



**Fideschem Inc.**  
Commit's to excellence

# **Company Introduction**

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- Established in Mar 2012
- Incorporation with two major shareholders
  - Mr. Nguyen Minh Hieu
  - Mr. Duong Van Thien
- Current working capital: US\$ 650,000

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TERRITORY OF THE BRITISH VIRGIN ISLANDS  
BVI BUSINESS COMPANIES ACT, 2004

**CERTIFICATE OF INCORPORATION  
(SECTION 7)**

The REGISTRAR of CORPORATE AFFAIRS, of the British Virgin Islands HEREBY CERTIFIES, that pursuant to the BVI Business Companies Act, 2004, all the requirements of the Act in respect of incorporation having been complied with,

**Fideschem Inc.**

BVI COMPANY NUMBER: 1698893

is incorporated in the BRITISH VIRGIN ISLANDS as a BVI BUSINESS COMPANY, this 1st day of March, 2012.



  
for REGISTRAR OF CORPORATE AFFAIRS  
1st day of March, 2012

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- **Total 6 headcounts**
  - Mr. Nguyen Minh Hieu (Pharm.) – Director  
10-year working experience in technical and commercial
  - Mr. Duong Van Thien (Pharm.) – Vice Director  
9-year working experience in technical and commercial

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- **Total 6 headcounts (*continued...*)**
  - **Mr. Huynh Ngoc Ba (Pharm.) – Technical Consultant**  
25-year working experience in technical site  
Deputy Chief of R&D and Production in one leading pharmaceutical manufacturer in Vietnam  
Head of R&D Group in the South of Vietnam.
  - **Ph.D Prof. Le Hau (Pharm.) – Technical Consultant**  
Deputy Head of Department of Pharmaceutical Industry  
in University of Pharmaceuticals in Ho Chi Minh City

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- **Total 6 headcounts (*continued...*)**
  - Ms. Quach Thu Trang – Office Manager  
15-year working experience in logistic and customer service in APIs business
  - Mr. Nguyen Chi Hung – Office staff

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- **3PL partner**
  - CPC No. 1 – An government pharmaceutical company with importation, storage and delivery facilities
  - Meyer Pharmaceuticals Ltd. (Hong Kong) – Associated partner

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- **Business performance**

Business revenue:

- 2012 (Apr – Dec): Revenue of US\$920,000
- 2013 : Revenue of US\$2,240,000
- 2014: Revenue of US\$3,410,000
- 2015 up-to-date: US\$2,017,996 – Increased by 15.5% at the same period



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- **Business performance**

Business segments (*End of 2014*):

- APIs business: 92%
- Excipient business: 8%

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- **Business performance**

- Main products:

- Cephalosporin Sterile and Carbapenem Sterile
  - Other sterilized APIs
  - Statin group
  - Imidapril; Perindopril
  - Alpha Chymotrypsin
  - Oncology APIs
  - New diabetics APIs: Gliptin group
  - Probiotics
  - Mg Stearate, Ca Stearate, Zn Stearate
  - Methocel
  - Taste masking excipient - Indion

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## ■ **Business performance**

### *Main principles:*

- Peter Greven (Germany)
- Dow Wolf Cellulose (USA)
- Probioferm (USA)
- Morepen Labs (India)
- Qilu Antibotics (China)
- Yongsun Phama (Korea)
- Savior Lifetec (Taiwan)
- Laurus Lab (India)
- Beijing Geyuantianrun (China)
- Ion Exchanges (India)

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- **Business goal**

*...till the end of 2017*

Revenue: 7 millions US\$

Headcounts: 8 persons

Products: five products as leading products in market

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***THANK YOU FOR YOUR ATTENTION***