



# JEIL PHARMACEUTICAL CO.,LTD.

# **Company Presentation: JEIL**

# Overview: JEIL

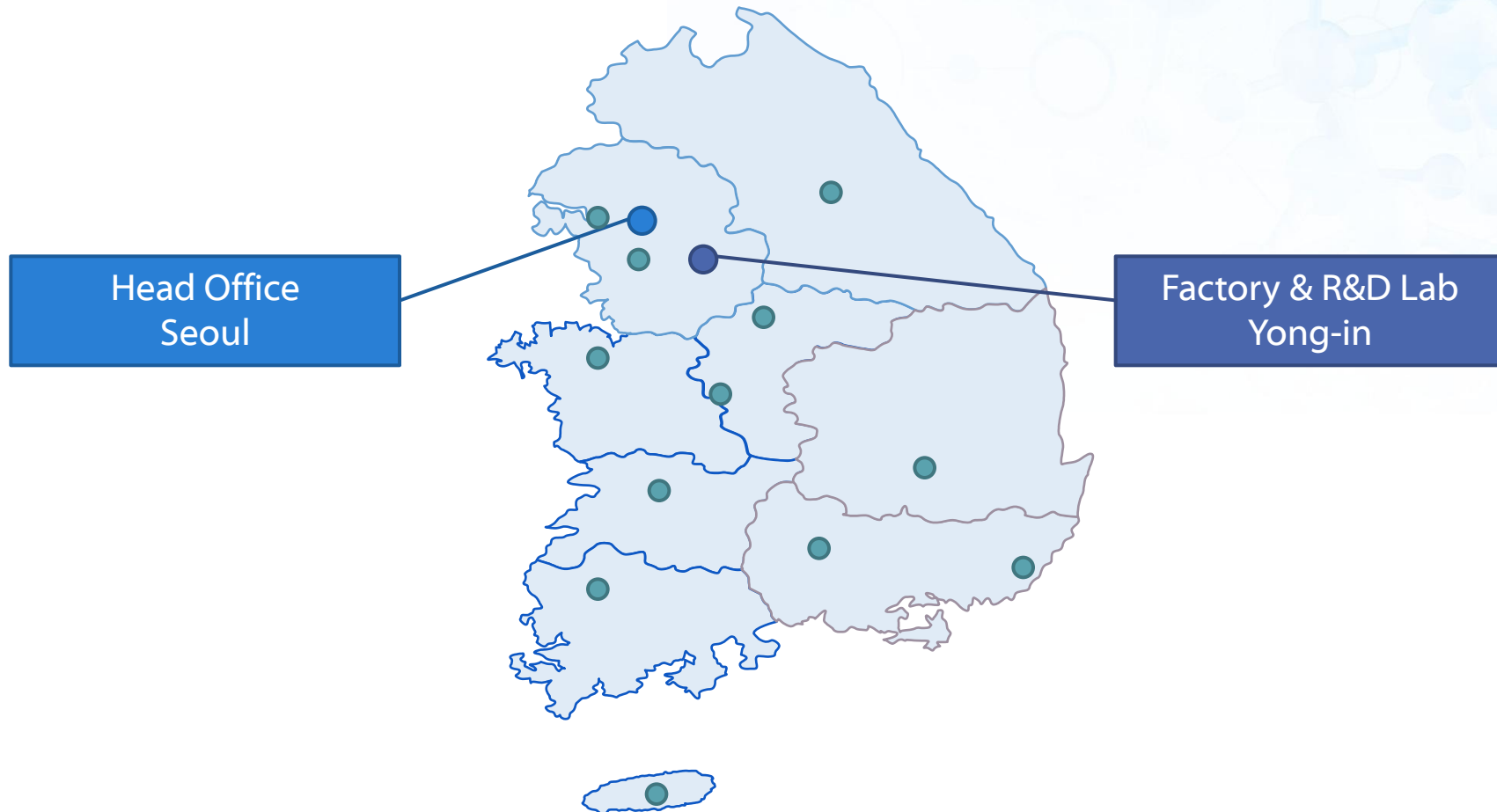
- One of the top-ranked pharmaceutical companies in Republic of Korea
  - Long-term strategic relationship with global pharmaceutical companies
  - Ranked No. 7 among local pharmaceutical companies in Korea
  - Global-class manufacturing facilities & R&D center
- Foundation: 1959/ Seoul, Republic of Korea
- Employees: 1,111 (End of Dec, 2014)
  - Sales: 692 (62%)
  - Marketing: 45 (4%)
  - Research & Development: 57 (5%)
  - Manufacturing: 234 (22%)
  - Supporting Dept. : 83 (7%)



***We Care for Life!***

# Location of office in Korea

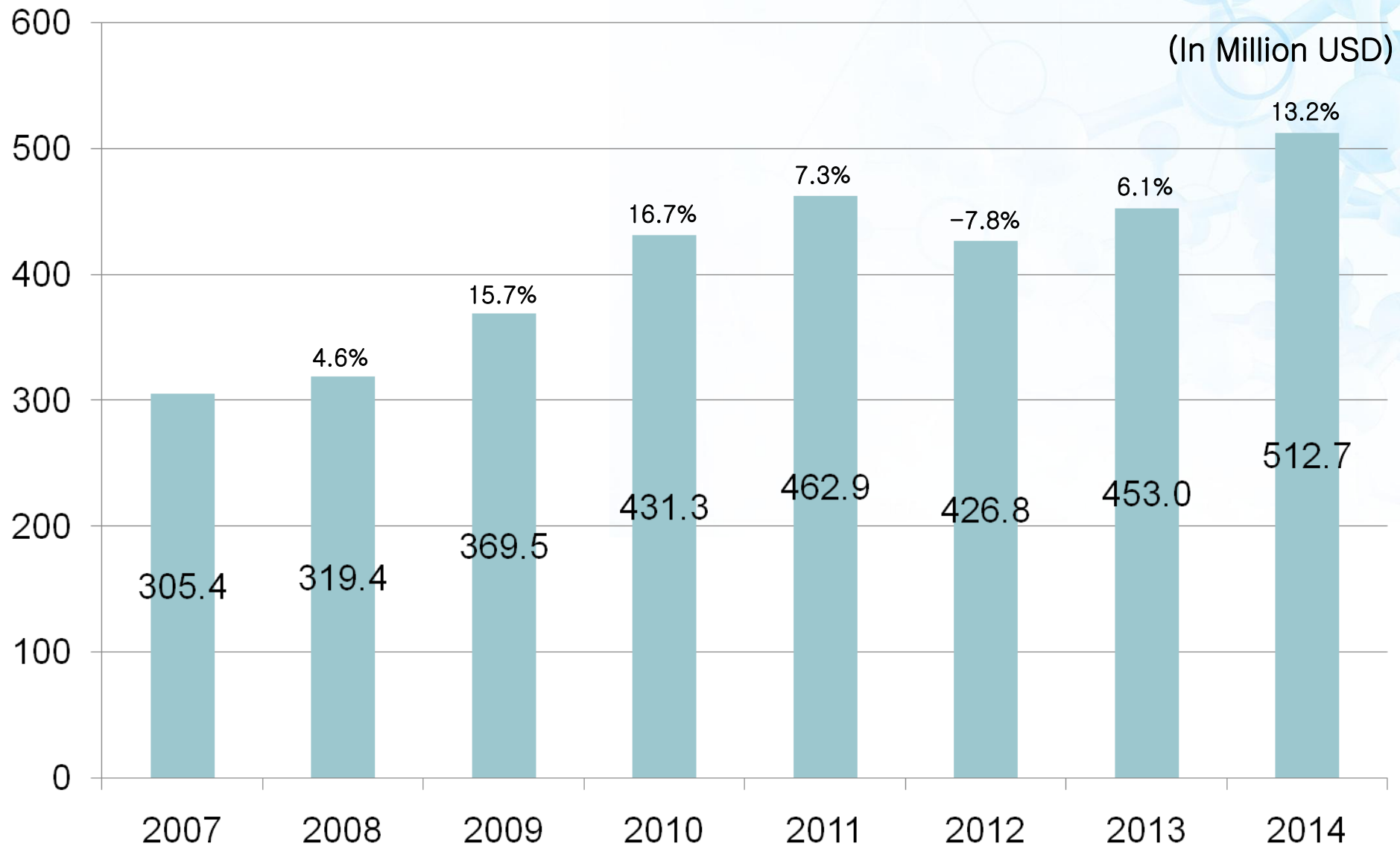
- Head office: Seoul
- Factory & R&D Lab: Yong-in, Gyeong-gi
- 12 Sales branches covering whole country



# History of JEIL

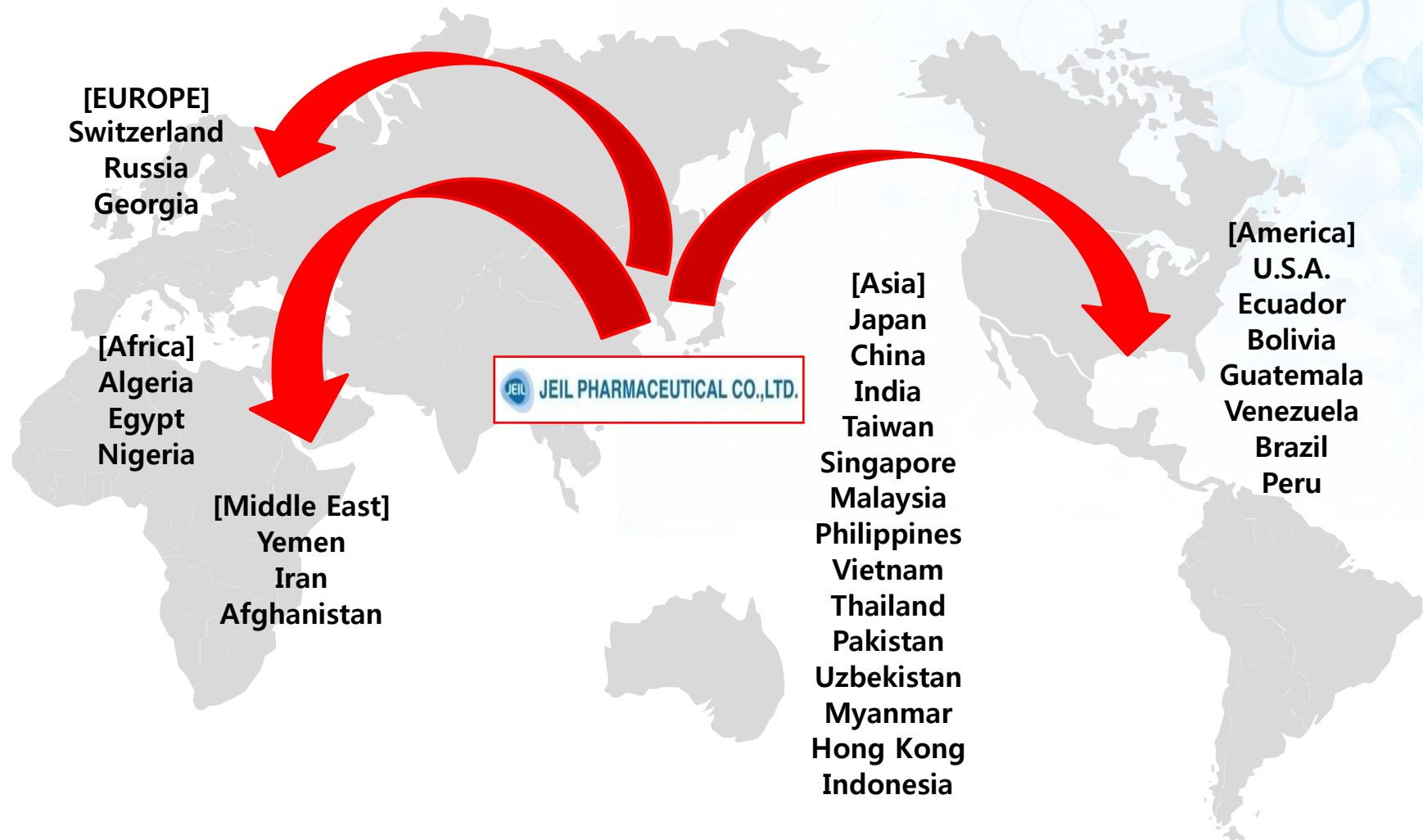
1950	1959	Establishment of Jeil Pharmaceutical Co., Ltd.
1970	1971	Construction of new factory for medicinal products in Yong-in
	1980	Establishment of Central R&D laboratory
1980	1982	Establishment of Korea Otsuka Pharmaceutical Co., Ltd. , J/V partnership with Otsuka Pharm
	1986	Construction of Baek-am GMP factory in Yong-in
	1987	KGMP Certification
	1988	IPO, stock list in KOSPI
	1990	Establishment of Korea Daiichi Pharmaceutical Co, Ltd., J/V partnership with Daiichi
1990	1991	Established of Jeil Kirin Medicines Co., Ltd., joint venture partnership with Kirin Pharma
	1994	Establishment of Korea Yamanouchi Pharmaceutical Co., Ltd., J/V partnership with Yamanouchi
	1999	BGMP Certification
2000	2001	KGSP Certification
	2002	Construction of the New Facility
2010	2012	Construction of New facilities, warehouse and Utility Building

# Annual Net Sales



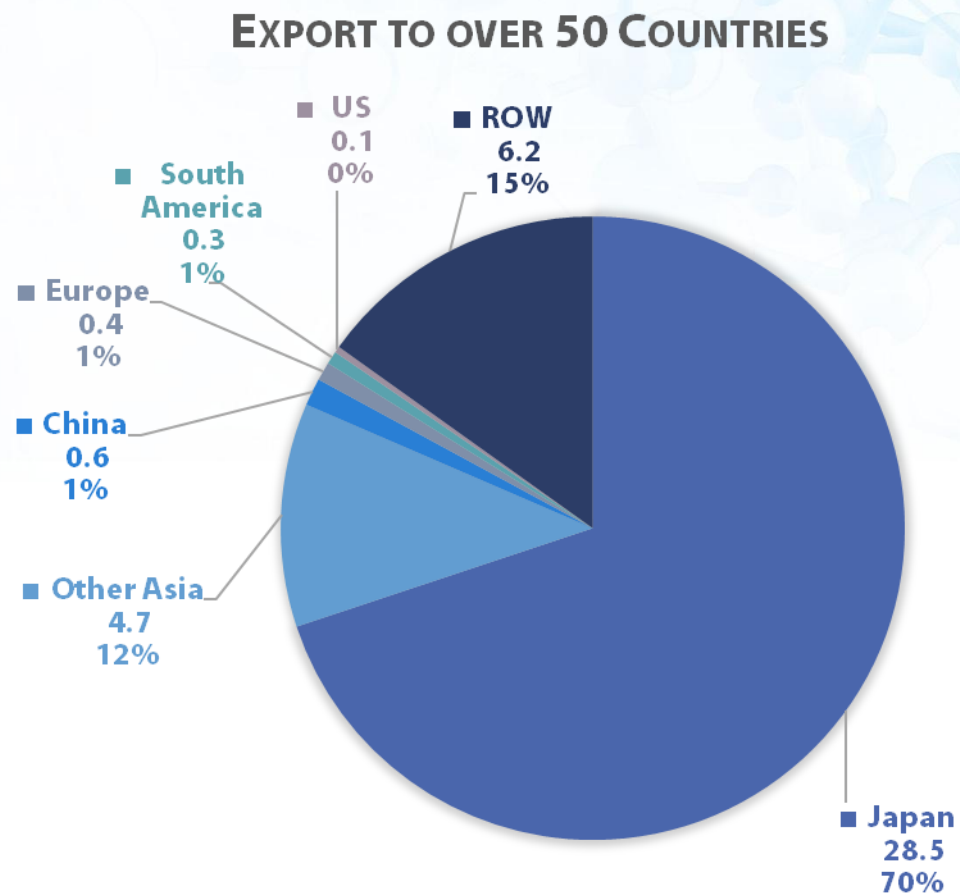
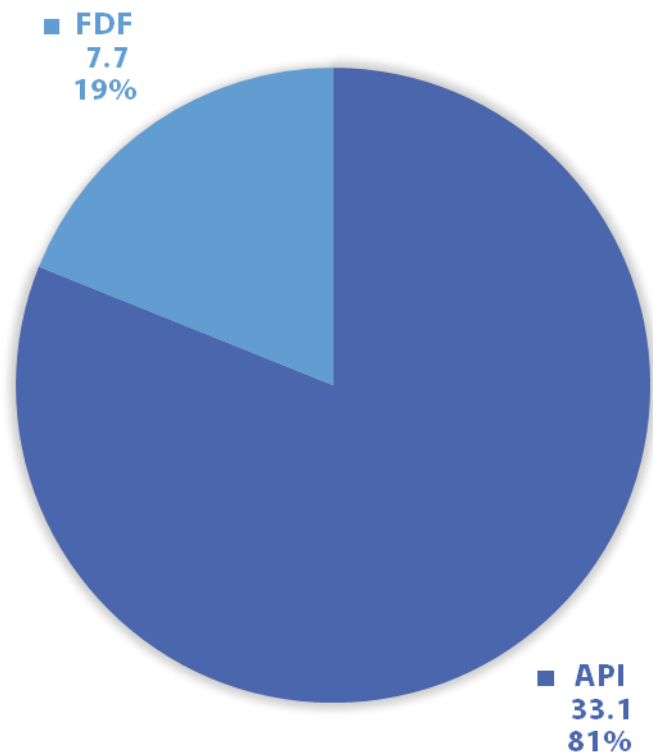


# Overseas Activity



# Overseas Activity

TOTAL OVERSEAS SALES IN 2014: USD 40.8 MIL.





# Major Strategic Alliances (Partners)



# Global CMO: JEIL

Originator	Product name	Ingredient	JEIL's position
Takeda	Lanston® capsule	Lansoprazole	Manufacturer & Distributor, M/A holder for Korea
Astellas	Berasil® tablet	Beraprost	Manufacturer for Korea & M/A holder for Korea
	Lowgan® tablet	Amosulalol	
	Oldeca® capsule	Barnidipine	
	Yamatetan® injection	Cefotetan	Manufacturer & Distributor, M/A holder for Korea
	Omnicef® capsule	Cefdinir	Manufacturer & Distributor, M/A holder for Korea
	Omnicef® granule	Cefdinir	
Daiichi Sankyo	Cravit® tablet & injection	Levofloxacin	Manufacturer & Distributor, M/A holder Korea and SE Asia
Taiho	TS-1® capsule	Tegafur, Gimeracil & Oteracil	Manufacturer & Distributor, M/A holder for Korea
	UFT® capsule	Tegafur & Uracil	
	UFT-E® granule	Tegafur & Uracil	
	BUP-4® tablet	Propiverine	
Mitsubishi Tanabe	Gastrex® granule	Ecabet	Manufacturer & Distributor, M/A holder for Korea
Servier	Stablon® tablet	Tianeptine	Manufacturer & Distributor, M/A holder for Korea
Roche	Inhibace® tablet	Cilazapril	Manufacturer & Distributor, M/A holder for Korea
Almirall	Almax® tablet & suspension	Almagate	Manufacturer & Distributor, M/A holder for Korea
BMS	Pentaspán®	Pentastarch	Manufacturer & Distributor, M/A holder for Korea
	Revia® tablet	Naltrexone	
	Coumadin® tablet	Warfarin	
Recordati	Spagerin® tablet	Flavoxate	Manufacturer & Distributor, M/A holder for Korea

# Global Analysis Contraction Products: JEIL

## Analysis Contraction

Pfizer	Zyvox® inj. (Linezolid) Fragmin inj. (Dalteparin)	Total 21 products (Including listed left)
Takeda	Lanston® LFDT tab. (Lansoprazole) Dexilant® DR cap. (Dexlansoprazole) Cavid® chewable tab. (Cholecalciferol / Ca carbonate)	Total 3 products
Astellas	Prograf® cap. (Tacrolimus) Prograf® inj. (Tacrolimus)	Total 5 products (Including listed left)
Kyowa Hakko Kirin	Nesp® PFS inj. (Darbepoetin alpha) Renagel® tab. (Sevelamer) Grasin® PFS inj. (Filgrastim) Neulasta® PFS inj. (Pegfilgrastim) Regpara tab. (Cinacalcet)	Total 7 products (Including listed left)
Lundbeck	Lexapro tab. (Escitalopram Oxalate ) Lexapro Meltz (Escitalopram)	Total 2 products
Daiichi Sankyo	Sunrhythm cap. (Pilsicainide HCl)	Total 1 product
Otsuka	Busulfex® inj. (Busulfan)	Total 1 product
Zoetis	Clavamox tab. (Amoxicillin trihydrate) Frellim	Total 11 products (Including listed left)
Santen	Cravit ophthalmic solution (Levofloxacin)	Total 1 product
18 Local companies	Neuromed inj.(oxiracetam) Levomels inj. (L-Aspartic Acid L-Ornithine )	Total 18 products (Including listed left)

# Export to Japan

## Partner by Product

Sawai	Antibiotics, Antihistamine
Iwaki	Antihistamine
Koa Shoji	Antihistamine
Yoshindo	Antihistamine
Daiichi Sankyo	Antibiotics
Choseido	Antibiotics
API	Antibiotics
Nippon Yakuhin	Antihistamine
Nipropharma	Antibiotics
Shiono	Antiviral
Nippon-Zoki	Anticancer
Sumitomo	Antibiotics
Nagase	Antihypertension
Nihon Chemiphar	Antibiotics
Kaken	Antiviral
Towa	Antibiotics

# Audit and Inspection History

## 2014

Aug	2014 Belarus MOH Inspection
June	2015 Unilab, Philippine
June	2014 Nihon Yakuhin, Japan
May	2014 Pfizer Korea, Korea
May	2014 Yoshindo, Japan
March	2014 Nippon chemiphar, Japan
February	2014 Daiichi-Sankyo, Japan
January	2014 API, Japan

## 2013

November	2013 Shiono chemical, Japan
November	2013 KFDA Inspection
October	2013 KFDA Inspection
September	2013 Astellas, Japan
September	2013 Choseido, Japan
September	2013 KOA Shoji, Japan
July	2013 Shiono chemical, Japan
July	2013 Servier, EU
May	2013 Pre-Approval GMP Inspection, KFDA
April	2013 KFDA (Quasi-Drugs Audit)
April	2013 Takeda, Japan
March	2013 Akrikhin, Russia

## 2012

December	2012 TEVA, Japan
December	2012 Lundbeck, EU
November	2012 Shiono, Japan
October	2012 Roche, EU
September	2012 Pre-Approval GMP Inspection, KFDA
August	2012 Pre-Approval GMP Inspection , KFDA
May	2012 Pre-Approval GMP Inspection , KFDA
April	2012 PMDA, Japan (International Inspection)
April	2012 Pre-Approval GMP Inspection, KFDA
February	2012 Kyowa Hakko Kirin, Japan
February	2012 KFDA Inspection
February	2012 Servier, EU
February	2012 Roche, Switzerland
January	2012 Daiichi-Sankyo, Japan

**Thank you**

**JEIL**