









Bringing Life to Forme	ulations
Gangwal Chemicals Corporate Presentation	

(R)

🔸 🕘 🕘 🕘 🔅 🔺 🔶 🕘

• • • • • • • •

.

- \* \* \* \* \* \* 🛑 🕘 🕘 😐 🖷 

								×					
	٠	*	*	٠	<b></b>			•	٠	٠	+		
	•	*	÷			٠	•	٠	*	*		*	
	•	•	•	•	•		•	•					

• • •

0 0 0

. .

۲

• • • • • • • •

## BUSINESS OVERVIEW & KEY METRICS BUSINESS OVERVIEW

# Founded in 1987 and promoted by Mr. Anil Jain, Gangwal Chemicals has established itself as an innovative & visionary business group in the setablished itself as an innovative of the se

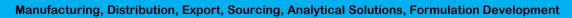
- has established itself as an innovative & visionary business group in the field of manufacturing, distribution and trading of specialty ingredient for Pharmaceutical, Nutraceutical, Personal Care and Industrial Segment.
- In 2000, the present Chairman Mr. K.C. Jain joined the Board bringing six decades of hands-on experience in Pharmaceutical R&D, Projects and Production having been associated with leading MNCs and Indian Pharmaceutical companies.
- Current board comprises of:
- > Dr. Prasad Anaokar- Regulatory
- > Mr. Rakesh Acharya- Factory Operations
- > Dr. Shirish Velankar- QA & QC
- > Ms. Anju Thakkar- Sales & Marketing.
- > Mr. Romit Jain- Sales & Marketing

#### **AWARDS & RECOGNITIONS**

- Gangwal Chemicals is ISO 9001:2015 and State FDA approved.
- Received 'Outstanding Vendor' award by British Biological.
- Gangwal Chemicals has recognized as 'Partner in Excellence' by Abbott
- Received consecutive six 'Best Distributor' award from Fuji Chemicals Industries-Japan.
- Our R&D unit T7 is recognized by DSIR accreditation.













### VISION

To identify and bring the latest products and technologies for Pharmaceutical, Personal Care, Health & Wellness. And to be a leader in Speciality Ingredients

### VALUES

People are our most important resource to conduct our business in a caring and an environmentally responsible way

## **ETHICS**

We add value to our principals without compromising our ethics and integrity

Trust, Transparency and Fair play remains the corner stone of all our relationships.





**Gangwal Chemicals Pvt. Ltd.** : Manufacturing , Distribution & Trading Business of Specialty ingredients for Pharmaceutical, Personal Care, Nutraceutical & Industrial segments



 S. A. Pharmachem Pvt. Ltd.: Active in the manufacturing & marketing of High End Specialty Ingredients for all kinds of Pharma, Food, Feed, Health & Wellness and textiles application



**Solitaire Healthcare:** Distribution of APIs and Excipients



**Solitaire Healthcare Pvt. Ltd.:** Contract Research & Contract Manufacturing of finished cosmetic formulations





• • • • • • • • • •

OUR GROUP

**GLAS (Gangwal Laboratory Analytical Services): FDA** Approved Public Testing Laboratory located in Boisar MIDC Area



**Entice:** Branded cosmetics- The Skin Story & The Beard Story



Pharmaceutical Excipients & APIs

Nutraceutical

Personal Care, Cosmetic

Analytical Services

Formulations Development

Industrial Products & Medical Devices

ESSER KNOWN FACTS

Health & wellness services

Healthcare Products

Textile & Adhesives

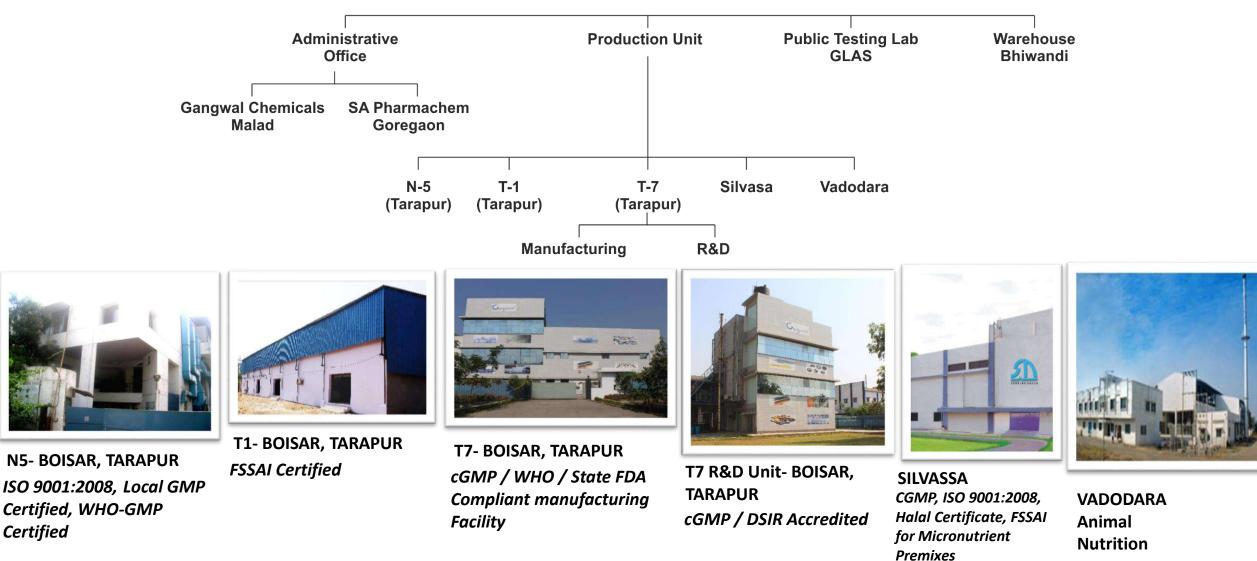
Animal Nutrition

**Branded Formulations** 













## OUR REGIONAL STRENGTH

· · · · · · · · · · · ·



West -Ahmedabad, North-Delhi, Roorkee, South-Hyderabad & Bangalore

- ℋ Total Manpower in Sales and Marketing 70 & growing...
- ℜ Our customer base consists of leading Health Care companies in India. We are present in top 50 companies; as their key suppliers

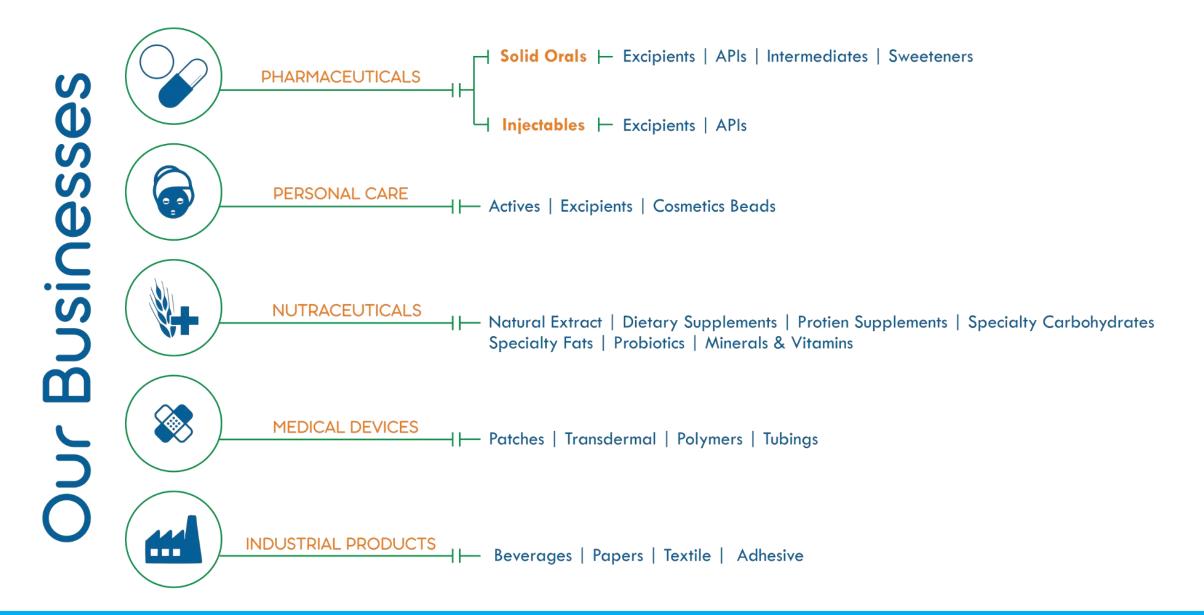




GANGWAL'S CORE BUSINESSES

. . . . . . . . . . . .







Distribution & Marketing	<u>Manufacturing</u>	<u>Contract Research &amp;</u> <u>Contract Manufacturing</u>	<u>Analytical &amp; Regulatory</u> <u>Services</u>	<u>R&amp;D &amp; Formulation</u> Development
Pharmaceutical Specialty Excipients & APIs	Co-Processed Excipients	Cosmetic	Analytical Laboratory / Industrial Testing	Target Physical Parameters
Nutraceutical Ingredients	APIs & Intermediates	Personal Care	Chemical & Instrumental Test	Dissolution Profile Matching
Cosmetic & Personal Care Ingredients	Pharmaceutical Pellets	Nutraceutical	Quality Assurance	Process Design & Optimization
Industrial Products	Cosmetic Beads	Pharmaceutical	Document Management	Check Achieved Parameters
Medical Devices	Artificial Sweeteners		GMP Audit & System Development	Plan for Stability
	Plasticizer		GMP Project Management	Customized Formulation Development
	Nutraceutical		Method Development	
	Dietary Supplement		Method Validation	
	Tablets & Capsules			





- \* The products in our portfolio are not the 'Run of the Mill' products , but are very Sophisticated, Innovative and Niche excipients; requiring a strong technical knowledge and experience to be pitched and promoted.
- We are among the very few strong Pharmaceutical Distributors who are working on almost every form of Drug Delivery Systems such as - Tablets, Capsules, Liquids, Injectables, Patches, Topicals, Sachets
- **#** Our working approach is comprehensive in nature and aimed on Theme of '*Concept Commercialization*'
- # All our principals are leaders in their category of products / excipients. We as a group, with our team of Technically Qualified Personnel have been a capable partners to all our principals to take forward the products and projects introduced by them





- **#** We are the only company in India which is into all the following focused segments;
- a. Manufacturing
- b. Distribution
- c. Analytical Services
- d. Formulation development
- e. Finished Product Marketing
- # Active in high-end speciality ingredients for use in Pharmaceutical, Feed, Health & Wellness, Personal Care and Industrial Chemicals
- **#** We represent the best global manufacturers exclusively for the Indian sub-continent and Asia Pacific region
- **\*** Strong logistic, warehousing and marketing network throughout India
- **%** State-of-The-Art facilities to manufacture high end ingredients and finished formulations





- Gangwal Chemicals has technically qualified marketing personnel in Pharmaceuticals and Personal Care
- Good rapport with major
   Universities, Pharmaceutical &
   Personal Care, Research
   Institutions
- Preferred source as a first point contact for information on NDDS and novel excipients

## **OUR STRENGTH**



## OUR MARKETING & PROMOTIONAL ACTIVITY

· · · · · · · · · · · ·



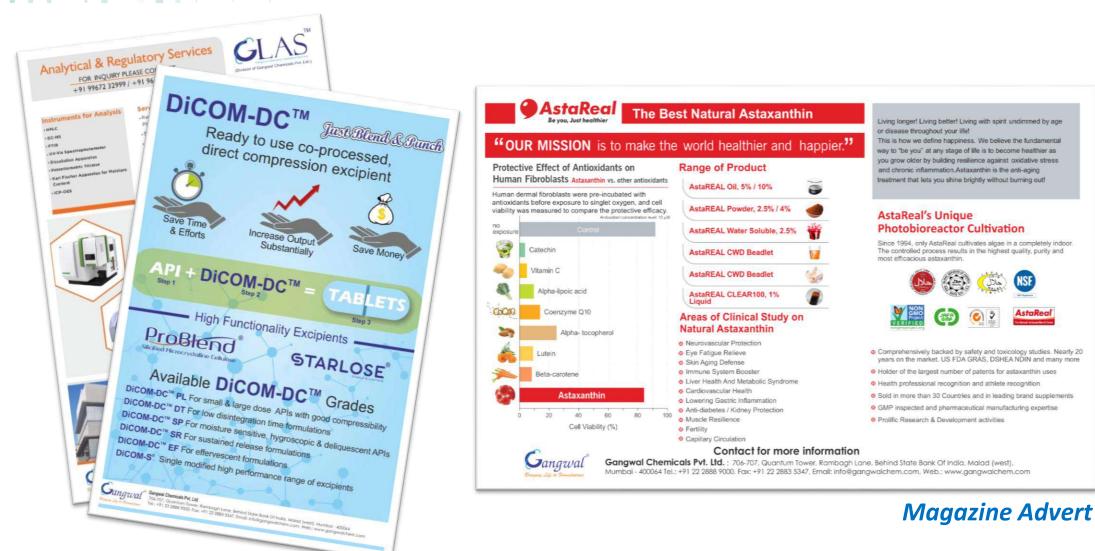
- **#** We actively promote & market specialty ingredients in trade exhibitions, publications & online
- It includes advertising (Pharma Express, Chemical Weekly, Chronicle of Pharmabiz, Cosmetic-Herbal News & BTC magazine), public relations, trade shows (CPhI & HPCI, Cosmo-Tech Expo), social media, or whatever comes next



## **OUR MARKETING & PROMOTIONAL ACTIVITY**

. . . . . . . . . . .





**Emailer Campaigns** 



ADM- SIO – FRANCE	LOTTE FINE CHEMICALS- S. KOREA
BIOFAC – DENMARK	LUBRIZOL - USA
BOAI NKY PHARMACEUTICALS LTD CHINA	NAGASE- JAPAN
CYDEX PHARMACEUTICALS INC - USA	NIPPON GOHSEI – JAPAN
DOOSAN - KOREA	NIPPON SODA– JAPAN
DUPONT- USA	PUROLITE – USA
FLAMMA - ITALY	RAISIO – FINLAND
FUJI CHEMICAL INDUSTRIES CO. LTD., - JAPAN	SANYO CHEMICAL INDUSTRIES – JAPAN
GELTECH - KOREA	SEPPIC – FRANCE
HAYASHIBARA- JAPAN	SUHEUNG CAPSULE - KOREA & VIETNAM
JOINWAY - CHINA	SUMITOMO SEIKA CHEMICALS CO. LTD- JAPAN
LACTEL (DURECT CORPORATION) - USA	SUNOPTA – CANADA
	TATUA – NEW ZEALAND





SEPPIC
SOLABIA
TATE & LYLE
PROSOL
JRS- SUNOPTA



ARGILE DU VELAY (FRANCE)	MEDOLLA (ITALY)	
ELEVANCE (USA)	20 MICRON (INDIA)	
GFN SELCO (GERMANY)	CHEMSPEC ( INDIA )	
KLK OLEO (MALAYSIA)	KUMAR ORGANICS (INDIA)	
LINGEBA (CHINA)	OXITENO (MEXICO)	
SOLABIA (FRANCE)	PRESPERSE INC (UK)	
TINCI (CHINA)	SUZHOU ELECO (CHINA)	
VANTAGE (USA)	VARIATI (ITALY)	



STARLOSE

(Co-Processed Maize Starch &

Lactose Monohydrate)

Microlose<sup>™</sup>

(Lactose Monohydrate &

Microcrystalline Cellulose)

#### APIs

Isoxsuprine HCl (IP/USP/BP/EP) Timolol Maleate (IP/USP/BP/EP) Modafinil (USP/BP)

#### Excipients

Complexol-HP<sup>®</sup> – Hydroxypropyl Betadex USP-NF/Ph.Eur./BP/DMF No. 23816 Complexol-B<sup>®</sup> - Betadex USP-NF/Ph.Eur./BP/IP Ristar<sup>™</sup> - Rice Starch Innogel<sup>™</sup> 9000 - Pregelatinized starch IP/BP/EP/USP-NF DMF

#### **Co-processed Excipients**

DiCOM-DC<sup>®</sup> - Co-Processed excipient system for direct compression Gellets-C<sup>®</sup>- Spheres for Cosmetics (Exfoliates, Dispersible, Various Extract Loaded Beads) Gellets-P<sup>®</sup> - MCC Pellets for Pharmaceuticals

#### Sweetener

SucreX<sup>®</sup> (Sucralose) IP/BP/EP/USP SweetACE<sup>®</sup> (Acesulfame Potassium) IP/BP/EP/USP CutCal<sup>™</sup> (Neotame) IP/USP

## **Contract Manufacturing**

Nutraceutical Sachets Manufacturing

(Silicified Microcrystalline

Cellulose) USP

# PRODUCTION UNIT T1



#### **Contract Manufacturing**

Nutraceutical Sachets Manufacturing







#### **Blending Capacity**

Octagonal Blenders with capacity of 1500 ltrs, 500 ltrs and 50 ltrs

#### **Packaging Capacity**

- Wraptech Single Head Machine 25,000 sachets per day (34 sachets per min)
- Two Pakona Double Head Machine 1,40,000 sachets per day (200 sachets per min)
- Arms Packaging Single Head Machine sachets per day ( sachets per min)
- Daily production capacity 1,65,000 sachets per day







# PRODUCTION UNIT T1 Floor Plan





## PRODUCTION UNIT T7





T7 Manufacturing Unit-BOISAR, TARAPUR *cGMP / WHO / State FDA Compliant manufacturing Facility* 



T7 R&D Unit- BOISAR, TARAPUR *cGMP / DSIR Accredited* 

#### **MANUFACTURING UNIT**

- It has full-fledged support from all relevant sections such as R&D Lab / Quality Control / Quality Assurance / Regulatory / Engineering
- ℜ Manufacturing following products

**DiCOM-DC® -** Co-Processed excipient system for direct compression

Gellets-C<sup>®</sup> / Gellets-P<sup>®</sup> - Neutral beads

#### **R&D AND APPLICATION LAB**

- **#** Customized tailor-made formulation using our specialty ingredients for Indian market
- ℜ Provide a comparative study and prove advantages of our products vis-à-vis other substitute or comparative products available
- For specific principals like SEPPIC / Fuji Chemicals / Nippon Gohsei / Hayashibara we do undertake trials for ready mix film coating, color matching, Oily API Adsorption etc. as per the customer demand

## **R&D AND APPLICATION LAB T7**

· · · · · · · · · · ·





T7 R&D Unit- BOISAR, TARAPUR *cGMP / DSIR Accredited*  We plan our activities for designed formulations with respect to

- 第 Raw material Planning
- Ж Target Physical Parameters
- B Dissolution Profile Matching
- **#** Process Design & Parameters
- **#** Check Achieved Parameters
- ℜ Plan for Stability

# Gangwal Chemicals has installed various equipments to carry out trials for Solid Oral Dosage forms

# Equipments are provided with Data Generation Software / HMI and PLC

- ₩ Fluid Bed Drier
- 光 Vibratory Sifter double deck
- ₩ Co-Mill
- ℜ Octagonal Blender (3 Ltr 15 Ltr)

Various Trials which can be carried out in our Application Lab with Various Specialty Excipients are as follows

- ℜ Orally dissolving tablets (ODT)
- **⊮** Film coated tablets
- ℜ Moisture barrier film coatings

#### For Compression

₭ Single Rotary 10B + 10 D compression machine

#### For Film Coating

- # Auto Film Coating Machine (Up to 1 Kg & 1Kg to 5 Kg coating pan)
- ℜ Conventional Film Coating System

# PRODUCTION UNIT N5

· · · · · ·





N5- Tarapur, Boisar ISO 9001:2008, Local GMP Certified, WHO-GMP Certified

#### **MANUFACTURING UNIT**

- Production Facility is equipped with 2 GLRs, 5 SSRs, 3 Glass Assembly,
  2 Hydroginator, Centrifuges, Dryers, Multimill, Blender etc.
- **#** Around 12 KL of equipment trails for different reactions
- We are capable of handling all types of critical and hazardous reactions, i.e. Hydrogenation (Gas/NaH), Halogenation, Nitration, Silylation etc.

## ANALYTICAL SOLUTIONS

- ℋ The facility is established considering the need of Analytical Solution Provider at Boisar MIDC Area
- ₩ Having around 2500 sq. ft. of floor area and out of which around 1200 sq. ft. is reserved for future expansion
- ℜ This will help the surrounding industry to serve their Analytical and Regulatory needs
- ℜ Facility is setup to meet the Global Standards
- 第 All CFR Compliant IT infrastructure to meet Global Regulatory Standards
- ℜ Highly experienced and trained personnel

#### **ANALYTICAL DIVISION**

- Equipped with High end sophisticated instruments, i.e. FT-IR,
   Dissolution, UV-Vis Spectrophotometer, Digital Polarimeter,
   uHPLC with UV & ELSD Detector, GC- Head Space sampler etc.
- 第 21 CFR Part 11 compliant
- ℜ Stability Studies
- ℜ Analytical support





#### NABL, FDA (State FDA) & ISO 9001:2015

#### **REGULATORY DIVISION**

- 第 Regulatory Support
- ⊯ DMF/ Dossier
- ℜ Third Party Audits
- 第 And other such related services

## **CSR INITIATIVE- GANGWAL FOUNDATION**

With the mission of 'Making every eligible to enable' Gangwal Chemicals has started 'Gangwal Foundation' the corporate social responsibility (CSR) initiative in 2015. Focusing on highly important areas 'Education-Health Care-Village Adoption-Senior Citizen Wellness-Organ Donation'. Gangwal Foundation is adopting 13 Zilla Parishad School having 700 school kids belonging to the farmers and daily waged of the village Haloli, **Dist- Palghar Maharashtra**. Conducting health care camps for the villagers, supply of medicines at fair prices, conducting awareness seminars on health care, supporting the village with ambulance service are major scope of work under this CSR. Also conducting awareness seminars on Organ Donation, where ever possible. Our objective is to make maximum awareness on 'Organ Donation', much needed system in place to save human life.









# **GANGWAL FOUNDATION**

## Making Eligible To Enable

## **CSR INITIATIVE- GANGWAL FOUNDATION**

In village adoption, we are providing toilets for all the 13 Padas (Small Villages), renovating of existing Wells, Ponds, also aiming to provide electricity to maximum houses. Generating employment by promoting corporative farming & setting up an APMC (Agricultural Product Marketing Centre) at Haloli. We've set up Haloli Learning Centre to promote learning, showcase the villager's traditional skill sets, medical supports, VTC to improve employability of the growing kids of the village.







## GANGWAL FOUNDATION Making Eligible To Enable

	THANK YOU!
	Gangwal Chemicals Pvt. Ltd. 706-707, QUANTUM TOWER, RAMBAGH LANE, BEHIND STATE BANK OF INDIA, MALAD (WEST) MUMBAI 400064 IN
int	Tel. : +91 22 2888 9000 Fax : +91 22 2883 5347 Email: Sales@gangwalchem.com