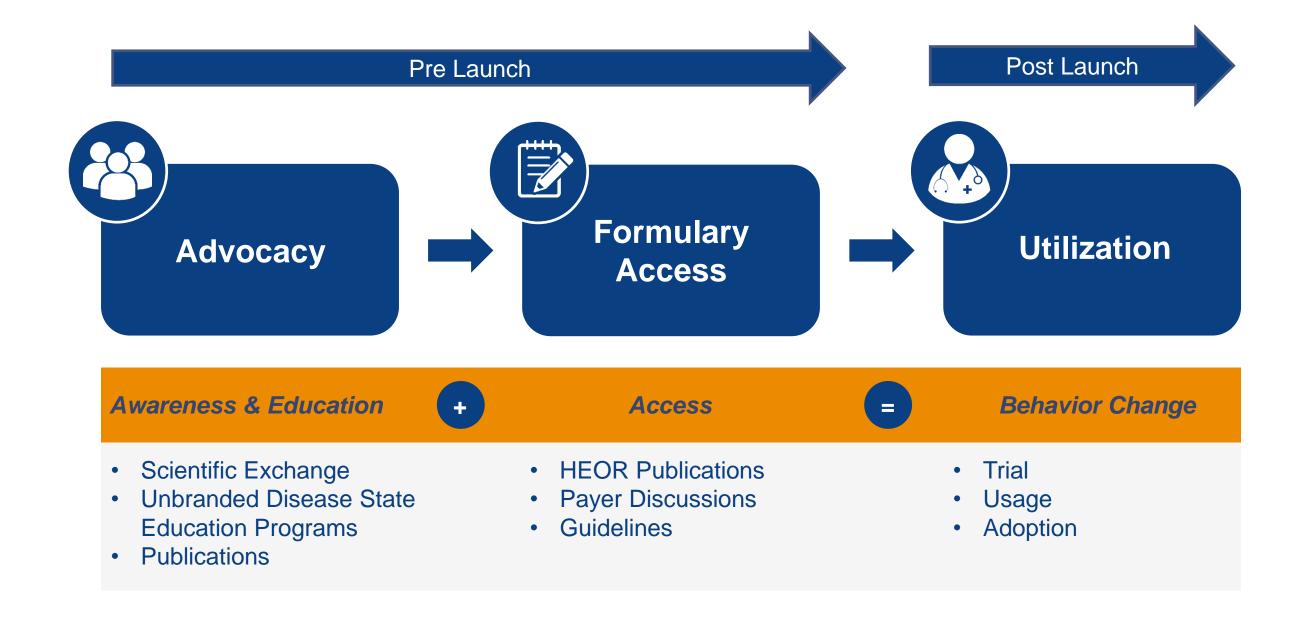
MSL Education, Publications, HEOR & Payer Dialogue





#### **Focus of Launch Efforts**

#### Awareness & Education Leading to Access & Use





#### **Pre-Launch and 1st Year Post-Launch Key Deliverables**

Publications, Payer Reviews, Distributors & Patient Assistance Programs in Place

#### Pre Launch

- Publications:
  - All phase 3 manuscripts in press
  - OMC CID supplement in press
- Health value dossier:
  - Budget Impact Model in press
- Payers:
  - OMC reviewed by major payers
- Distributors:
  - All distributors for both IV and Oral under contract
- PRTK patient assistance program:
  - In place at launch

#### **Post Launch**

- 3 months Post-Launch:
  - 33% of covered lives under contract
- 12 months Post-Launch:
  - 66% of covered lives under contract
- 12 months Post-Launch:
  - 50% of target hospital formularies

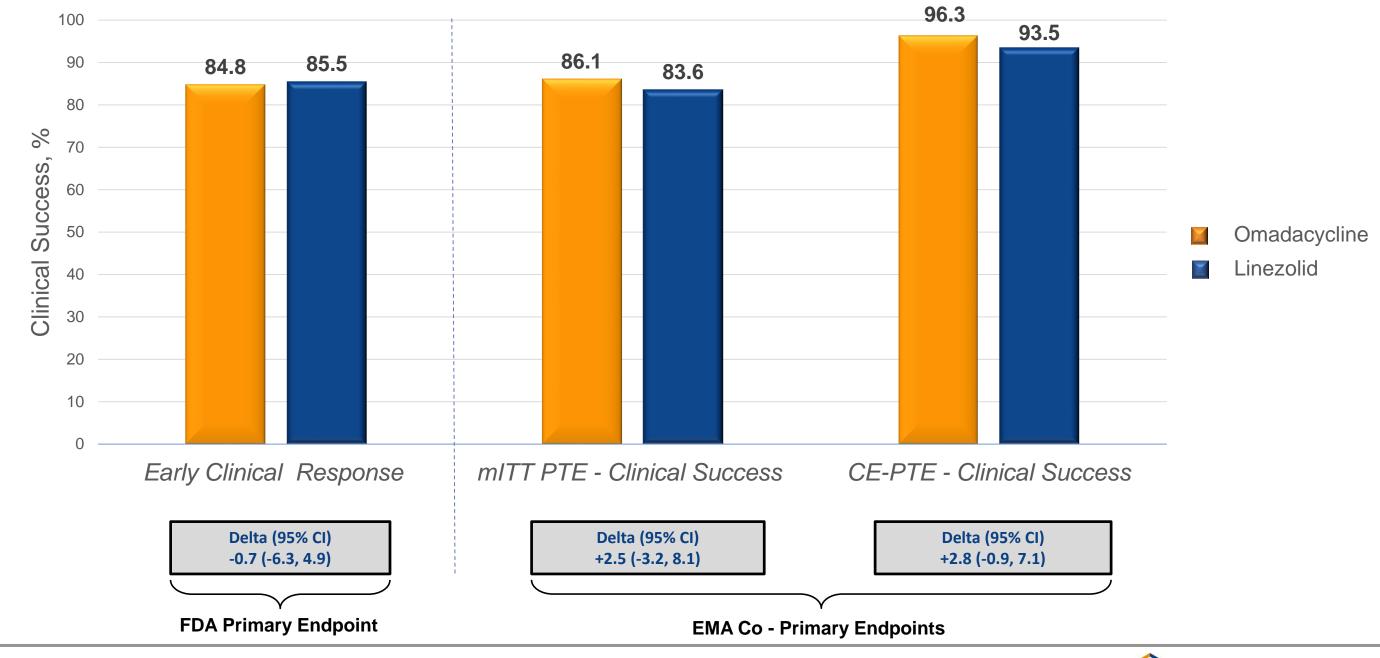




# Omadacycline Efficacy and Safety in ABSSSI and CABP Positive Benefit:Risk Profile Supports Regulatory Path to Approval

#### **Omadacycline OASIS-1 Study Results**

#### Achieved Primary Efficacy Endpoints for Both FDA and EMA



#### Clinical Success at PTE by Baseline Pathogen (OASIS-1)

Highly Effective Across Key Gram (+) Skin Pathogens

	Omadacycline (N=228)		Linezolid (N=227)	
Baseline Pathogen	N1	Favorable Response n (%)	N1	Favorable Response n (%)
Staphylococcus aureus	156	130 (83.3)	151	126 (83.4)
MRSA	69	57 ( 82.6)	50	43 ( 86.0)
MSSA	88	74 ( 84.1)	102	84 ( 82.4)
Streptococcus anginosus group	47	36 ( 76.6)	37	26 ( 70.3)
Streptococcus pyogenes	11	8 ( 72.7)	18	16 ( 88.9)
Enterococcus faecalis (VSE)	10	9 ( 90.0)	13	12 ( 92.3)
*10 or More Isolates for Omadacycline				

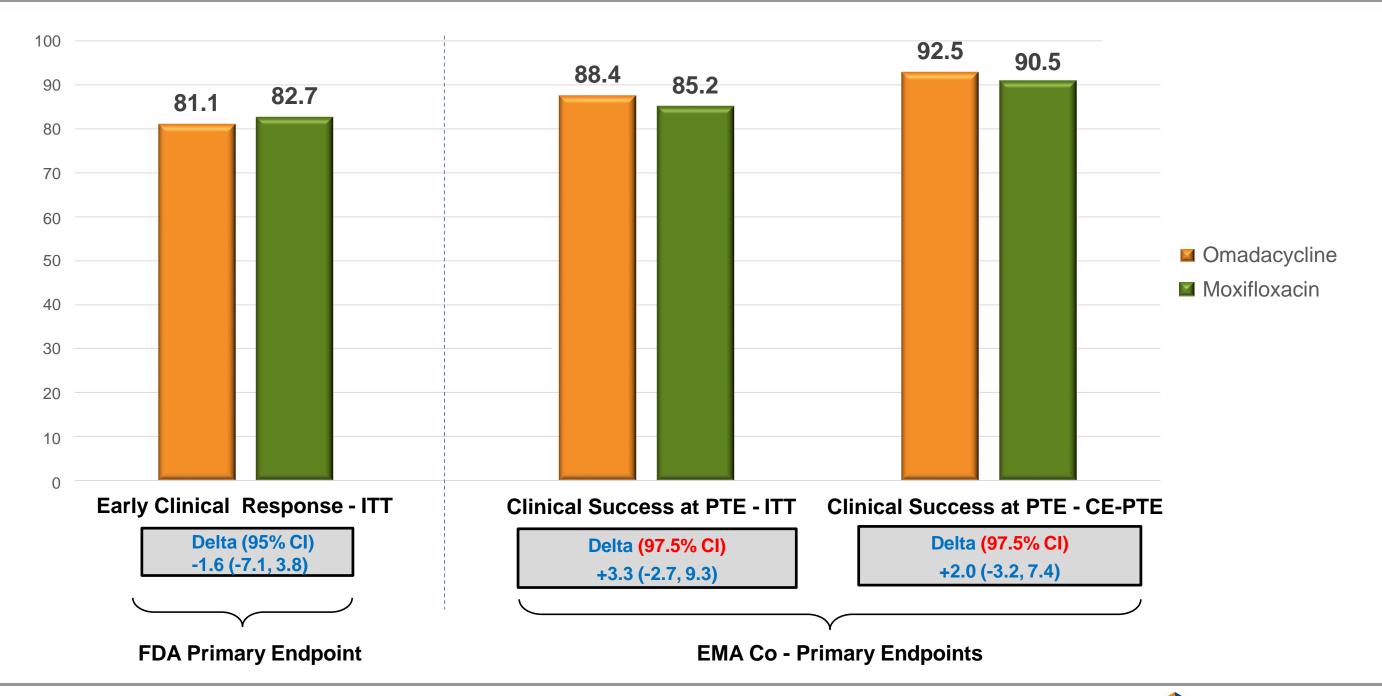
<sup>\*</sup>S. anginosus group consists of: S. anginosus, S. intermedius, and S. constellatus.

MRSA, methicillin-resistant Staphylococcus aureus; MSSA, methicillin-susceptible Staphylococcus aureus; VSE, vancomycin-susceptible enterococci.



#### **Omadacycline OPTIC Study Results**

#### Achieved Primary Efficacy Endpoints for Both FDA and EMA



#### Clinical Success at PTE by Baseline Pathogen\* (OPTIC)

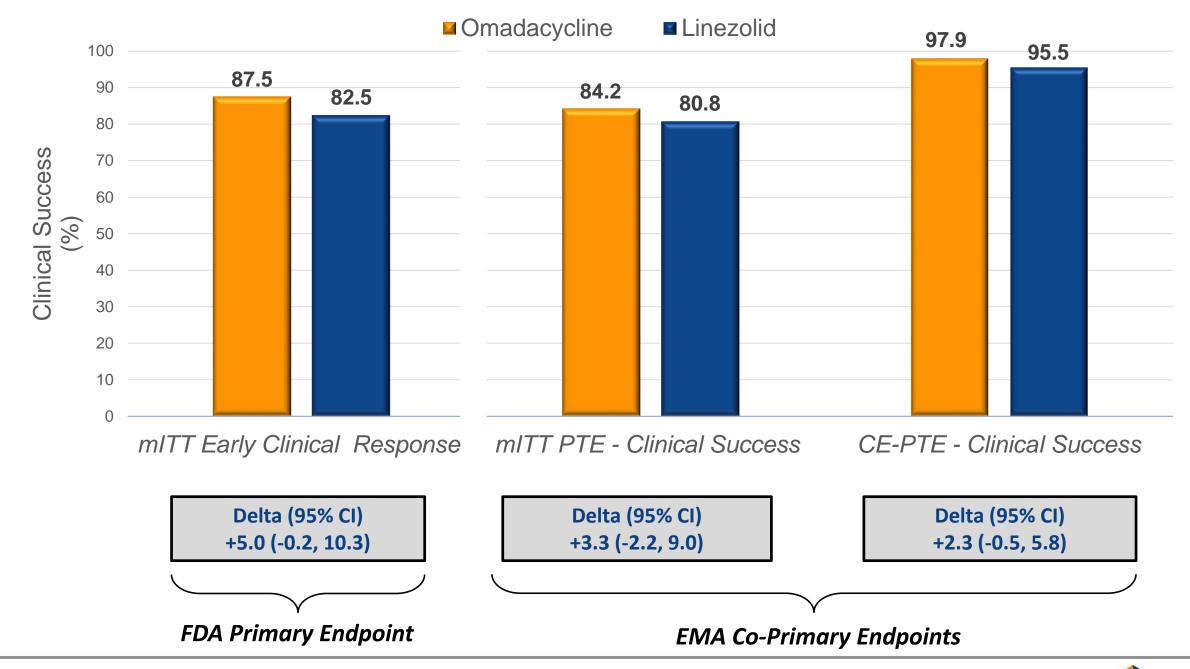
Highly Effective Across Key Gram (+), Gram (-) & Atypical CABP Pathogens

	Om	Omadacycline (N=204)		xifloxacin (N=182)
		Clinical Success		Clinical Success
Baseline Pathogen	N	n (%)	N	n (%)
Atypical Pathogens	118	109 ( 92.4)	106	97 ( 91.5)
Mycoplasma pneumoniae	70	66 ( 94.3)	57	50 (87.7)
Chlamydophila pneumoniae	28	25 (89.3)	28	25 (89.3)
Legionella pneumophila	37	35 ( 94.6)	37	36 ( 97.3)
Gram-Negative Bacteria (aerobes)	79	67 ( 84.8)	68	55 (80.9)
Haemophilus influenzae	32	26 (81.3)	16	16 (100.0)
Haemophilus parainfluenzae	18	15 ( 83.3)	17	13 ( 76.5)
Klebsiella pneumoniae	13	10 ( 76.9)	13	11 ( 84.6)
Gram-Positive Bacteria (aerobes)	61	52 ( 85.2)	56	49 (87.5)
Streptococcus pneumoniae	43	37 (86.0)	34	31 (91.2)
PSSP	26	23 (88.5)	22	21 ( 95.5)
Macrolide Resistant	10	10 (100.0)	5	5 (100.0)
Staphylococcus aureus	11	8 (72.7)	11	9 (81.8)
*10 or More Isolates for Omadacycline				



#### **Omadacycline OASIS-2 Study Results**

#### Achieved Primary Efficacy Endpoints for Both FDA and EMA





#### Clinical Success at PTE Baseline Pathogen (OASIS-2)

Highly Effective Across Key Gram (+) Skin Pathogens

		Omadacycline (n=276)		Linezolid (n=287)
		Clinical Success		Clinical Success
Baseline Pathogen	N	n (%)	N	n (%)
Staphylococcus aureus	220	182 (82.7)	233	186 (79.8)
MRSA	104	89 (85.6)	107	85 (79.4)
MSSA	120	97 (80.8)	130	103 (79.2)
Staphylococcus lugdunensis	5	4 (80.0)	0	0
Streptococcus pyogenes	29	20 (69.0)	16	9 (56.3)
Streptococcus anginosus group	57	49 (86.0)	45	33 (73.3)
Streptococcus anginosus	27	24 (88.9)	20	16 (80.0)
Streptococcus intermedius	23	18 (78.3)	24	16 (66.7)
Streptococcus constellatus	9	8 (88.9)	7	5 (71.4)
Enterococcus faecalis	8	8 (100.0)	12	9 (75.0)
VRE	0	0	2	2 (100.0)
VSE	7	7 (100.0)	10	7 (70.0)



#### Most Frequent TEAEs in the OASIS-1, OASIS-2 and OPTIC Studies

Omadacycline Safety and Tolerability Profile Established

Selected TEAS Occurring in ≥2% of Patie	nts Receiving Omadacycline in the	Pooled Phase 3 CABP and	<b>ABSSSI Clinical Trials</b>
	Omadacycline (N = 1073)	Linezolid (N = 689)	Moxifloxacin (N = 388)
Nausea <sup>1</sup>	14.9	8.7	5.4
Vomiting <sup>1</sup>	8.3	3.9	1.5
Diarrhea <sup>2</sup>	2.4	2.9	8.0
Transaminase Elevations Increased	4.3	4.4	5.2
Headache	2.9	3.0	1.3

Events of Nausea and Vomiting in Phase 3 CABP and ABSSSI Clinical Trials							
	CABP IV/Oral		ABSSSI IV/Oral		ABSSSI Oral-Only		
	IV	Oral	IV	Oral	Oral (D1 thru D2)	Oral (D3 thru EOT)	
Nausea <sup>1</sup>	0.5	2.4	4.3	9.1	25.2	4.1	
Vomiting	1.8	1.0	1.2	4.5	12.5	4.1	

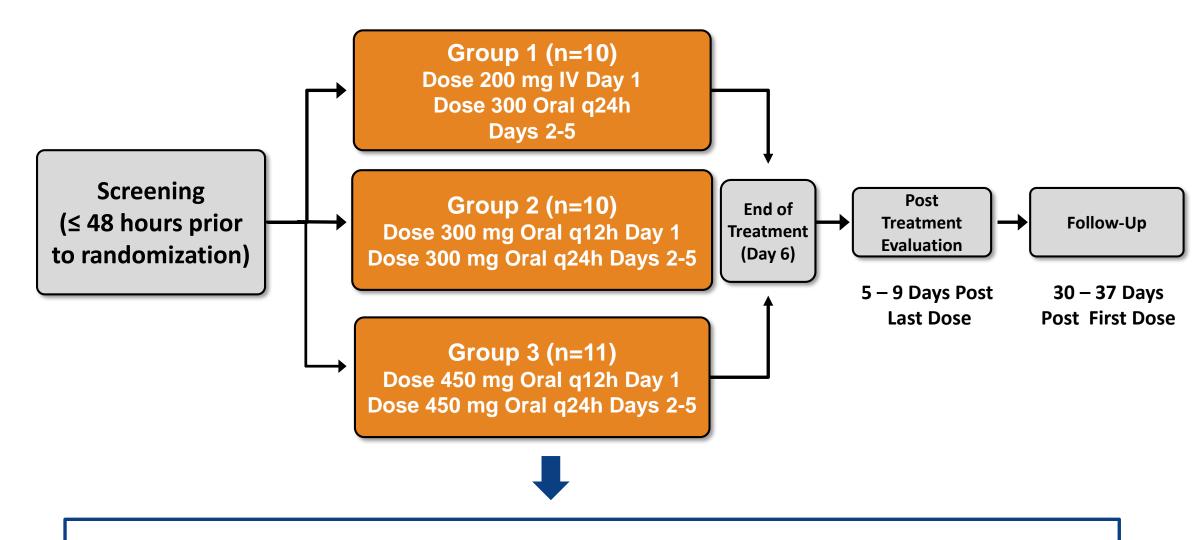
<sup>&</sup>lt;sup>1</sup> Nearly all events of nausea and vomiting were mild or moderate in severity, resolved, and were not treatment limiting. Only 4 patients (0.4%) discontinued OMC treatment for nausea or vomiting.



<sup>&</sup>lt;sup>2</sup> Diarrhea occurred in 2.4% of OMC patients and no cases of *C. difficile* infection were reported in OMC patients

#### Completed Omadacycline Phase 1b UTI Study Design

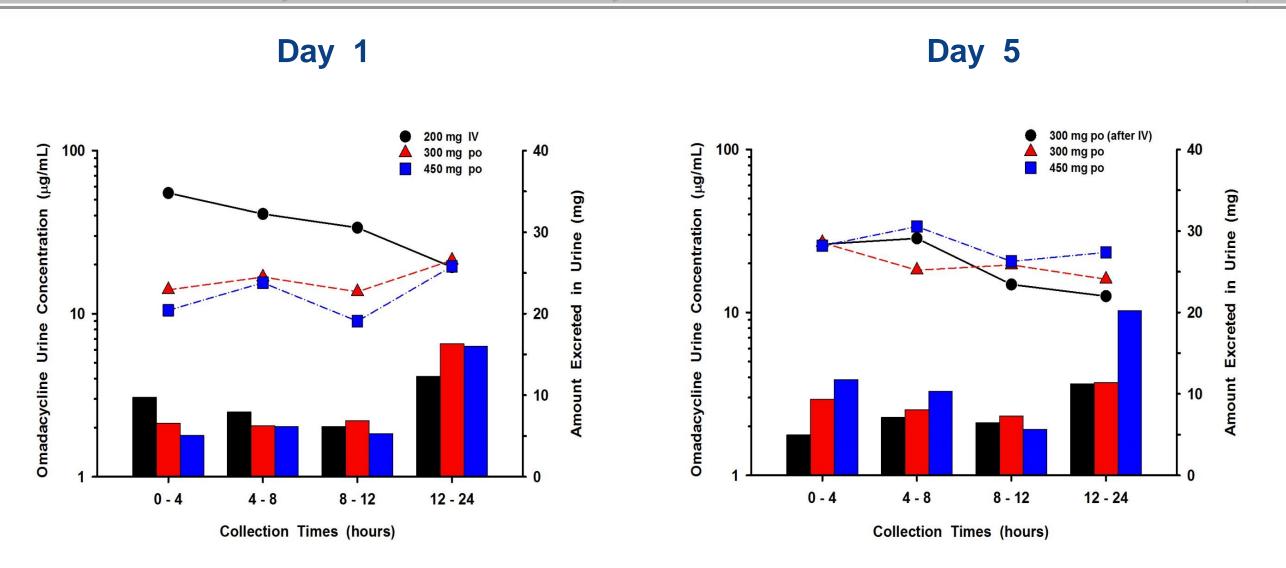
Imminent Need to Replace Quinolones in Cystitis



Serial Blood and Urine Samples Collected for Pharmacokinetic (PK)



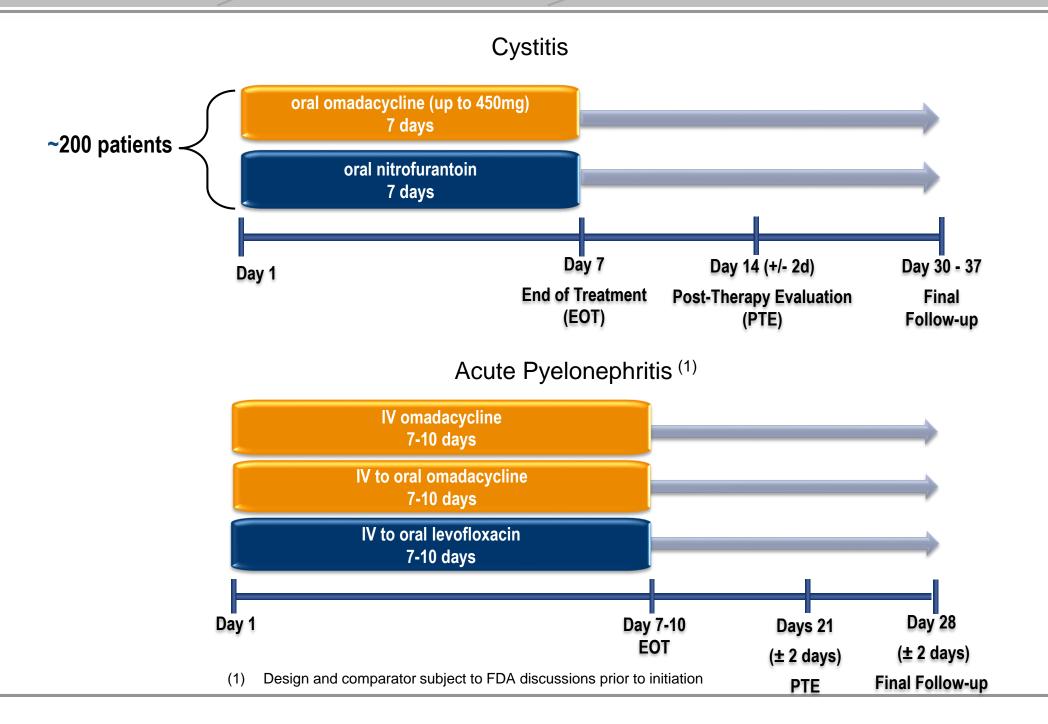
# Oral Bioavailability Results in High Omadacycline Concentrations in Urine Supports Development for a UTI Indication





#### Phase 2 UTI Program Underway

#### Adaptive Dosing Designs Employed in Cystitis and Acute Pyelonephritis Studies





#### **Key Financial Information**

Key Metrics (unaudited)	3/31/18 balance	
Total Cash, Cash Equivalents, and Marketable Securities	\$184.3 million	
Gross Long-term Debt Obligation	\$60.0 million	
Basic Shares Outstanding	31,443,149	
Stock Options, Restricted Stock Units, and Warrants Outstanding	5,945,736	

#### Funding Projected through Q1 2021 (1)

(1) Includes \$165 million gross proceeds from April 2018 convertible debt offering



#### **Equity Research Analyst Coverage**

Firm	Analyst		
Baird	Mike Ulz		
BTIG Research	Robert (Bert) Hazlett		
Cantor Fitzgerald	Louise Chen		
Gabelli	Kevin Kedra		
Guggenheim	Adnan Butt		
HC Wainwright	Ed Arce		
Ladenburg Thalmann	Kevin DeGeeter		
Leerink Partners	Ami Fadia		
Raymond James	Laura Chico		
Wedbush	Robert Driscoll		
LifeSci Advisors	David Sherman		

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#### **Paratek Investment Highlights**

Omadacycline: Potential Blockbuster Antibiotic in Both Hospital and Community Settings

Potential Blockbuster Antibiotic with Omadacycline

- If Approved, 1<sup>st</sup> New, Once-daily, Multi-indication, Oral Antibiotic in > 10Yrs
- > \$9 Billion Potential Addressable Market in U.S. alone\*

**Modernized Tetracycline: A Promising Antibiotic Profile** 

- Positive Ph3 Data in Skin Infections (IV/Oral + Oral only)
- Positive Ph3 Data in Community Acquired Bacterial Pneumonia (IV/Oral)
- Established Safety Profile in > 1,900 subjects

Clear Registration Path: U.S. FDA and EU EMA

- SPA + QIDP + Fast Track in the US
- Under FDA review; Anticipated Approval October 2018
- Expect to File in the EU in H2 2018

**Additional Pipeline Potential** 

- UTI Ph2 Study underway; Data Expected in 2019
  - **Biodefense opportunity:** Tx & prophylaxis in plague and anthrax
- Life-cycle opportunities: Lyme Disease, prostatitis, Rickettsial Disease

Capital Efficient
Commercial Model

- Significant Value Proposition = Hospitalization Minimization
  - Hospital Promotion Without Branded Broad-spectrum IV + Oral Competitors

**Non-dilutive Funding Options** 

- Omadacycline: Ex-U.S. Commercial Rights (except China)
- Sarecycline: Milestones + U.S. Royalties (Allergan); Ex-U.S. Rights (PRTK)



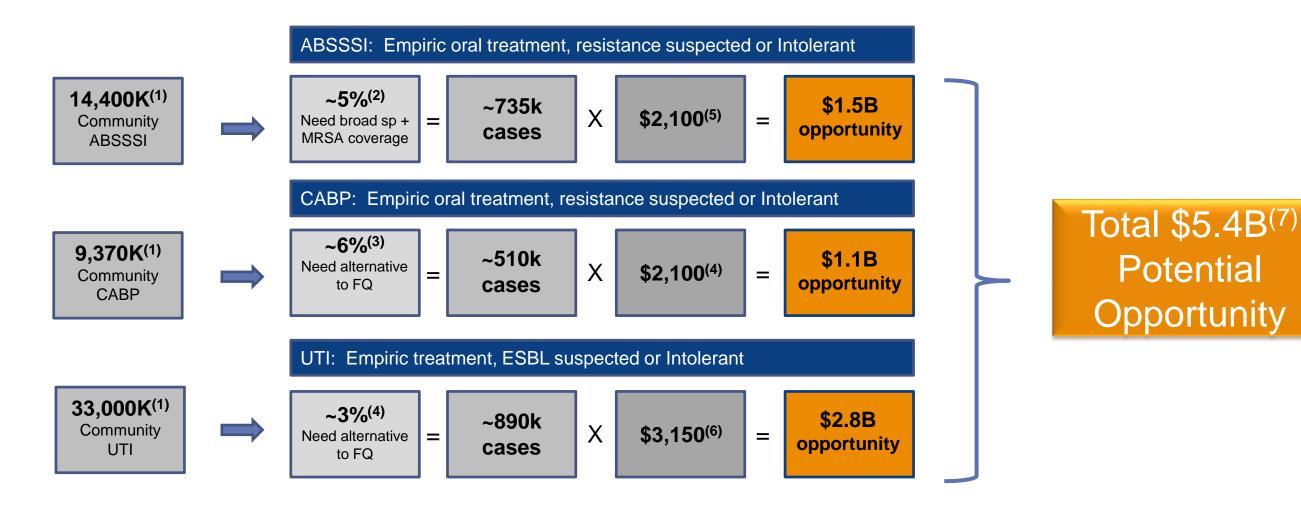
<sup>(\*)</sup> Paratek estimates based on 2015 AMR data current treatment failure rates and a Zyvox 2015 pricing analogue



Back Up

# Addressable U.S. Community Market: ~2.1M patients \$5.4B Opportunity by 2028

Empiric Oral Monotherapy in Patients Who Fail to Respond or are Intolerant to Generic Option



<sup>(1)</sup> IMS-NDTI date (2014-2015): Projected to 2028



<sup>(2)</sup> Estimate based on current oral treatment failure rates

<sup>(3)</sup> Primary market research (est 18% of hospitalized CABP patients & 16.5% of community CABP patients are "high-risk" and suspected/confirmed to have a resistant pathogen)

<sup>(4)</sup> Estimate from 2016 Primary research with Urologists.

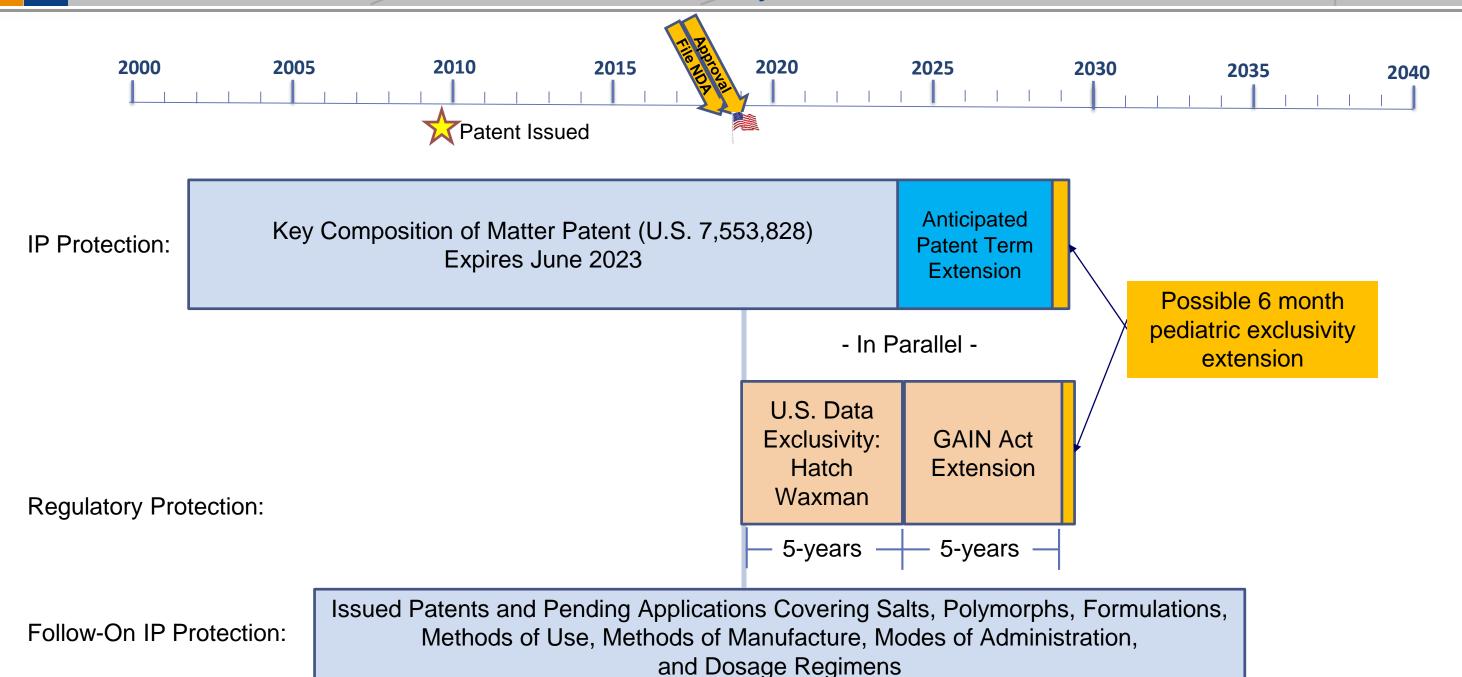
<sup>(5)</sup> Cost per course based on health outcome analysis, 7 day course of therapy and cost of branded Zyvox therapy as an analogue

<sup>(6)</sup> Cost per course based on mid point for levofloxacin course in UTI, a 450mg OMC daily dose, and 50% price premium to branded oral Zyvox as an analog

<sup>(7)</sup> Paratek estimates based on IMS-NDTI (2014-2015) projected to 2028 using current treatment failure rates and a Zyvox 2015 pricing analogue

### **Omadacycline IP Protection and Market Exclusivity**

GAIN Act Ensures 10 Years of Market Exclusivity

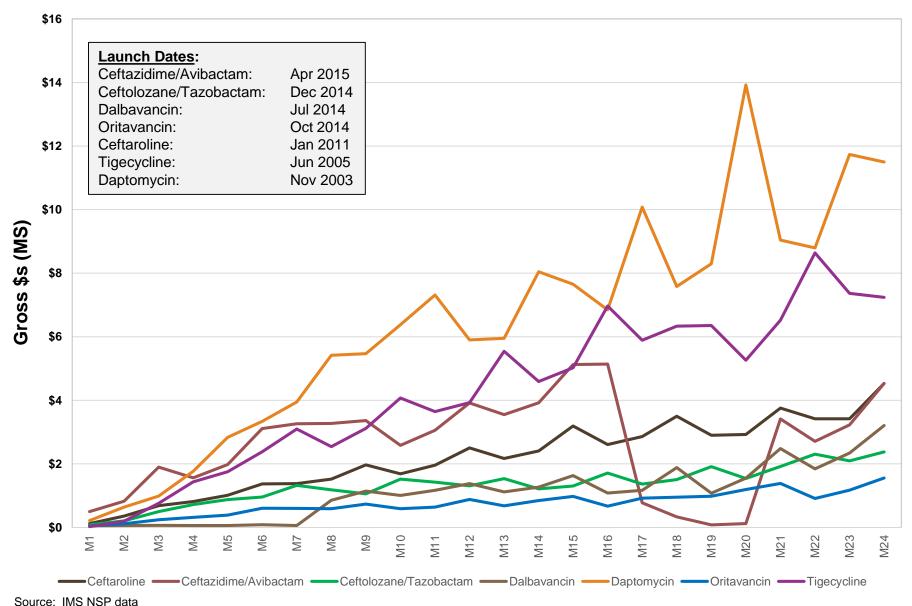




### Hospital Launch: Narrow Spectrum or IV-Only Antibiotic Launches

Omadacycline Will Be Competitive with the Best of These Launches

#### **Monthly Gross \$s (M)**



#### Key Omadacycline launch attributes

- 1st new monotherapy for CABP in over a decade
- 2 indications at launch
- Once daily dosing
- Both an IV and Oral formulation



# Community Promotion 2+ Years Post-Launch Expands The Market

Omadacycline Has the Potential to Realize This Opportunity

#### IV & Oral, Broad Spectrum Launch Comparison - Monthly Gross \$s (M)

