

# Corporate Overview



June 2018

### Safe Harbor

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 relating to preclinical and clinical development of our product candidates, the timing and reporting of results from preclinical studies and clinical trials, the prospects and timing of the potential regulatory approval of our product candidates, commercialization plans, manufacturing and supply plans, financing plans, and the projected revenues and cash position for the Company. The inclusion of forward-looking statements should not be regarded as a representation by us that any of our plans will be achieved. Any or all of the forward-looking statements in this presentation may turn out to be wrong and can be affected by inaccurate assumptions we might make or by known or unknown risks and uncertainties. For example, with respect to statements regarding the goals, progress, timing, and outcomes of discussions with regulatory authorities, and in particular the potential goals, progress, timing, and results of preclinical studies and clinical trials, actual results may differ materially from those set forth in this release due to the risks and uncertainties inherent in our business, including, without limitation: the potential that results of clinical or preclinical studies indicate that the product candidates are unsafe or ineffective; the potential that it may be difficult to enroll patients in our clinical trials; the potential that regulatory authorities, including the FDA, EMA, and PMDA, may not grant or may delay approval for our product candidates; the potential that we may not be successful in commercializing Galafold in Europe and other geographies or our other product candidates if and when approved; the potential that preclinical and clinical studies could be delayed because we identify serious side effects or other safety issues; the potential that we may not be able to manufacture or supply sufficient clinical or commercial products; and the potential that we will need additional funding to complete all of our studies and manufacturing. Further, the results of earlier preclinical studies and/or clinical trials may not be predictive of future results. With respect to statements regarding projections of the Company's revenue and cash position, actual results may differ based on market factors and the Company's ability to execute its operational and budget plans. In addition, all forward-looking statements are subject to other risks detailed in our Annual Report on Form 10-K for the year ended December 31, 2017 as well as our Quarterly Report on Form 10-Q for the guarter ended March 31, 2018 filed May 9, 2018 with the Securities and Exchange Commission. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, and we undertake no obligation to revise or update this presentation to reflect events or circumstances after the date hereof.



### **Amicus Founding Beliefs**

### WE BELIEVE...

In the Fight to Remain at the Forefront of Therapies for Rare and Orphan Diseases

- We seek to deliver the highest quality therapies for persons living with these diseases
- We support the disease communities and their families
- We are passionate about what we do
- We encourage and embrace constant innovation
- We have a duty to obsolete our own technologies
- We push ideas as far and as fast as possible
- We take smart risks
- We work hard
- We keep asking the tough questions
- We will never be constrained by prior thinking
- We learn from our mistakes
- We think differently very differently

- We are all owners of this business
- We are business led and science driven
- Maximizing value for our shareholders is the foundation of our future successes
- Our medicines must be fairly priced and broadly accessible
- We build strategic partnerships
- We will not lie, cheat or steal
- We take full responsibility for our actions

#### WE BELIEVE...

In Our Future to Build Long-term Value for Our Stakeholders

### WE BELIEVE...

In Each Other to Foster Teamwork and Respect for Each Individual's Contribution

- Our passion for making a difference unites us
- Diversity of experience and thought is essential
- We communicate openly, honestly and respectfully
- Our families are part of the Amicus experience
- Work-life balance keeps us healthy



### **Amicus Founding Beliefs**



- We encourage and embrace constant innovation
- We have a duty to obsolete our own technologie
- We push ideas as far and We are business led and science driven
  We take smart risks
- We take smart risks
- We work hard

We build strategic partnerships

• Work-life balance keeps us healthy

## Our passion for making a difference unites us



### **Amicus Mission**

We seek to deliver the highest quality therapies for persons living with rare metabolic diseases

# Amicus Vision: Delivering for Patients and Shareholders

To build a top-tier, fully integrated, global biotechnology company whose medicines treat 5,000+ patients with \$1B+ in worldwide sales revenue by 2023



>350 Patients\* | \$36.9M Global Sales

**YE17** 





\*Clinical & commercial, all figures approximate

### Amicus Strategy

| Strategic Goals: |  |
|------------------|--|
|                  |  |

Create...

Manufacture...

Test...

**Deliver...** 

... Great Medicines

### **Critical Initiatives:**

Invest in core internal scientific technologies

Actively in-license complementary products and technologies in rare metabolic diseases

Strengthen and expand relationships with WuXi Biologics and other core manufacturing partners

Build internal capabilities and capacity for biologics manufacturing

Complete build-out of global commercial and development footprint with world-class teams

Apply highest levels of business ethics and social responsibility



### **Amicus Today**



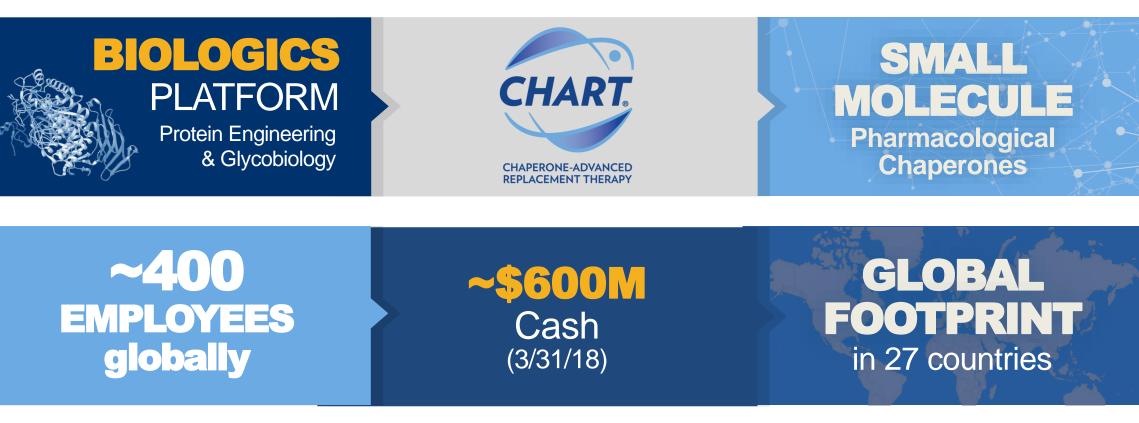
FIRST ORAL PRECISION MEDICINE FOR FABRY DISEASE

### ATB200/AT2221

NOVEL TREATMENT PARADIGM for Pompe Completed Phase 1/2

# PRECLINICAL

of products for rare metabolic diseases





## Our Passion for Making a Difference Unites Us



### Excellence in Execution in 2017



\*Advanced and Targeted GAA (AT-GAA, also known as ATB200/AT2221)

### 2018 Key Strategic Priorities

**Focused on FIVE Key Strategic Priorities in 2018** 

Double Galafold (migalastat) revenue to \$75-\$85M

Secure approvals for migalastat in Japan and the U.S.



Achieve clinical, manufacturing and regulatory milestones to advance AT-GAA toward global regulatory submissions and approvals



Develop and expand preclinical pipeline to ensure at least one new clinical program in 2019



Maintain financial strength



### **Building a World Class Organization**

Global Organization of ~400 Employees Dedicated to Create, Manufacture, Test, and Deliver Medicines for Rare Metabolic Diseases



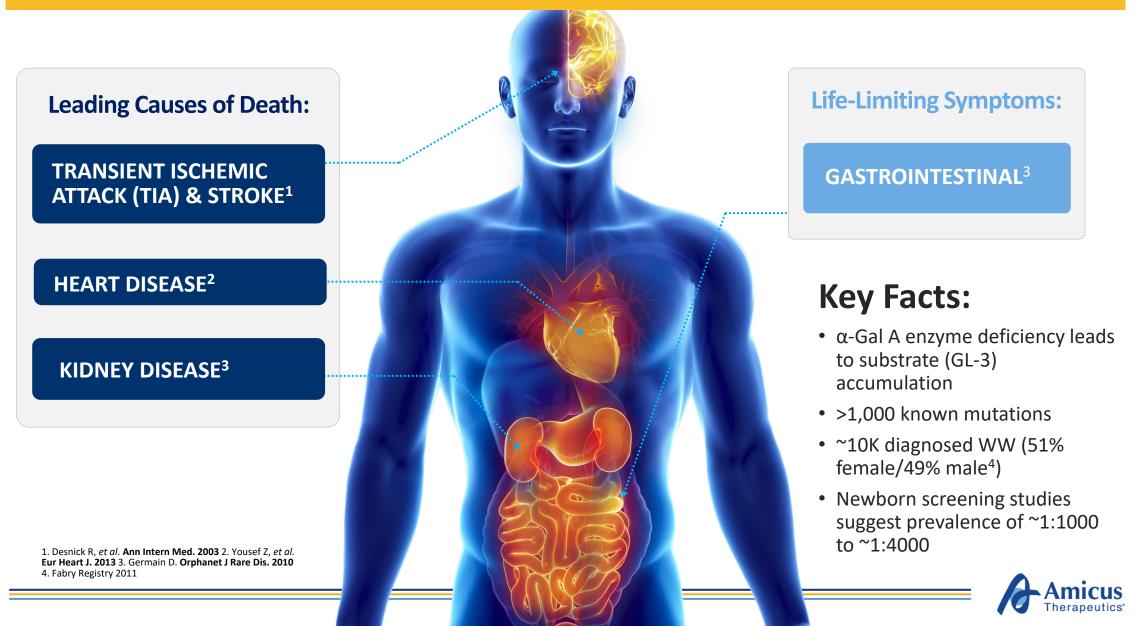


# Galafold™ (Migalastat) Precision Medicine for Fabry Disease

*"We push ideas as far and as fast as possible"* - Amicus Belief Statement

### Fabry Disease Overview

Fabry Disease is a Fatal Genetic Disorder that Affects Multiple Organs and is Believed to be Significantly Underdiagnosed



# Galafold Snapshot (as of March 31, 2018)



FIRST Oral Precision Medicine for Fabry Disease

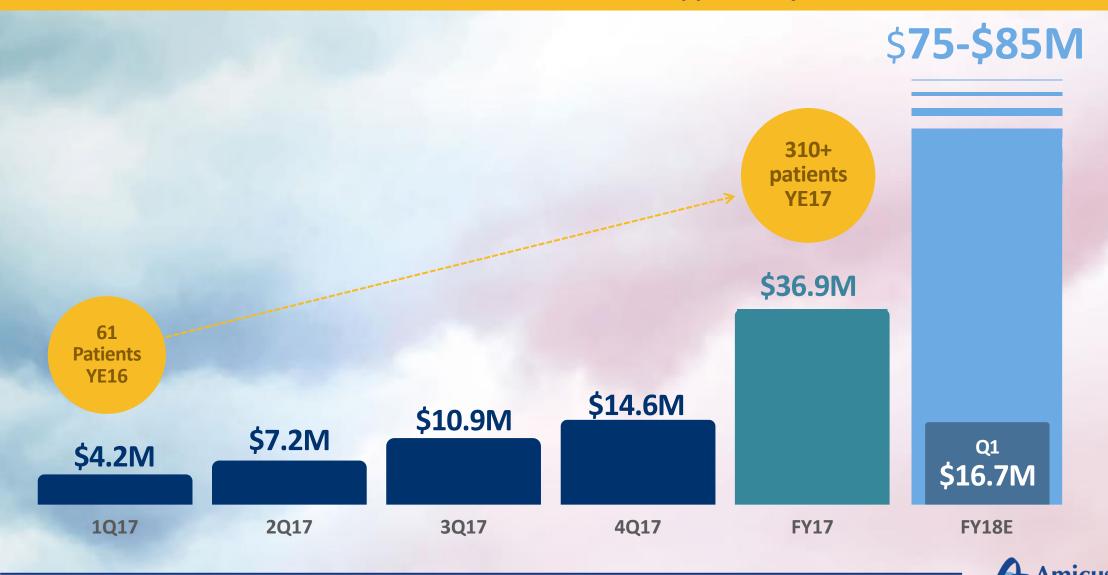
Galafold Indicated for Long-Term Treatment of Adults and Adolescents Aged ≥ 16 years with a Confirmed Diagnosis of Fabry Disease and Who Have an Amenable Mutation<sup>\*\*</sup>



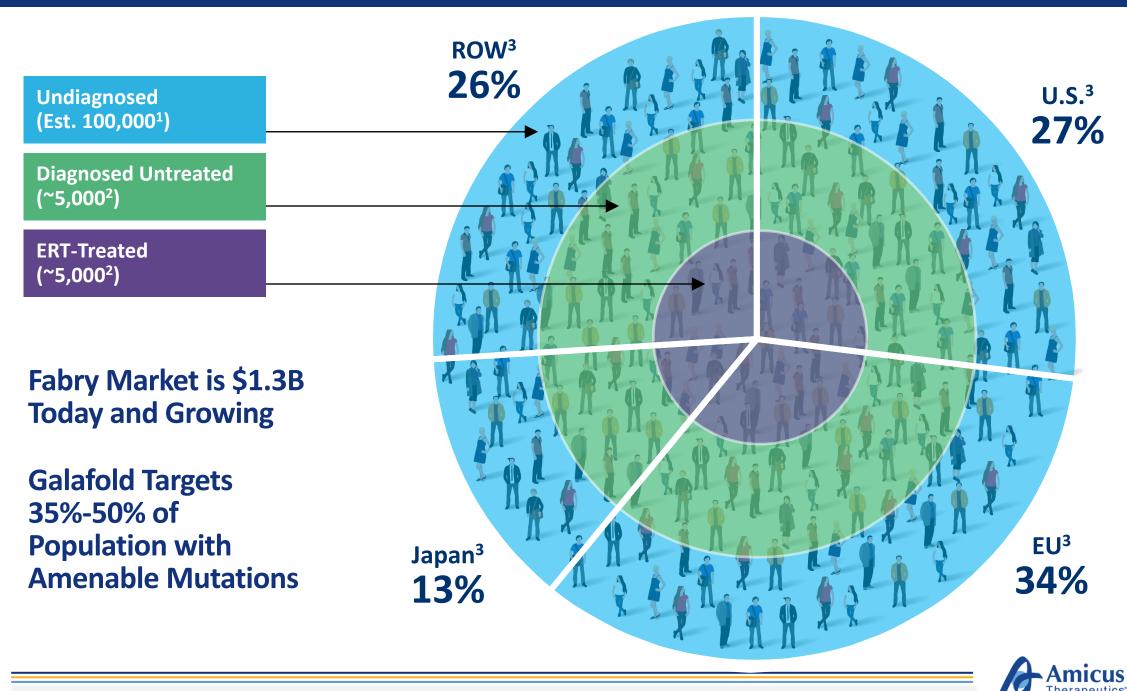
\*EU, Australia, Canada, Japan, Israel, Switzerland, South Korea \*\*For important safety information for Galafold visit <u>www.ema.europa.eu</u>.

# Galafold Success and FY18 Galafold Revenue Guidance

International Launch Success Positions for Significant Growth in 2018 and \$500M+ Global Peak Sales Opportunity



### Galafold \$500M+ Global Peak Revenue Opportunity



1. Bokhari SRA, Bhimji SS. Fabry Disease. December 2017 2. Sanofi presentation February 2017 3. Fabry registries, Sanofi investor reports, Shire investor reports

### Fabry Franchise Strategy

EU Infrastructure for Initial Launch

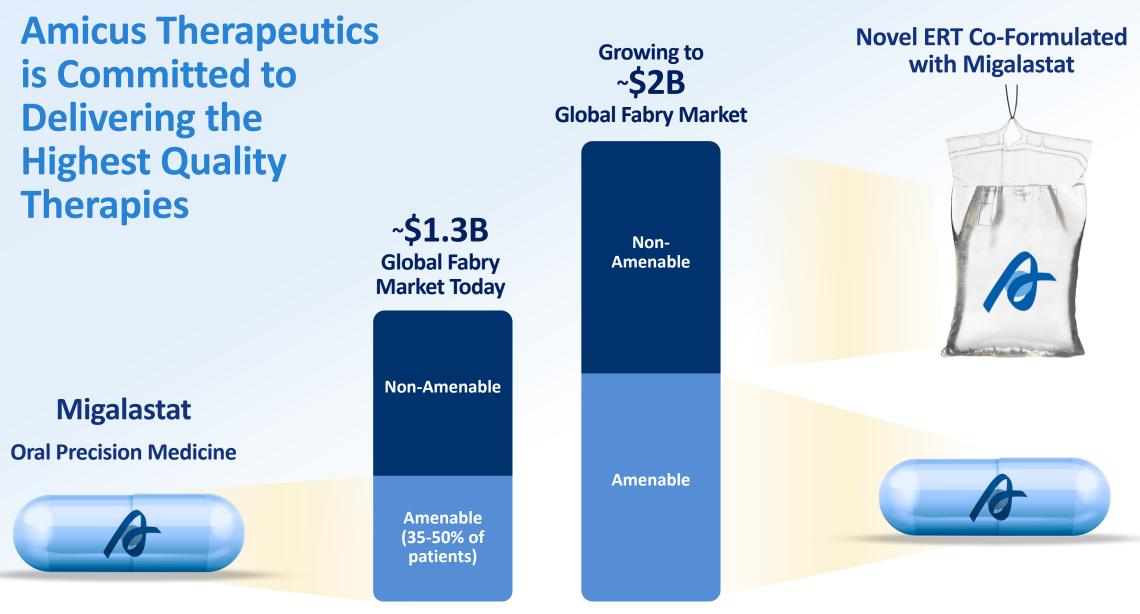
Expansion to U.S., Japan, ROW

Galafold for Patients with Amenable Mutations

Next-Generation Therapies

Continued Innovation for ALL Fabry Patients

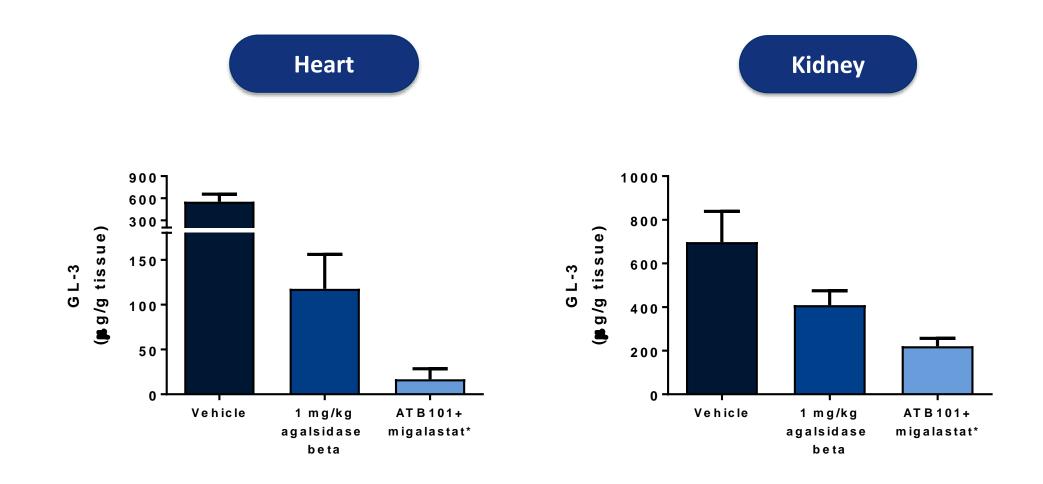
# Fabry Precision Medicine Driven by a Patient's Genotype





# Amicus Proprietary ERT Preclinical Proof of Concept

ATB101 Co-formulated with Migalastat Results in Significantly Greater Substrate Reduction In Fabry KO Model







# ATB200 Novel ERT for Pompe Disease

*"We encourage and embrace constant innovation"* - Amicus Belief Statement

### Pompe Disease Overview

Pompe Disease is a Fatal Neuromuscular Disorder that Affects a Broad Range of People



5,000 – 10,000 patients diagnosed WW<sup>1</sup> Respiratory and cardiac failure are leading causes of morbidity and mortality

Age of onset ranges from infancy to adulthood

Deficiency of GAA leading to glycogen accumulation

Symptoms include muscle weakness, respiratory failure, and cardiomyopathy ~\$900M+ Global Pompe ERT sales in FY17<sup>2</sup>

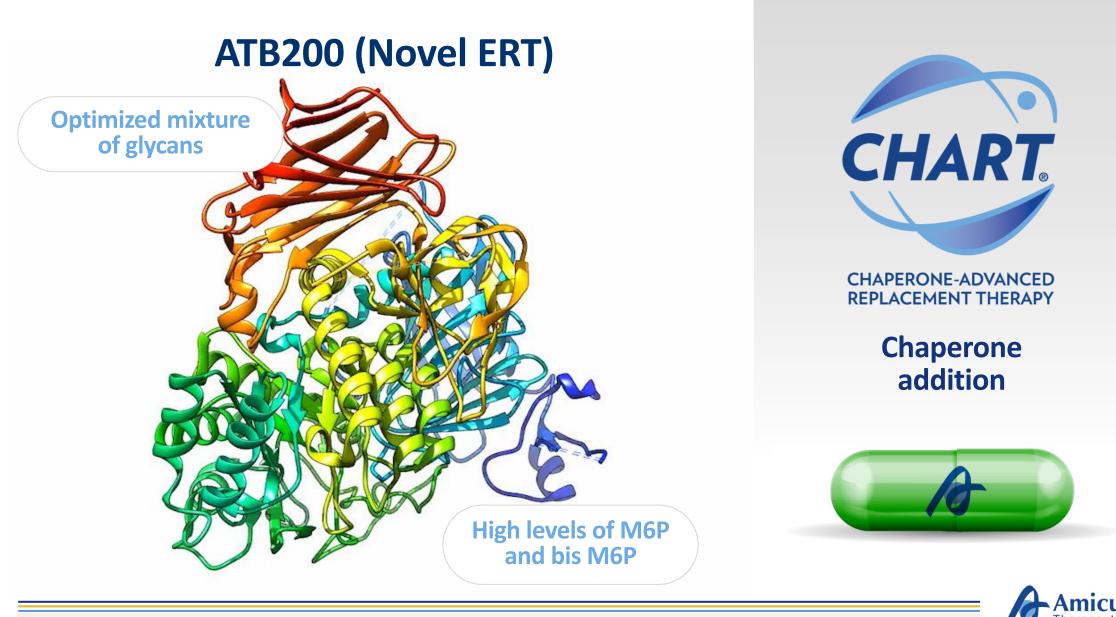


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1. National Institute of Neurological Disorders and Stroke (NIH). 2. Sanofi Press Release & 10-K

## ATB200 + Chaperone: A Differentiated Treatment Paradigm

**Application of Platform Technologies for Potential New Treatment Paradigm** 



### 6-Minute Walk Test (6MWT) and Forced Vital Capacity (FVC) (as of 2/7/18)

Improvements in Key Functional Measure in both ERT-Naïve and ERT-Switch at Months Six and Nine with Continued Benefit Out to Month 12

### 6-Minute Walk Test (m)

| Cohort                               | Baseline (n=10)        | Change at Month 6<br>(n=10) Mean (SD) | Change at Month 9<br>(n=10) Mean (SD) | Change at Month 12<br>(n=8) Mean (SD) |
|--------------------------------------|------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Cohort 1<br>ERT-Switch<br>Ambulatory | <b>397.2</b><br>(96.8) | <b>+23.9</b><br>(52.2)                | <b>+24.5</b><br>(40.8)                | <b>+57.4</b><br>(34.4)                |
| Cohort                               | Baseline (n=5)         | Change at Month 6<br>(n=5) Mean (SD)  | Change at Month 9<br>(n=5) Mean (SD)  | Change at Month 12<br>(n=2) Mean (SD) |
| Cohort 3                             | 399.5                  | +41.8                                 | +63.5                                 | +86.8                                 |

### **FVC (% Predicted)**

| Cohort                                | Baseline (n=9)        | Change at Month 6<br>(n=9) Mean (SD) | Change at Month 9<br>(n=9) Mean (SD) | Change at Month 12<br>(n=7) Mean (SD) |
|---------------------------------------|-----------------------|--------------------------------------|--------------------------------------|---------------------------------------|
| Cohort 1<br>ERT-Switch<br>Ambulatory* | <b>52.6</b><br>(14.7) | <b>-1.3</b><br>(4.1)                 | <b>-1.7</b><br>(3.9)                 | - <b>3.1</b><br>(4.8)                 |
| Cohort                                | Baseline (n=5)        | Change at Month 6<br>(n=5) Mean (SD) | Change at Month 9<br>(n=5) Mean (SD) | Change at Month 12<br>(n=2) Mean (SD) |
| Cohort 3<br>ERT-Naïve                 | <b>53.4</b><br>(20.3) | <b>+4.2</b><br>(5.6)                 | <b>+6.2</b><br>(5.3)                 | <b>+6.0</b><br>(7.1)                  |
|                                       |                       |                                      |                                      |                                       |



# 6-Minute Walk Test Patient-Level Data – Cohort 1 ERT-Switch (n=10) (as of 2/7/18)

6MWT Improved for ERT-Switch Patients at Months 6 and 9 With Continued Benefit Observed Out to Month 12

| חו        | Pacalina               | Change From Baseline   |                        |                        | e |
|-----------|------------------------|------------------------|------------------------|------------------------|---|
| ID        | Baseline               | Month 6                | Month 9                | Month 12               |   |
| 1052      | 544                    | +51                    | +56                    | +112                   |   |
| 1252      | 379                    | +125                   | +110                   | +103                   |   |
| 1251      | 339                    | +21                    | +45                    | +73                    |   |
| 1751      | 332                    | +8                     | +26                    | +45                    |   |
| 1201      | 456                    | -5                     | +8                     | +41                    |   |
| 1451      | 500                    | +55                    | +20                    | +33                    |   |
| 1051      | 220                    | +29                    | +21                    | +30                    |   |
| 1053      | 410                    | +38                    | +11                    | +22                    |   |
| 1701      | 464                    | -4                     | -9                     | N/A                    |   |
| 1601      | 328                    | -78                    | -43                    | N/A                    |   |
| Mean (SD) | <b>397.2</b><br>(96.8) | <b>+23.9</b><br>(52.2) | <b>+24.5</b><br>(40.8) | <b>+57.4</b><br>(34.4) |   |

6-Minute Walk Test (m)

> 6MWT increased in 7/10, 8/10, and 8/8 ERT-switch patients at Months 6, 9 and 12 respectively

Amicus Therapeutics\*

N/A = data not available (patients have not reached 12 month time point)

# 6-Minute Walk Test Patient Level Data – Cohort 3 ERT-Naïve (n=5) (as of 2/7/18)

All Five ERT-Naive Patients Showed Increases in 6MWT Distance Out to Month 12

| ID        | Decolino               |                 |                 | nge From Basel                | ine |
|-----------|------------------------|-----------------|-----------------|-------------------------------|-----|
| U         | Baseline               | Month 6         | Month 9         | Month 12                      |     |
| 3551      | 480                    | +41             | +72             | +95                           |     |
| 3552      | 384                    | +62             | +78             | +79                           |     |
| 3051      | 460                    | +79             | +89             | N/A                           |     |
| 3554      | 406                    | +14             | +44             | N/A                           |     |
| 3553      | 267                    | +13             | +35             | N/A                           |     |
| Mean (SD) | <b>399.5</b><br>(83.5) | +41.8<br>(29.4) | +63.5<br>(23.1) | + <mark>86.8</mark><br>(11.1) |     |

6-Minute Walk Test (m)

> 6MWT increased in 5/5, 5/5, and 2/2 ERT-naïve patients at Months 6, 9 and 12 respectively

Amicus Therapeutics\*

N/A = data not available (patients have not reached 12 month time point)

# Muscle Strength Testing : Cohort 2 Non-Ambulatory ERT-Switch (n=4) (as of 2/7/18)

Substantial Increases Observed in Upper Extremity Strength in Non-Ambulatory ERT-Switch Patients at Month 6 and Month 9

| Assessment                                    | Muscle Group Tested                   | Baseline<br>(n=4)     | Change to Month 6<br>(n=4) | Change to Month 9<br>(n=4) |
|---|---------------------------------------|-----------------------|----------------------------|----------------------------|
| QMT- Quantitative Muscle Testing -            | Shoulder Adduction *                  | <b>5.7</b><br>(8.8)   | <b>+8.1</b><br>(12.8)      | <b>+9.6</b><br>(12.3)      |
|   | Shoulder Abduction                    | <b>16.7</b><br>(18.1) | <b>+1.0</b><br>(6.6)       | <b>+0.5</b><br>(9.3)       |
| Dynamometer<br>(pounds force)                 | Elbow Flex                            | <b>12.7</b><br>(13.7) | <b>+2.4</b><br>(15.9)      | <b>+6.0</b><br>(19.3)      |
|   | Elbow Extension                       | <b>12.3</b><br>(13.9) | <b>+5.5</b><br>(4.7)       | <b>+7.5</b> (8.2)          |
| Assessment                                    | Muscle Group Tested                   | Baseline **<br>(n=3)  | Change to Month 6<br>(n=3) | Change to Month 9<br>(n=3) |
|   |                                       | 2.3                   |                            |                            |
|   | Shoulder Adduction                    | (2.1)                 | <b>+1.3</b> (2.3)          | <b>0.0</b><br>(4.0)        |
| MMT - Manual Muscle Testing                   | Shoulder Adduction Shoulder Abduction |                       |                            |                            |
| MMT - Manual Muscle Testing<br>(manual score) |                                       | (2.1)<br><b>2.7</b>   | (2.3)<br>+ <b>0.5</b>      | (4.0)<br>- <b>1.0</b>      |

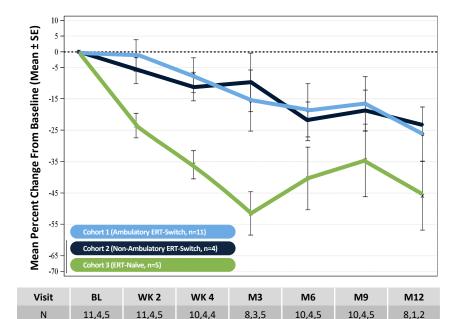
\* Shoulder adduction not available for one subject; \*\* Total Score MMT = 10 (R+L) N=3 due to assessment not being performed at some visits for some patients



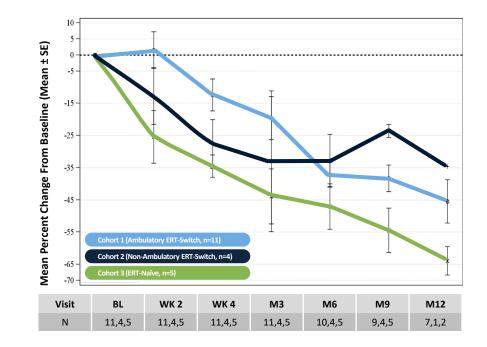
# Biomarkers (n=20) (as of 2/7/18)

All Cohorts Demonstrated Persistent Improvement in Biomarkers of Muscle Damage (CK) and Disease Substrate (Hex4) For Up To 12 Months





#### Disease Substrate Biomarker (% Change from Baseline for Hex 4)





CK=creatine kinase; Hex4=urine hexose tetrasaccharide. Missing values either unable to be analyzed or not yet analyzed.

# Safety Summary $(n=20)^*$ (as of 2/7/18)

AEs Have Been Generally Mild and Transient with Very Low Rate of Infusion-Associated Reactions (< 1%) After 550<sup>+</sup> Total Infusions Across All Cohorts

- AEs were generally mild and transient
  - Most common treatment emergent AEs (TEAEs) were abdominal pain\*\* (8/20), diarrhea (8/20), nasopharyngitis (6/20), nausea (5/20), headache (5/20), upper respiratory tract infection (5/20).
- Three incidents of infusion-associated reactions in 550<sup>+</sup> infusions which were controlled by standard premedication
  - One IAR event in one non-ambulatory ERT-switch patient (skin discoloration)
  - Two IAR events in one ERT-naïve patient (localized pruritus, erythema and burning sensation)
- Longest duration of treatment is 20<sup>+</sup> months



# Key Clinical & Manufacturing Activities 2018

Significant Progress Against Clinical and GMP Manufacturing Activities Ongoing in 2018 to Lay Foundation for Most Successful and Fastest Approval Pathways

### CLINICAL

- ✓ Additional Phase 1/2 extension data presented at WORLDSymposium
- Additional patients in Phase 1/2 study (ongoing)
- Retrospective natural history of ERTtreated patients (ongoing)
- Prospective data collection on current ERT-treated patients (ongoing)
- Initiation of larger registration-directed study planned in 2018



#### MANUFACTURING

- ✓ Additional 1000L GMP campaigns completed
- Added capacity to ensure sufficient medicines to supply patient population
- Final regulatory agreement on comparability between 1,000L and 250L GMP scale
- Release for clinic of 1,000L GMP commercial scale material
- Announce plan for long term commercial manufacture and capacity





### Pompe Regulatory Strategy

A series of regulatory updates regarding a registration-directed study for full approval, manufacturing activities and the best and fastest path forward for AT-GAA

- Significant progress in collaborative discussions with EMA and FDA since 4Q17
- Ongoing interactions include formal meetings scheduled with both agencies
  - EMA scientific advice meeting and EU update anticipated in 2Q18
  - U.S. FDA type C meeting and US update anticipated in 3Q18
- Goals of interactions and formal meetings
  - Alignment on design of pivotal and supportive studies for full approval
  - Discussion of potential conditional (EU) and accelerated (US) approval pathways
- A series of further iterative discussions with regulators and additional updates are expected as program advances, new data is collected, and registration-directed study initiated
- Goal continues to remain to determine the best and fastest pathway to approval



## **Biologics Manufacturing Progress & Upcoming Milestones**

### Maintaining Identical Key Quality Attributes Throughout Scale Up to 1000L

- Analytical and *in vivo* comparability studies completed between 250L and 1000L engineering batches
- ✓ FDA agreement on comparability between 250L GMP scale and 1000L engineering batches; and testing strategy for demonstrating comparability between 250L scale and 1000L GMP batches
- GMP Manufacturing Campaigns of Drug Substance and Drug Product at 1000L GMP Scale Successfully Completed
- Release of 1,000L GMP material for initiation of registration-directed study
- □ Final regulatory agreement on comparability between 1,000L and 250L GMP scale

### Long-Term Biologics Manufacturing Strategy

### Strategy for Added Capacity and Long-Term Commercial Manufacture

- Additional capacity at WuXi (China & Ireland) to ensure sufficient medicine to supply patient population
- Diligence ongoing for long-term U.S.
   commercial manufacture and capacity
- **Project update anticipated 2H18**

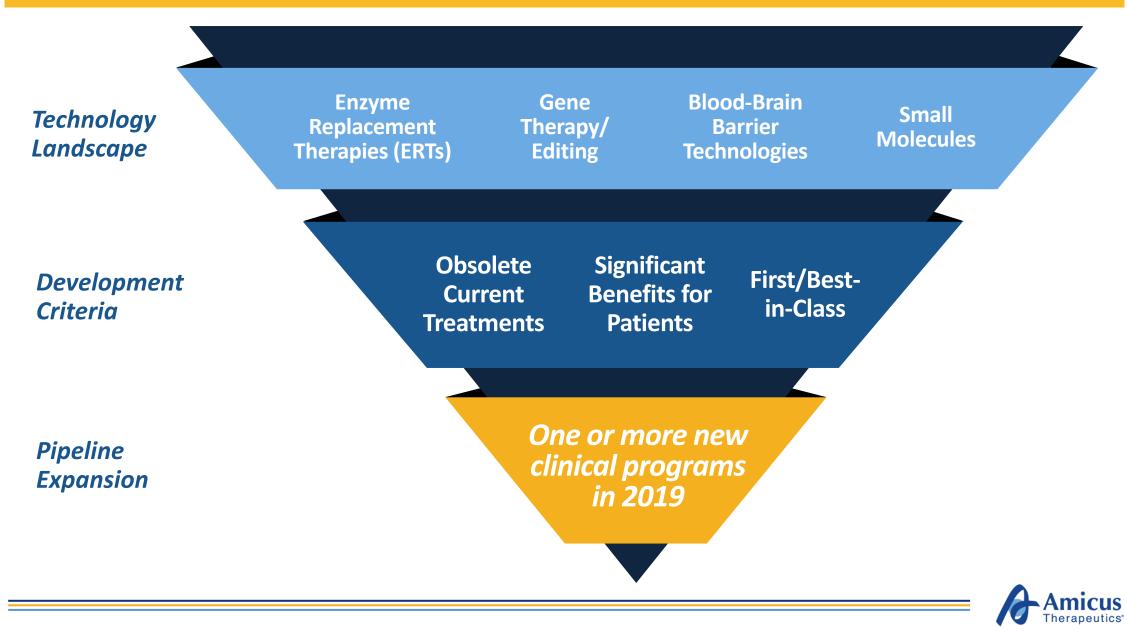


# **Pipeline Strategy**

*"We have a duty to obsolete our own technologies"* - Amicus Belief Statement

### **Pipeline Strategy**

Sharply Focused on Developing Therapies for People Living with Rare Metabolic Diseases



*"We are business led and science driven"* - Amicus Belief Statement

**Financial Summary &** 

**Key Milestones** 

### Financial Summary & Guidance

Strong Balance Sheet with \$605M Cash at 3/31/18 - Cash Runway into at Least 2021

| FINANCIAL POSITION              | March 31, 2018     |
|---------------------------------|--------------------|
| Cash                            | \$605M             |
| Debt                            | \$250M             |
| Cash Runway <sup>1</sup>        | Into at least 2021 |
| CAPITALIZATION                  |                    |
| Shares Outstanding <sup>2</sup> | 187,972,218        |
| FINANCIAL GUIDANCE              |                    |
| FY18 Net Cash Spend Guidance    | \$230-\$260M       |
| Galafold Revenue Guidance       | \$75-\$85M         |
|                                 |                    |



<sup>1</sup>Based on existing operating plan for Fabry and Pompe programs. <sup>2</sup>Includes shares from the February 2018 equity offering

### 2018 Key Strategic Priorities

**Focused on FIVE Key Strategic Priorities in 2018** 

Double Galafold (migalastat) revenue to \$75-\$85M

Secure approvals for migalastat in Japan and the U.S.



Achieve clinical, manufacturing and regulatory milestones to advance AT-GAA toward global regulatory submissions and approvals



Develop and expand preclinical pipeline to ensure at least one new clinical program in 2019



Maintain financial strength



# Amicus Vision: Delivering for Patients and Shareholders

To build a top-tier, fully integrated, global biotechnology company whose medicines treat 5,000+ patients with \$1B+ in worldwide sales revenue by 2023



>350 Patients\* | \$36.9M Global Sales

**YE17** 





\*Clinical & commercial, all figures approximate

# Thank You

*"Our passion for making a difference unites us"* -Amicus Belief Statement





# Appendix

### Fabry Disease Overview

### Fabry Disease is a Fatal Genetic Disorder that Affects Multiple Organs and is Believed to be Significantly Underdiagnosed

### **Leading Causes of Death**

#### TRANSIENT ISCHEMIC ATTACK (TIA) & STROKE<sup>1</sup>

#### **HEART DISEASE<sup>2</sup>**

- Irregular heartbeat (fast or slow)
- Heart attack or heart failure
- Enlarged heart

#### **KIDNEY DISEASE<sup>3</sup>**

- Protein in the urine
- Decreased kidney function
- Kidney failure

1. Desnick R, *et al*. Ann Intern Med. 2003 2. Yousef Z, *et al*. Eur Heart J. 2013 3. Germain D. Orphanet J Rare Dis. 2010 4. Fabry Registry 2011

### **Life-Limiting Symptoms**

#### **GASTROINTESTINAL<sup>3</sup>**

- Nausea, vomiting, cramping, and diarrhea
- Pain/bloating after eating, feeling full
- Constipation
- Difficulty managing weight

### **Key Facts**

- Deficiency of α-Gal A enzyme leading to GL-3 accumulation
- >900 known mutations
- ~10K diagnosed WW (51% female/49% male<sup>4</sup>)
- Newborn screening studies suggest prevalence of ~1:1000 to ~1:4000



### Fabry Global Operations Excellence

