

**inventia**  
CORPORATE  
OVERVIEW **2019**



# Introduction

## Who We Are

### INCORPORATED IN

**1985**

A pharmaceutical development and manufacturing company headquartered in Mumbai.

## Capabilities

Over the years, we have developed capabilities in offering end to end solutions in the product development process, right from research and development all the way to commercial supply,

## Manufacturing

Our products are manufactured in modern accredited manufacturing facility at Ambernath

## R&D

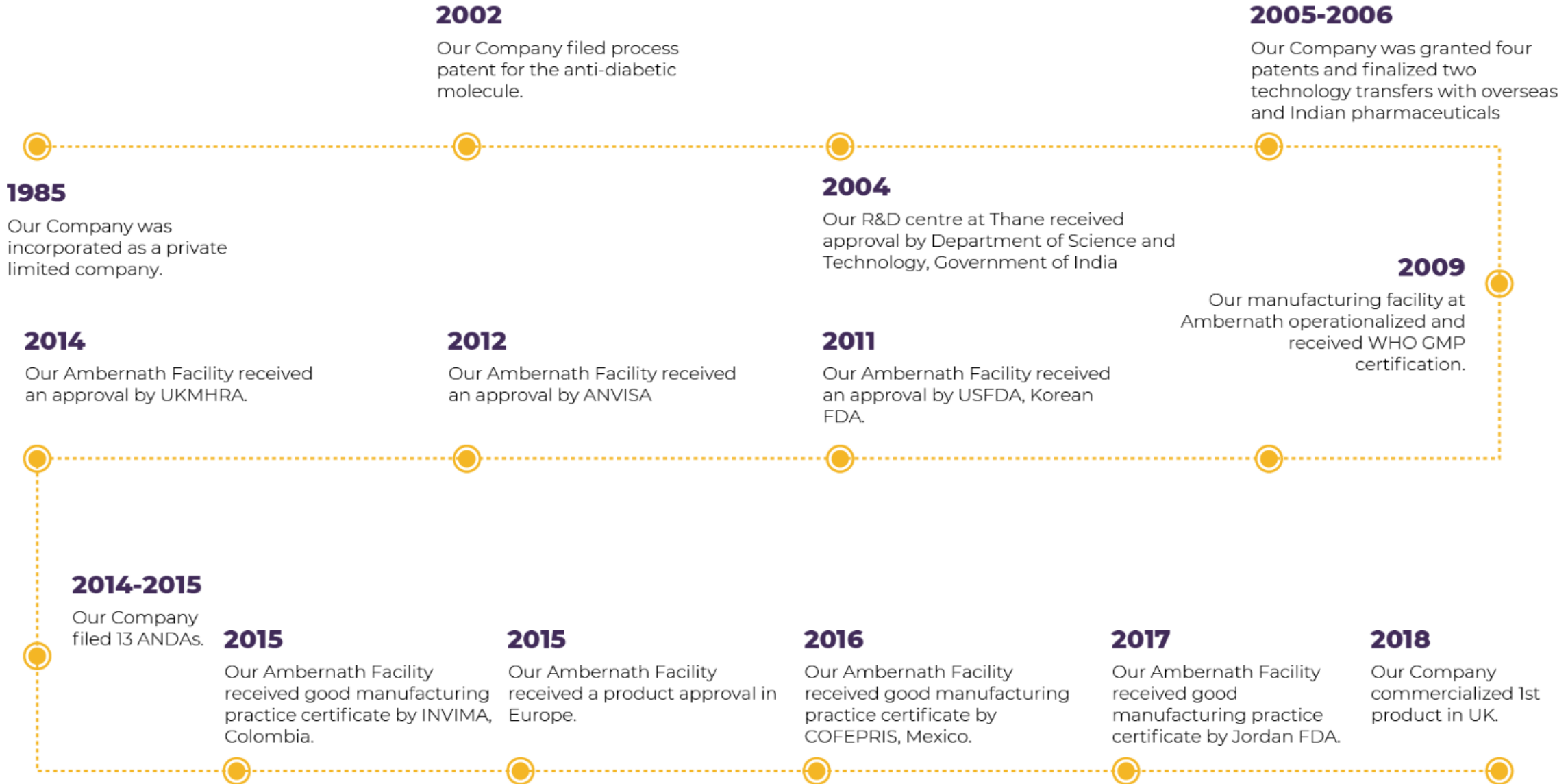
Our R&D centre situated at Thane is accredited by Department of Scientific and Industrial Research Technology, the Ministry of Science and Technology of the Government of India

## Licensing

We develop and manufacture our products in-house. Once a product is developed, we partner with mid-sized and large pharmaceutical companies and distributors which have a local or multi-national presence to sell our

# Introduction

## Key Milestones





**WE  
INNOVATE**



**WE  
DELIVER**



**WE  
PARTNER**



## Introduction

### Research And Development



# we innovate

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Our R&D activities include research on **new products** and **drug delivery platforms**. Through our technology platforms which are developed **in-house**, we are also able to effectively **formulate difficult products** across a wide range of **therapeutic categories**

# Dosage Forms

## Research And Development

Our technology strengths cover the following **drug delivery dosage forms**



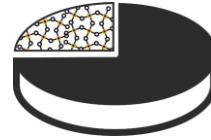
### Immediate Release Tablets

- Film Coated
- Uncoated
- Mouth dissolving
- Dispersible
- Chewable
- Bi-Layered



### Modified Release Tablets

- Sustained Release tablet
- Delayed Release tablet
- Bi-Layered



### Multiple Unit Particulate System

Multiple Unit Particulate System



### Capsules

- Hard Gelatin
- Powder Filled
- Tablet in Capsules
- Pellets in Capsules

## Platform Technologies

### Research And Development

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Our R&D activities include research on **new products and drug delivery platforms** such as

Controlled  
**Drug Delivery**

Multiple Unit Pellet  
**System Technology**

Multi Layer  
**Tablet Technology**

Gastro-retentive  
**Drug Delivery**

Hot Melt  
**Extrusion**

# Intellectual Property Rights

## Research & Development

We believe that a strategic patent portfolio is vital to our company's growth and we are continuously working towards enriching our product pool by providing it with effective and enforceable patent protection. Our mission is to build a strong patent portfolio for our in-house innovations and maximize its value by building products based on these patents.

Our patent portfolio includes patents directed to the product and process aspects of our in-house developed technologies. The patents cover specific drugs, class of drugs and/or combination of drugs.



### **PATENTS AWARDED**

**12**

**PATENTS**

India

**3**

**PATENTS**

Europe

**4**

**PATENTS**

USA

**1**

**PATENTS**

South Korea





# we deliver

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Our manufacturing facility at **Ambarnath** is located close to our R&D facility. Our manufacturing facility is spread **approximately 20,000 square meters**. We manufacture both **semi-finished and finished products**

## Overview

### Manufacturing

We have fully integrated manufacturing support systems at Ambernath Facility, including quality assurance, quality control, regulatory affairs and inventory control. These support systems enable us to deliver quality products to our partners on a timely basis, while maintaining high quality standards and monitoring regulatory compliance



# CERTIFICATIONS

## Manufacturing



WHO GMP



Medicines & Healthcare  
Products Regulatory Agency  
UK



US Food & Drug  
Administration



Korean Food & Drug  
Administration



United Arab Emirates

UAE MOH



Pharmacy and Poisons  
Board, Kenya



Colombia National Food &  
Drug Surveillance Institute



Jordan Food & Drug  
Administration



Ministry of Health , Ukraine



FMHACA

# Capabilities

## Manufacturing



Pelletization



Granulations



Compression



Encapsulation



Packing & Bottling

## Capacity

### Manufacturing

Facility focused on manufacturing of **value added OSD** including **capsules, tablets, DC Granules** and **pellets**.

### INSTALLED CAPACITY *(on a triple shift basis)*

**2712**

**Million**

Tablets

**2064**

**Metric Tonnes**

Granules

**1905**

**Million**

Capsules

**432**

**Metric Tonnes**

Pellets per Annum



## Introduction

### Business development



# we partner

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We work in **close collaboration** with our partners. Through our **customized approach** and our **dedicated portfolio evaluation team**, we help our clients **identify and fill gaps** in their product portfolio. We maintain **long standing relationships** by this **client based approach**

## Overview

### Business Development

Inventia's presence has progressively increased to over **28 countries** across the globe.



# Overview

## Business Development



### Dossier & Technology

We develop and manufacture our products in-house



### Development & Filing

Initiated by Inventia and executed through partners



### Licensing

Licensed out to mid-sized to multinational companies, local and global



### Formulation Offered

Supplied in finished or semi-finished form, as per country requirement



### Distribution

Marketed & Distributed by Local Partners



### Consistency

All products supplied from same site for consistency product quality across all markets

## Preferred development and manufacturing partner

We offer **end-to-end solutions** to our partners right from **research and development** all the way to **commercial supply** of the product across emerging and regulated markets. We are able to achieve this through a combination of **value added OSDF products** developed at our research and development centre coupled with our **manufacturing facility which has been certified by various international regulatory agencies**. This enables us to attract and work with partners who have a **regional as well as a global presence**. Having our manufacturing facility accredited with various regulatory agencies enables our partners to launch our products **across diverse regions** in a time-efficient and streamlined manner.



## Overview

### Business Development

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We have a **flexible business model** and **long-standing relationship** with our partners.

The various models through which we currently sell our products are as follows

#### **Licensing products to partners:**

This is our primary model to sell our products. Under this model, we study market trends both from a commercial and regulatory perspective and upon interaction with partners, we offer semi-finished or finished products depending on the need of markets and our partner.

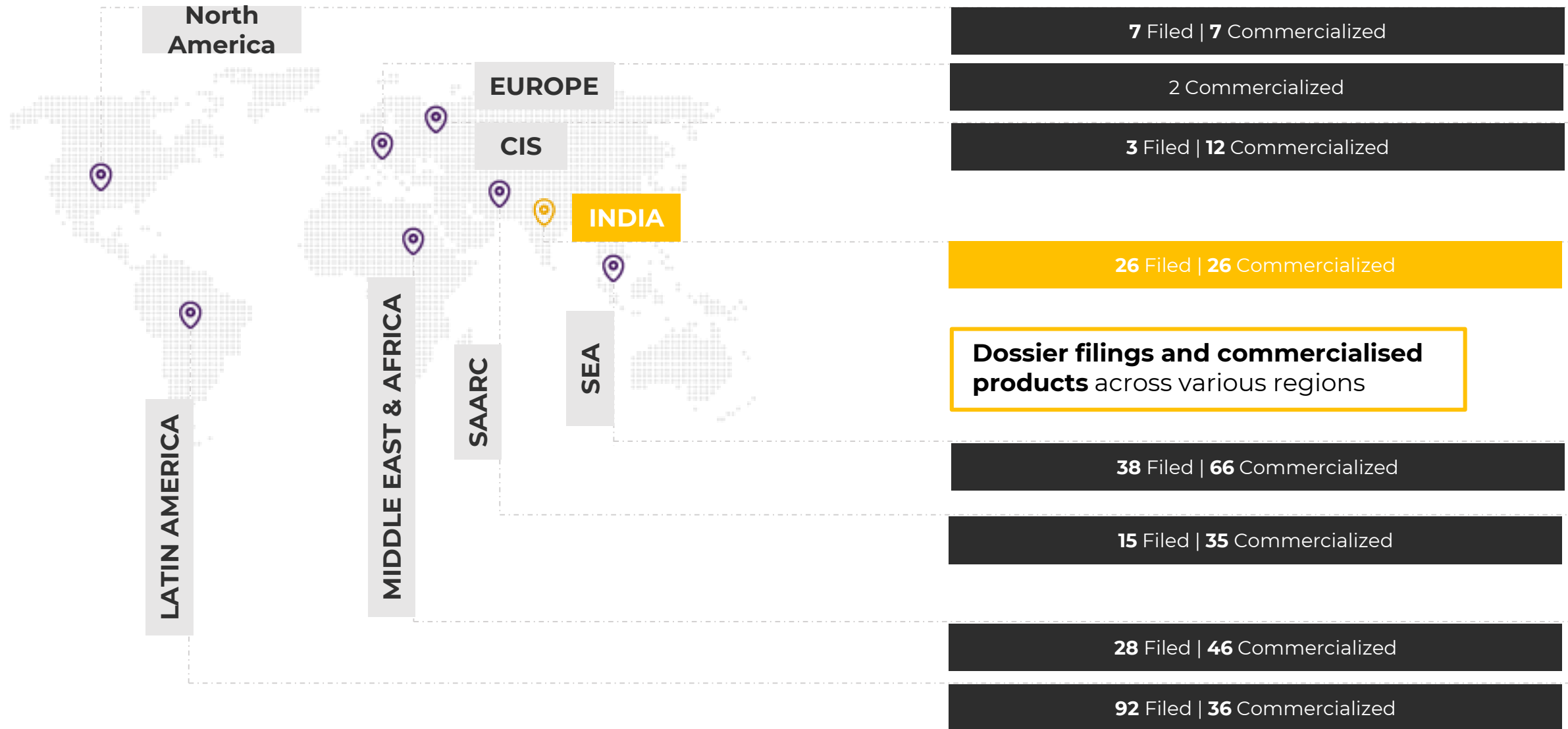
#### **Co-marketing through a distributor:**

Under this model, the product is developed by us using our proprietary technology and is subsequently manufactured at our facility. We then register the dossier in our name. Our partner is responsible for distributing /assist us for distribution of our products under our brand name.



# Partners

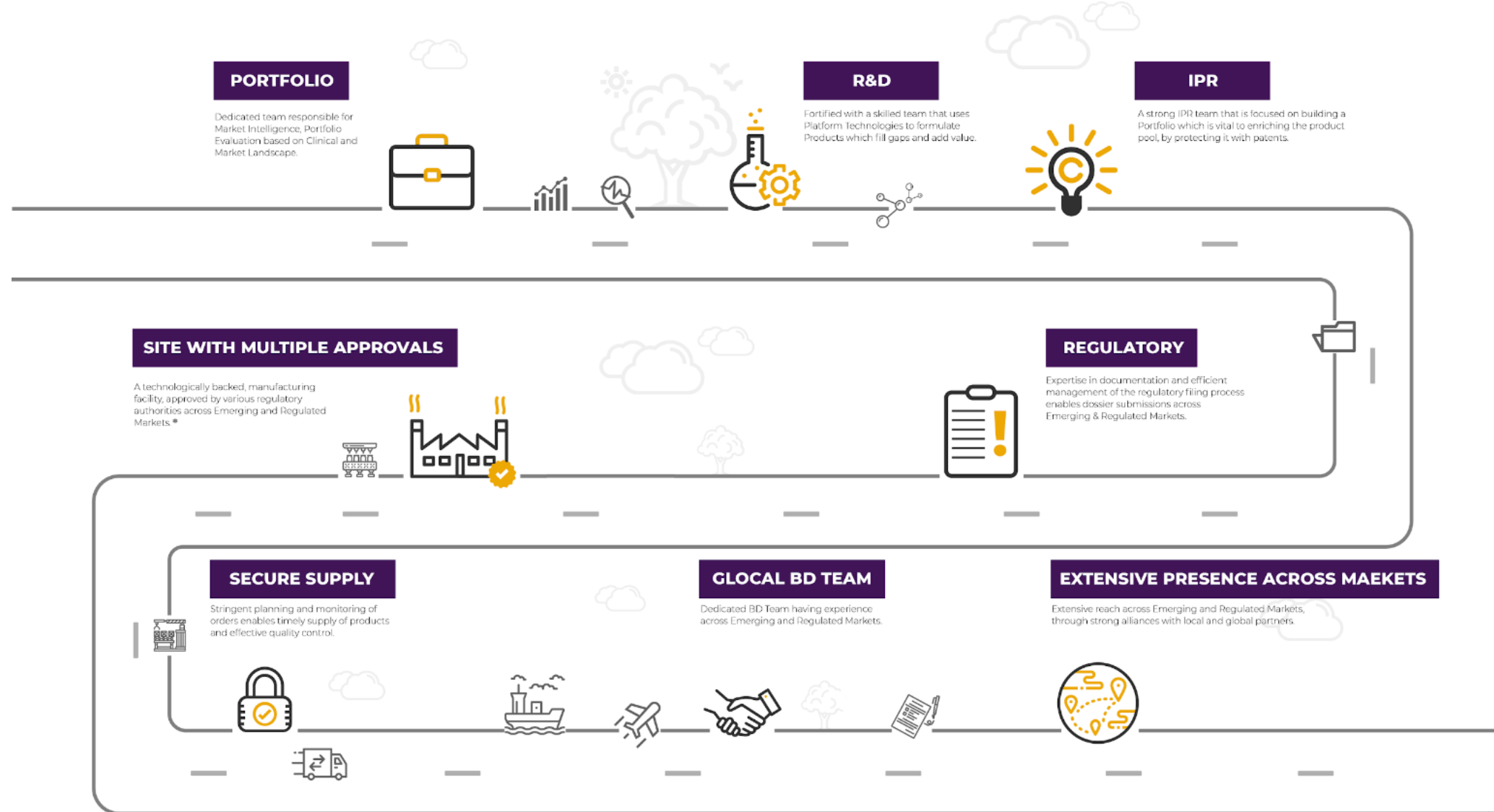
## Global Snapshot



*In case of a product commercialized in more than one jurisdiction, the dossier filing is required to be made separately in each country and accordingly the number of products commercialized would be lower than the number of dossiers indicated above  
Products commercialized includes products where the dossiers are held by the partners*

# Inventia Healthcare

## Why Partner With Us



\* WHO GMP, USFDA, UKMHRA, INVIMA, KFDA, JFDA, Kenya PPB



### **CORPORATE & REGISTERED OFFICE**

Unit 703 & 704 | 7th Floor Hubtown Solaris | N.S.  
Phadke Marg | Andheri (East) | Mumbai - 400 069  
**Phone:** +91 22 6716 3000



### **MANUFACTURING FACILITY**

Plot No. F1-F-1/1 and F-75/1, Additional  
Ambernath M.I.D.C, Ambernath (East), Thane – 421 506  
**Phone:** + 02516614000



### **STRATEGIC SUPPORT CENTER**

A-215, Road No 30, Wagle Industrial Estate,  
Thane (West), Mumbai -400 604  
**Phone:** +91 22 6716 36000



### **ADVANCED PHARMACEUTICAL & TECHNOLOGY CENTER**

A-214, Road No.30, Wagle Industrial Estate,  
Thane (West), Mumbai – 400 0604  
**Phone:** +91 22 6716 3400 **Fax:** +91 22 6716 3500



**THANK YOU!**

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Filling the gaps in your  
product portfolio