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# Corporate Profile Product Catalog



*Quality Medicine  
for Healthy Living*

# About KIVIPharm

- 40 years of Operational Excellence.
- Present in more than 50 countries.
- Focus primarily on Small Volume Parenterals (SVP).
- Now expanding in Oral Solid dosage forms.
- State-of-the-art Injectable facility.
- New State-of-the-art Oral Solid Facility for Regulated Markets is under construction.



## Quality

- “Quality First” is our motto.
- Strong adherence to cGMP.

## Service

- Patients are at the heart of our operations.
- Doctors' trust is our goal.

## Focus

- Newer & value added generics are our focus to serve the unmet needs of patients' affordability.

## Multinational approach

- From China to Global community of Regulators, Market players, Consumers

## Stake holder friendly platform

- Shareholders—invest their trust
- Employees—grow their dream
- Clients—trade with their good-will

**Who are we:**

KIVIPharm is a leading & fastest growing Chinese pharma. Our focus has long been on Small Volume Parenterals (SVP) dosage form. Since inception in 1973, KIVIPharm has always been showing strong commitment towards manufacturing & supplying quality generic medicines at affordable prices. Our newly set up state-of-the-art Injectable facility has achieved GMP compliance certificate from China FDA as well as other authorities. KIVIPharm has been supplying generic medicines not only to China domestic market but also exporting generic medicines to more than 50 countries, mainly in Middle-East Asia, South-East Asia, Russia & CIS, South America and Africa.

-  Manufacturer of Small volume parenterals (SVP) since 1973. Currently expanding to Oral solids.
-  Head office & Manufacturing site: Zhangjiakou city, Hebei, China
-  Marketing office: Zhangjiakou city & Shanghai, China
-  UK office & Subsidiary: Camfield Pharma Ltd, London, UK
-  R&D Partner: Beijing Furuikangzheng Institute of Pharmtech, Beijing, China

**Corporate Vision:** To become a leading & reputed manufacturer of Generic medicines globally.

**Corporate Mission:** Quality Medicine for Healthy Living.

**Our HERITAGE:**

KIVIPharm has been present in Chinese pharma market for long four decades. Initially it was established, owned & run by the govt. Later it became a private organization. Lots of changes happened since its privatization - Newly set up, fully functional & GMP compliant manufacturing facilities, overseas subsidiary, strengthened R&D capacity, good manufacturing capacity, competent manpower as well as ongoing setting up newer facilities has led to today's KIVIPharm. Currently it's manufacturing & supplying to China domestic market and 50 semi-regulated markets. As an effort to strengthening our foot print in regulated markets, we are now looking forward towards Licensing deals with global generic players.

**We are EXPANDING:**

As a part of our commitment towards continuous improvement, we are expanding our product portfolio & manufacturing operations into Oral Solid dosage forms, mainly for regulated markets. The project is at its advanced stage of implementation. This facility is designed to be fully compliant to the GMP requirements of stringent regulatory authorities of WHO, Northern America, EU, Australia, etc. With further expansion plan we have project to set up new injectable facility for regulated markets by 2018. Through our offering of high-quality, lower-cost generic medicines, we continue to help reduce the treatment cost —improved affordability of care for patients.

**We are GROWING:**

KIVIPharm is being managed by a team having excellent combination of experience, innovation, passion and energy. The leadership is visionary and capable having global outlook. With a good understanding of the bottlenecks of development and company's traditions, KIVIPharm is rising higher- rapidly, steadily and efficiently, driven by innovation and internationalization. We will launch 6 to 10 new generics from 2017 to 2022 globally. We are setting up a platform of high-end R&D and marketing covering EU, US and other main regulated markets, which will bring us a great change of dosage form structure, product portfolio and marketing channels, and then improve the company's sustainable profiting capability and growth. KIVIPharm is transforming from a small contract manufacturer to a globally recognized innovative pharmaceutical organization.

**Our VALUE CHAIN:**



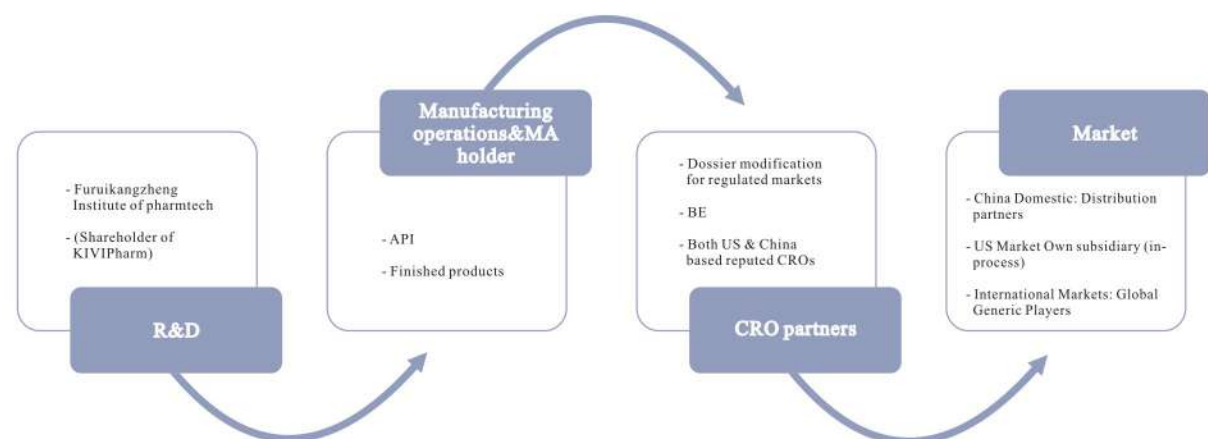
**What's NEW:**

KIVIPharm has high dedication to developing and providing quality & affordable Generics. And to pursue this goal, KIVIPharm is highly interested in collaborative opportunities including, for example product Licensing in & out, co-development, co-promotion, and co-marketing with research institutes as well as pharmaceutical companies locally and globally. We are seeking win-win partnerships for-

License-out Generics to enhance our presence and competitive edge in target markets, preferably in regulated markets.

Technology transfer is welcome since our manufacturing would be more efficient in markets.

This is how we are moving ahead for licensing partnership-



Products, we are offering for licensing deals-

Therapeutic area	Molecule	Brand name	Originator	Dosage form
Multiple Sclerosis	Fingolimod	Gilenya®	Novartis	Capsule
	Dalfampridine	Ampyra®	Acorda	Tablet
	Teriflunomide	Aubagio®	Sanofi	Tablet
	Dimethyl Fumarate	Tecfidera®	Biogen Idec	Capsule
Pulmonary artery hypertension	Ambrisentan	Letairis® (US) Volibris® (EU)	GILEAD SCIENCES INC	Tablet
	Macitentan	Opsumit®	Actelion Pharmaceuticals Inc	Tablet

We are Vertically Integrated for all these products !

**Partnering Strategy-**

- Collaborate with leading pharma players in local & regional markets available to promote, market and distribute our products.
- Promote our products to maintain the highest level of customer satisfaction

Strength	Description	Fill Volume
<b>Local anesthetic</b>		
Lidocaine Hydrochloride Injection, 盐酸利多卡因		
10mg/mL	Glass Ampoule	3.5mL
10mg/mL	Glass Ampoule	4mL
10mg/mL	Glass Ampoule	5mL
20mg/mL	Glass Ampoule	2mL
Procaine Hydrochloride Injection, 盐酸普鲁卡因		
5mg/mL	Glass Ampoule	5mL
20mg/mL	Glass Ampoule	2mL
<b>Anti-inflammatory</b>		
Meloxicam Injection, 美洛昔康		
10mg/mL	Glass Ampoule	1.5mL
Diclofenac Sodium Injection, 双氯芬酸钠		
25mg/mL	Glass Ampoule	3mL
Piroxicam Injection, 吡罗昔康		
10mg/mL	Glass Ampoule	2mL
<b>Vitamin</b>		
Vitamin B Complex Injection, 复合维生素B		
N/A	Glass Ampoule	2mL
N/A	Glass Ampoule	3mL
Nicotinic Acid Injection, 烟酸		
10mg/mL	Glass Ampoule	1mL
10mg/mL	Glass Ampoule	2mL
Vitamin D2 Injection, 维生素D2		
10mg/mL	Glass Ampoule	1mL
Vitamin D3 Injection, 维生素D3		
7.5mg/mL	Glass Ampoule	0.5mL
7.5mg/mL	Glass Ampoule	1mL
15mg/mL	Glass Ampoule	1mL
Vitamin C Injection, 维生素C		
50mg/mL	Glass Ampoule	1mL
50mg/mL	Glass Ampoule	2mL
1250mg/mL	Glass Ampoule	2mL
100mg/mL	Glass Ampoule	5mL

**PRODUCT  
CATALOG**
**Strength Description Fill Volume**
**Vitamin**

Vitamin E Injection, 维生素E

100mg/mL Glass Ampoule 1mL

Vitamin B1 Injection, 维生素B1

50mg/mL Glass Ampoule 1mL

50mg/mL Glass Ampoule 2mL

Vitamin B6 Injection, 维生素B6

25mg/mL Glass Ampoule 1mL

50mg/mL Glass Ampoule 1mL

Vitamin B12 Injection, 维生素B12

0.5mg/mL Glass Ampoule 1mL

0.5mg/mL Glass Ampoule 2mL

**Nootropic**

Piracetam Injection, 吡拉西坦

200mg/mL Glass Ampoule 5mL

**Antihistamine**

Diphenhydramine Hydrochloride Injection, 盐酸苯海拉明

10mg/mL Glass Ampoule 1mL

20mg/mL Glass Ampoule 1mL

25mg/mL Glass Ampoule 2mL

Chlorphenamine Maleate Injection, 扑尔敏

10mg/mL Glass Ampoule 1mL

Promethazine Injection, 异丙嗪

25mg/mL Glass Ampoule 2mL

**Diluent**

Sterile Water for Injection, 灭菌注射用水

N/A Glass Ampoule 2mL

N/A Glass Ampoule 5mL

N/A Glass Ampoule 10mL

**Antiemetic**

Metoclopramide Injection, 甲氧氯普胺

5mg/mL Glass Ampoule 2mL

**PRODUCT  
CATALOG**
**Strength Description Fill Volume**
**Antipyretic**

Dipyrrone Injection, 安乃近

250mg/mL Glass Ampoule 2mL

500mg/mL Glass Ampoule 2mL

500mg/mL Glass Ampoule 5mL

**Antimalarial**

Artemether Injection, 蒿甲醚

20mg/mL Glass Ampoule 1mL

40mg/mL Glass Ampoule 1mL

80mg/mL Glass Ampoule 1mL

Quinine Dihydrochloride Injection, 二盐酸奎宁

100mg/mL Glass Ampoule 2mL

200mg/mL Glass Ampoule 2mL

250mg/mL Glass Ampoule 2mL

300mg/mL Glass Ampoule 2mL

**Anti-Ulcerants**

Branitidine Injection, 雷尼替丁

25mg/mL Glass Ampoule 2mL

Cimetidine Injection, 西咪替丁

100mg/mL Glass Ampoule 2mL

**Nucleoside**

Inosine Injection, 肌苷

50mg/mL Glass Ampoule 2mL

5mg/mL Glass Ampoule 5mL

20mg/mL Glass Ampoule 5mL

**Antianemic**

Iron Dextran Injection, 右旋糖酐铁

50mg/mL Glass Ampoule 2mL

50mg/mL Glass Ampoule 5mL

**Energy and body fluid supplement**

Glucose Injection, 葡萄糖

0.4g/mL Glass Ampoule 10mL

QUALITY MEDICINE FOR HEALTHY LIVING.



**Strength Description Fill Volume**

**Antibiotic**

Gentamycin Sulphate Injection, 硫酸庆大霉素

40mg/mL Glass Ampoule 1mL

40mg/mL Glass Ampoule 2mL

10mg/mL Glass Ampoule 2mL

Lincomycin Injection, 盐酸林可霉素

300mg/mL Glass Ampoule 2mL

Chloramphenicol Injection, 氯霉素

125mg/mL Glass Ampoule 2mL

Kanamycin Sulfate Injection, 硫酸卡那霉素

250mg/mL Glass Ampoule 2mL

Micronomicin Sulfate Injection, 硫酸小诺霉素

30mg/mL Glass Ampoule 2mL

**Electrolyte**

Potassium Chloride Injection, 氯化钾

100mg/mL Glass Ampoule 10mL

Calcium Chloride Injection, 氯化钙

100mg/mL Glass Ampoule 10mL

Magnesium Sulfate Injection, 硫酸镁

250mg/mL Glass Ampoule 5mL

Sodium Chloride Injection, 氯化钠

9mg/mL Glass Ampoule 5mL

10mg/mL Glass Ampoule 10mL

**Congestive heart failure and Edema**

Furosemide Injection, 呋塞米

5mg/mL Glass Ampoule 2mL

**Anticonvulsant**

Atropine Sulphate Injection, 硫酸阿托品

0.5mg/mL Glass Ampoule 1mL

0.5mg/mL Glass Ampoule 2mL

**Anti-viral**

Ribavirin Injection, 利巴韦林

100mg/mL Glass Ampoule 1mL

**Strength Description Fill Volume**

**Stimulant**

Nikethamide Injection, 尼可刹米

250mg/mL Glass Ampoule 1.5mL

**Antidepressant**

Chlorpromazine Hydrochloride Injection, 氯丙嗪

25mg/mL Glass Ampoule 2mL

**Emphysema or Bronchitis**

Aminophylline Injection, 氨茶碱

25mg/mL Glass Ampoule 10mL

**Anticholinergic agent**

Scopolamine Butylbromide Injection, 丁溴东莨菪碱

20mg/mL Glass Ampoule 1mL