



Stefano Martinoli
Member of the Board of Munit

MUNIT
WE ARE MICRONIZATION

WHAT IS MUNIT?

Munit is a recently established company born from the initiative of two firms with a more than forty years' tradition. Its purpose is to meet a specific need of the client: to provide a comprehensive consulting service for any micronization issue our customers may have, dispensing a technical and business expertise thanks to the direct connection with Jetpharma SA in Switzerland and Microchem srl in Italy.

WHO IS MUNIT?

Munit is a centre of excellence in the micronization field that provides a Team of highly skilled people in order to meet an API's specific requirement, in consideration of its characteristics, and not just that. It is about offering the customer a binomial knowhow, the result of an expertise in both the micronization and engineer process, as the used technology has been in-house developed for more than 40 years. We are proud to say that our technology is synonymous with micronization, considered at the forefront by the industry, and that Munit is directly connected to our family and not to the big groups.

HOW DOES MUNIT WORK?

Munit is a Global Provider of micronization services to the pharmaceutical industry. It is mainly active in the Bulk sector or, if you prefer, in the synthesis of active pharmaceutical ingredients (API). It is about operating in those market premises that have to do with particle size reduction issues. Munit's primary goal consists in customizing its relationship with each customer: in fact,

meeting efficiently a customer's specific needs through a standard approach is not feasible. We listen to and propose tailor-made solutions.

WHY SHOULD YOU CHOOSE MUNIT?

Munit offers a unique cooperation opportunity as it can guarantee for its customers the proved expertise of the only two independent micronization Global Brands: they aim at staying away from the influence of big groups or any private equities. We deem it essential to better protect confidentiality issues with customers, a fundamental precondition to start any business relationship in the pharmaceutical industry. The combined production capacity of Jetpharma and Microchem's plants meets another need for the customer that has to safeguard the value chain of his own product, to say the Business Continuity. Our choice to be a Family Company is the answer protecting our customer's values. All this, tangibly combined with the range of our services, represents something that cannot be found anywhere else in the market.

Munit SA

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