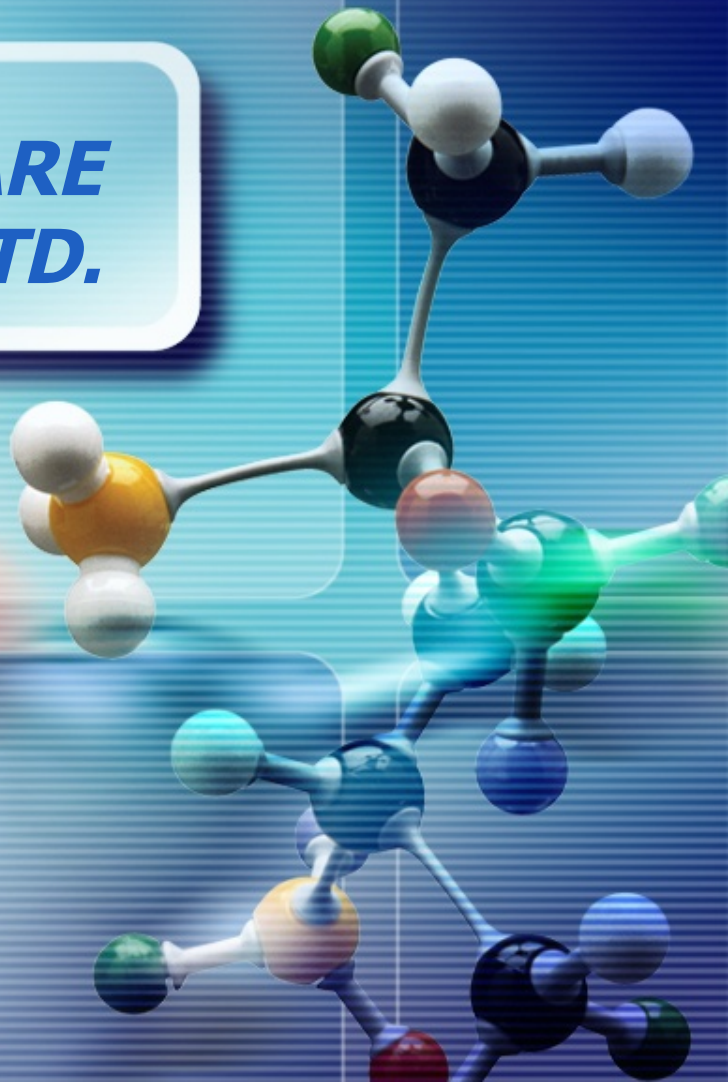
Pharmacare
法默凯

HANGZHOU PHARMACARE LABORATORY CO., LTD.



INTRODUCTION

- *Pharmacare is one of the subsidiary companies of CONBA group, which is one of the leading pharmaceutical companies as well as a listed company in China, with more than 3000 sales representatives.*

- *Pharmacare focuses on importing high quality innovative, orphan & generic medicines / APIs for Chinese market.*

- *Pharmacare has an experienced and mature professional team, from market research to registration and distribution.*

- *Pharmacare is richly experienced in Chinese hospital market as well as solid relationship with the leading distribution companies in China.*

MISSION & VISION

- *Mission - Providing high quality medicine for healthy life.*
- *Vision – To be continually exerting ourselves to be one of the leading imported original and generic pharmaceutical company on the Chinese market.*

VALUES

- *Speed and efficiency*
- *Trust and cooperation*
- *Creativity and innovation*

STRATEGIES

- *To launch more than 10 products in Chinese market from 2018 to 2020*
- *be the leading company for imported high quality medicines in Chinese market*
- *To continuously introduce original, orphan / generic products into Chinese market*
- *To grow organically year on year*

STRENGTHS

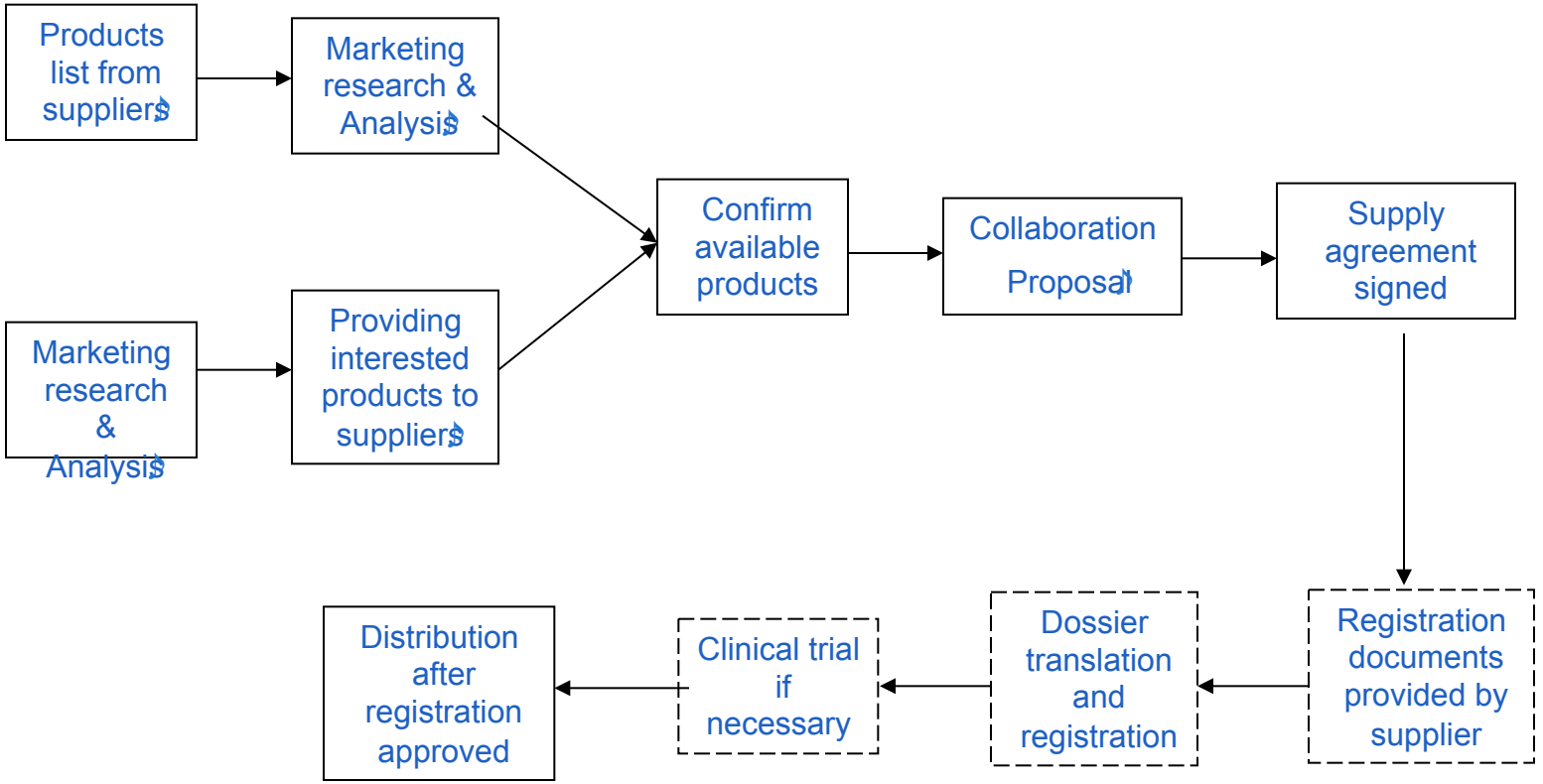
- *Professional regulatory teams and close cooperation with CFDA*
- *Strong ability on distribution*
- *Supply Chain Management and Logistics*
- *Project Management*

What we do in China

What we need from our partner

- Good original, orphan or generic products with high quality
- Exclusive distribution right in Chinese market
- Reasonable prices
- Marketing and promotion support
- Registration documents package and support if need.
- Patent certificate if have
- Samples of FP, API & RS

Procedure of cooperation



ORGANIZATION CHART

PARTNERSHIP

- *What is Pharmacare looking for in New Partnerships*
  - *Long term*
  - *Value added*
  - *“Win win”*

PARTNERSHIP

- *Always looking for new high quality and cost effective partners*

- *Current partners from*
  Fineland, Italy, USA, Slovenia, Greece, Hungary

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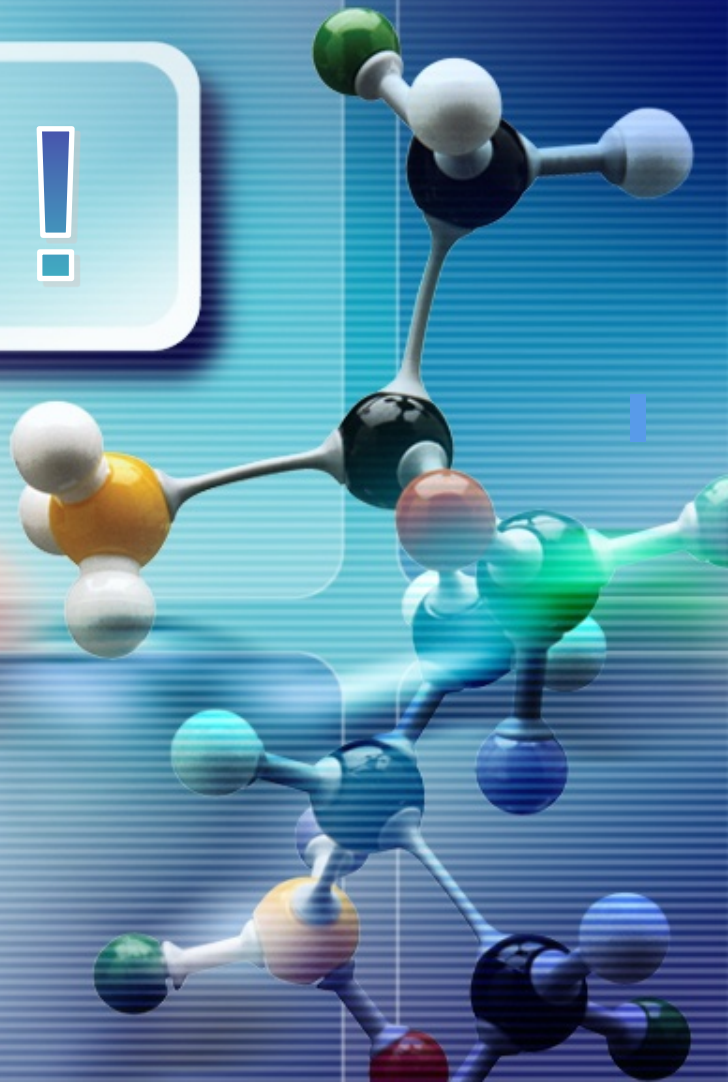
Thank You !