





### **Corporate Office**

Jodas Expoim Pvt. Ltd.
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#### For enquiries, connect with us

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## **Manufacturing Location**

**Jodas Expoim Pvt. Ltd.** Plot No. 55 & Plot No: 45, Phase-3 Biotech Park, Karakapatla, Mulugu (M) Medak - 502 279, Telanganam, India. Tel: +91 08454 2446 00



## **Jodas Russia Jodas Expoim LLC**

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# **WHO** WE ARE

Jodas is a specialty, innovation driven, globally emerging bio pharmaceutical company, marching towards its aim of asserting its place among the global pharmaceutical companies.

We began our journey of growth in the year 2006 in India, and today we are a modern, research driven organization that has innovation, quality and affordability at the heart of its activities.

In short span, Jodas today has achieved 42+ products commercialized and 85+ products pipeline in Russia and CIS regions. We have successfully commercialized 7mn injectable units in the FY 2014 and aiming to grow further, maintaining unparalleled customer satisfaction.

We are focusing to grow further in emerging markets (Asia-Pacific, Africa, LATAM, and MENA) with the future endeavor, to be a global generic player in highly regulated markets. Our global standard, State-of-the-art manufacturing facilities, positioned to manufacture a wide variety of complex dosage forms from our targeted specialty therapy segments.

We are committed to be "ONE STEP BETTER" to fulfill the unmet medical needs of the healthcare community around the globe with value-added generic formulations of uncompromising quality.

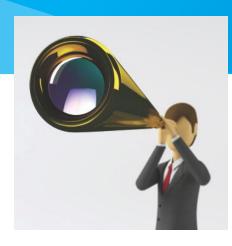
Jodas has constantly upped the benchmark of quality, with a pulse on rapidly changing innovation to commercialization landscape through our selection of a product range and speed-to-the-market along with our partners.

We continuously evolve our business focus with a customer-centered portfolio of niche and technologically challenging products from specialty therapeutic segments.

Our continuous focus on innovation and quality drives us to fulfill the unmet medical needs of the healthcare community and make the dreams of millions of people across the world come true with much needed medicines at an affordable value.

#### Our core Therapeutic areas:

## Cephalosporin's I Critical Care I Contrast Media I Oncology



# **Our Vision**

To emerge as a global bio pharmaceutical company committed to enrich lives through specialty medicines and innovative solutions.



# **Our Mission**

To provide high quality, effective and affordable medicines, with a pulse on the rapidly changing novel drug discovery to commercialization landscape.



# **Our Values**

We care for life We participate with passion We act as entrepreneurs We build trust We show respect Together, we are stronger

# Our Footprints in Russia & CIS

Jodas has significantly evolved as a generics new generation company in Russia & CIS

We founded our subsidiary (2008) in Russia with successful footprint in more than 50 cities

Our journey in Russia has been successful through introducing new products every year with subsequent market share gains

More than 43 independent Clinical and BE studies conducted for our products in Russia

7mn injectable units commercialized in FY 2014 and counting on with our unparalleled customer satisfaction

We continuously strive to focus our energy to keep up the reliability of our organization and committed to serve better health care

products have been approved & commercialized in Russia

products in pipeline and filed for registrations in Russia

Our products captured a significant market share with a trusted relationship among healthcare professionals, customers and consumers

Market share: Meropenem: 27% | Temozolamide Caps: 55% | Piperacillin+Tazobactam: 30%



# RESEARCH and DEVELOPMENT FORWARD IN INNOVATION

Research and Development is the fulcrum of a Pharmaceutical company and our attention to the finest details of R&D reflects in our portfolio as well as in our day-to-day activities.

#### Our in-house R&D is the heart of our operations...

- State-of-the-art infrastructure and a highly qualified scientific team bringing technologically challenging products from lab to the market
- Key focus is on generic formulation development with speed-to-the-market
- Design systems of the product development, manufacturing, testing and documentation that meet global standards and comply with the principles of QbD
- Expertise in improving Non-infringing and environmental-friendly processes
- Strengthening our non-infringing intellectual property in compliance with Global regulatory standards
- Developing an integrated process development from bench scale and Tech transfer compliance at Lab-Pilot-Commercial levels
- Collaborating with independent research teams to develop new products.

# Driven by RELENTLESS INNOVATION

At Jodas, we have taken it up as a challenge to constantly innovate and push the benchmark higher each time and every time. This reflects in all our aspects of product selection, unparalleled customer satisfaction and our global presence.

Our team of highly trained and experienced scientists ensure that the highest innovation is brought to the market at an affordable value, so that it can light up the smiles of millions of the people worldwide.

Our Innovation is derived from our culture of constantly pushing boundaries, and this practice is dedicated to excellence today, and anticipating the outcome for the future. This alertness and culture has helped us to ensure that innovation and quality are two core values on which our company has been founded.





# JODAS NEWLY built Facilities (USFDA & EUGMP Compliant)

Positioned to manufacture a wide variety of dosage forms from our targeted specialty therapy segments of Anti-infectives, Critical Care, Oncology and Contrast Media Imaging products.

Stringent Quality Management Systems (QMS), a highly motivated and technically competent team, the highest standards of safety; environmental friendly processes compliant facilities deliver quality products that meets highest international standards of quality and safety.

#### Our capacities:

#### Unit – I: Cephalosporin's unit (Anti-Infectives)

Sterile dry powder for Injection: 25mn vials p.a. (10mL-30mL) Oral Dosage forms: Tablets – 230mn p.a. Capsules – 160mn p.a.

#### Unit-2: Oncology unit

Cytotoxic Liquid injections: 16mn p.a. Cytotoxic Lyophilized injections: 9mn p.a.

Cytotoxic Oral Dosage forms: Tablets – 300mn p.a. Capsules – 120mn p.a.

#### Unit - 3: Contrast Media Unit

Small Volume Parenterals: 19mn Glass/PP bottles p.a. (10mL-50mL)

Pre-filled Syringes: 2mn p.a. (5mL -30mL)

Large Volume Parenterals: 5mn Glass/PP bottles p.a. (100mL-500mL)

# **INFRASTRUCTURE**

New-age global-standard, state-of—the-art manufacturing facilities delivers highly complex and technologically challenging formulations. Innovation, high quality, effective and affordable medicines are the key focus areas at Jodas.

Headquartered in Hyderabad, Jodas world class manufacturing facility is located at Genome Valley-India's first state-of-the-art cluster designed as a hub for biotech companies, with over 150 companies spread over 600 square kilometers.

Total Plot Size: 72000 sq. m Built UP Area: 33000 sq. m No. of Lines: 7 Lines



# Uncompromising QUALITY With a promise of One STEP better...

We believe in "Quality first" approach. Our commitment to Quality in all our activities is uncompromising. Quality drives in every stage of the process of research, development, manufacturing, marketing, logistics and distribution of our medicines.

We continually invest our time and resources in the quest to achieve higher levels of quality execution and quality medicines. Our stringent Quality Management Systems (QMS) ensure that Quality is built into each and every component of the system.

#### We do this through:

- Integrated approach towards research, development, manufacturing, quality control, quality assurance, regulatory affairs, marketing, logistics and distribution
- Adherence to stringent Quality Management System (QMS) building quality in each and every component of the process ensuring absolute compliance with safety, health and environmental friendly processes





- Dedicated state-of –the –art analytical instrumentation and quality control labs in each production unit, assuring the best quality products.
- Our "Quality First" approach in all activities we do is uncompromising and assured to meet all the global quality standards

# One STEP better is our motto. STEP - Safety, Tolerability, Efficacy and Price.

#### In keeping with our motto, Jodas is committed to:

- Developing drugs that adhere to high standards of quality and regulatory compliance, along with an emphasis on personal safety, health and environment.
- Promoting a culture of quality across the organization
- Manufacture and test products only using validated processes and systems as per ICH quidelines

# **BUSINESS FOCUS**

## **Unfolding Complexities Into Solutions**

Jodas is a forward looking pharmaceutical company on a mission to change the course of life-care through bold pursuits in science, integrating all our activities of research, development, manufacturing, marketing and supply chain.

Our business focus evolves continuously with a customer—centered portfolio of high quality, effective, affordable niche and technologically challenging products from specialty therapeutic segments.

We are a committed, responsible company with a pulse on the latest innovations to commercialization landscape that develops business with integrity to deliver sustainable value to our stakeholders, to society at large .

#### We aspire to:

- Collaborate with forward looking local channel partners, with a goal of further localization
- To develop robust global distribution networks & sales infrastructure
- Be a trusted outsourcing partner for the worlds's leading pharmaceutical companies
- To have faster product filing capacity and launches in new markets
- To have strong presence in highly regulated markets

# Well - established Markets Emerging Markets (Growth plan) Highly Regulated Markets (Future Focus)

# **REGULATORY EXPERTISE**

Having a firm grip over the regulations pertaining to the industry is a must for a pharmaceutical company. Acknowledging this, we at Jodas have exalted Regulatory Expertise to top of the priority list.

- Dedicated Regulatory Affairs team for each region to keep track of Constantly changing legislations.
- Do It Right First Time (DRIFT) approach of our Regulatory Affairs plays a crucial role in
- meeting the regulatory demands of various regions and maximizing the cost-effective use of resources.
- Our Regulatory affairs is capable of all types of regulatory submissions (Dossiers/ANDA/ANDS/ACTD/eCTD) from semi-regulated to highly regulated markets ensuring fast turnaround in business.

