

Company Profile and Infrastructure



## An Overview of Neuland

66 Neuland is a no-compromise, pharmaceutical services provider, offering worldwide compliant manufacturing facilities to its customers which it guarantees not to compete with in finished product. 99

www.neulandlabs.com

#### **Brief Overview**

**History:** Neuland Laboratories Limited is a publicly listed company headquartered in Hyderabad, India. Neuland is a leading manufacturer of active pharmaceutical ingredients (APIs) and an end-to-end solution provider for the pharmaceutical industry for chemistry related services. Our main business is manufacturing of API's and advanced intermediates from our FDA approved facilities and we are end-to-end solution provider for the pharmaceutical industry for chemistry related services from synthesis of library compounds to supply NCEs and intermediates at various clinical phases up to commercial scale. For over 38 years, Neuland has been at the forefront of facilitating and accelerating drug development and cGMP manufacturing of APIs. The Company's technical and scientific teams provide reliable solutions and services to the global pharmaceutical industry.

**Employees:** Over 1500 employees, 300 scientists with over 31 Ph.Ds. in the R&D Centre.

**Our markets:** We are a reliable manufacturing and development partner to customers in over 80 countries across US, Europe, Japan, APAC, India, MENA and LATAM.



# CMS



#### **Business Verticals**

**APIs:** The Company's core business and operational expertise since inception has been the manufacturing of Active Pharmaceutical Ingredients (APIs). Neuland has earned the identity of a preferred and reliable source in the pharmaceutical industry primarily due to:

- Consistency in product quality
- Knowledge and ability to deal with niche chemistry
- On-time delivery performance

Neuland has 3 USFDA and cGMP compliant manufacturing facilities with collective capacity of 907 KL to produce more than 100 APIs across 10 diverse therapeutic areas.

**Custom Manufacturing Solutions:** Neuland's Custom Manufacturing Solutions (CMS) derives from its proven expertise in chemical process development to manufacturing at varied scales, a deep understanding of complex chemical processes and manufacturing. Its facilities are compliant as per cGMP requirement and meeting environment and safety standards.

**Peptides:** The Company is currently a supplier of high quality Peptide building blocks like Pseudoproline Dipeptides and other complex Fmoc building blocks. The Company plans to enter into GMP manufacturing of Peptide APIs in the near future.

Our Peptide Synthesis Services include production of peptides from milligrams to multi-kilogram scale by standard sequential chemical peptide synthesis and segment condensation strategies.

### APIs | CMS | Peptides



#### **Our Journey - Key Milestones**

Successfully cleared 15 USFDA inspections | Multiple audits passed with no failures

Laying Strong Foundation (1984-2003) – Deepening Our Capabilities (2004-2012) – Increased Sustainable Growth (2013-Today)

1984 1986   Incorporated First API sale of Salbutamol   Sulphate / Albuterol Sulphate				<b>19941997</b> NeulandFirst USgoes publicFDA Audit		20042007USAJapanOperationSubside			n R&D Centre established;		<b>2009</b> PMDA, Japan Approval First NCE Approval
2013 Strategic alignment of business towards niche API's & Custom Manufacturing Solution		<b>2015</b> 10th US FDA Audit	<b>2016</b> R&D Facility approved by US FDA	<b>2017</b> Among first 3 API facilities in India to be audited by CFDA (Unit-1) EDQM Audit of Unit-2		<b>2018</b> Acquisition of advanced intermediates & API Facility		2019 Increased flow of projects from CMS Japan Active emphasis on supply chain de-risking		2020 100 Mn+ Revenue over 75 Live CMS Projects 15th US FDA Audit of Unit-2	<b>2021</b> Unit-3 Commer- cialization 271 KL Reaction volume

#### **Research and Development Centre**

Neuland has a dedicated 40,000 sq.ft. R&D centre located near Hyderabad. Our highly experienced and qualified R&D staff comprises of over 300 scientists educated in India, US and Europe. Our R&D Centre, Pilot Plant and Kilo Labs are suited for performing a variety of reactions over broad temperature ranges.

Neuland's customers have successfully launched many complex molecules efficiently as a result of Neuland's ability to develop non-infringing processes and its superior diverse knowledge and expertise.



#### **R&D** Facilities

#### Development

- 15 Development Labs with space for expansion
- 60 Fume hoods
- Analytical Labs
- Dedicated kilo Lab for Scale up
- Dedicated Labs for Peptides
- Separate facility for D2 analogues

- HPLC with UV/PDA/ RI/CAD/ELSD detectors (Waters / Shimadzu / Agilent)
- UHPLC with PDA detector(Shimadzu)
- FT-IR (Perkin Elmer)
- UV-Vis spectrophotometer (Perkin Elmer)
- Preparatory HPLC (SHIMADZU)
- GC and GC-HS with FID (Shimadzu / Perkin Elmer)
- DSC (Perkin Elmer)
- Digital Polari meter
- TGA (Perkin Elmer)
- KF Titrator (Metrohm)

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#### **Manufacturing Facilities Overview**





UNIT-2



UNIT-1 UNIT-3 Bonthapally, Hyderabad 233 KL Pashamylaram, Hyderabad 363 KL Gaddapotharam, Hyderabad 305 KL Year of Establishment 2017\* 1986 1994 Blocks Block - 1, 2, 3, 4, H, KL & S 34 Block - 1, 2, 3, FC, Block - 1, 2, 4, 5 NMSM, Mini plant6 Hydrogenation 7.4KL 6KL Facility creation under process **Reaction Volume** Solvent Recovery System 100 KLD 20KLD 50 KLD Cryogenic 25 KL 15 KL 15 KL **Reaction Volume** USFDA, EDQM, USFDA, EDQM, PMDA, Desktop Inspection by USFDA Regulatory in 2020; ANVISA (Brazil) 2022 CFDA, PMDA, et. al ANVISA et. al

Adding capacities for backward integration and new business



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